



# *Stockton and The Central Valley Gateway to the World*



# *Port of Stockton* *California, U.S.A.*



 = Bay Area Port



# *The Port of Stockton Today*



*Stockton Deep  
Water Channel*

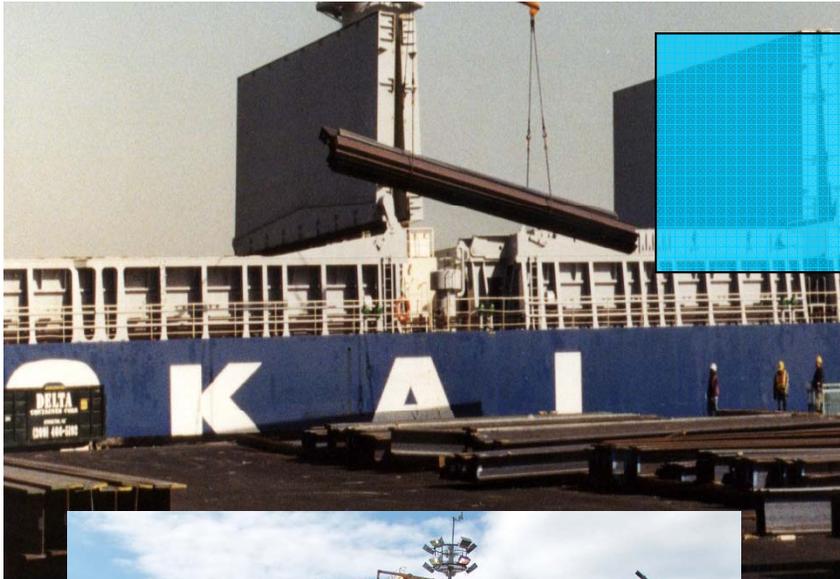
*Interstate 5*

*BNSF Railroad*

*Cargo Diversity is the Key to the  
Port of Stockton's Success*



# *Steel Products*



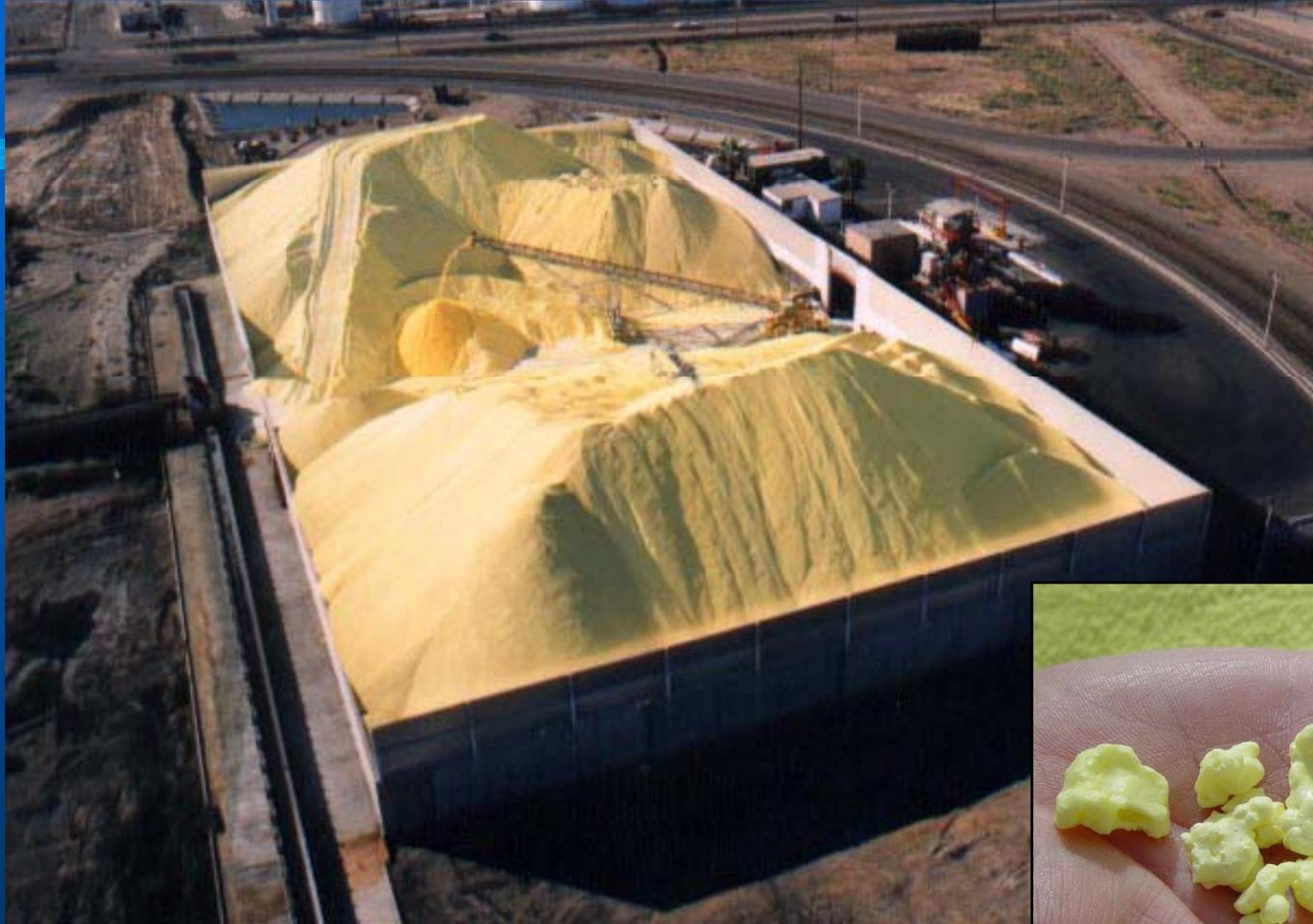
# *Dry Bulk Fertilizers*



# *Liquid Fertilizers*



# *Bulk Sulfur*



# *Bulk Cement*



# *Packaged Cargoes*



# *Project Cargoes*



# Dry Bulk Export Products



# *Warehousing and Commercial Real Estate*

*Domestically Based Customers also  
Benefit from Port Owned Properties  
and Facilities.*



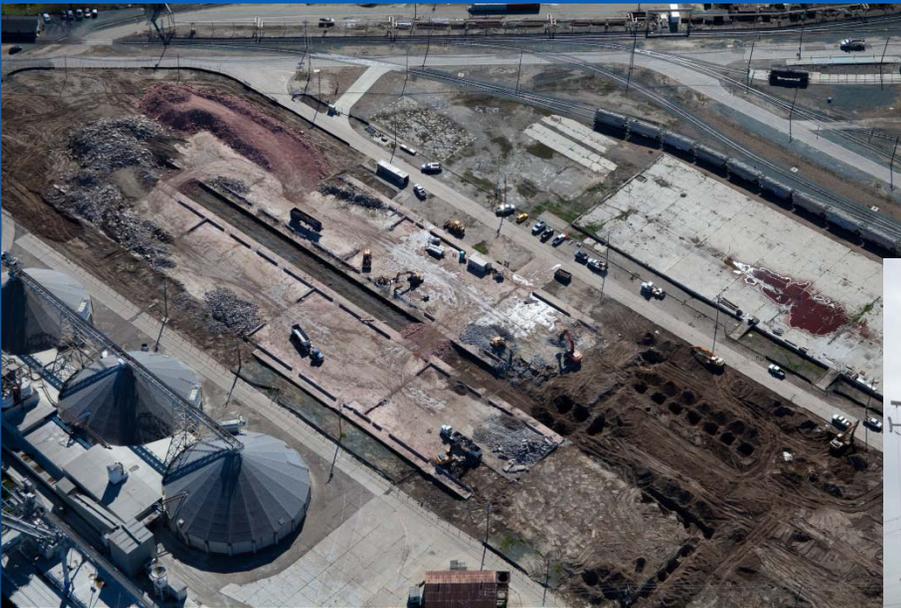
# *Yara North America*



# *Inland Cold Storage Stockton*



# *Wilmar International*



# *DTE*



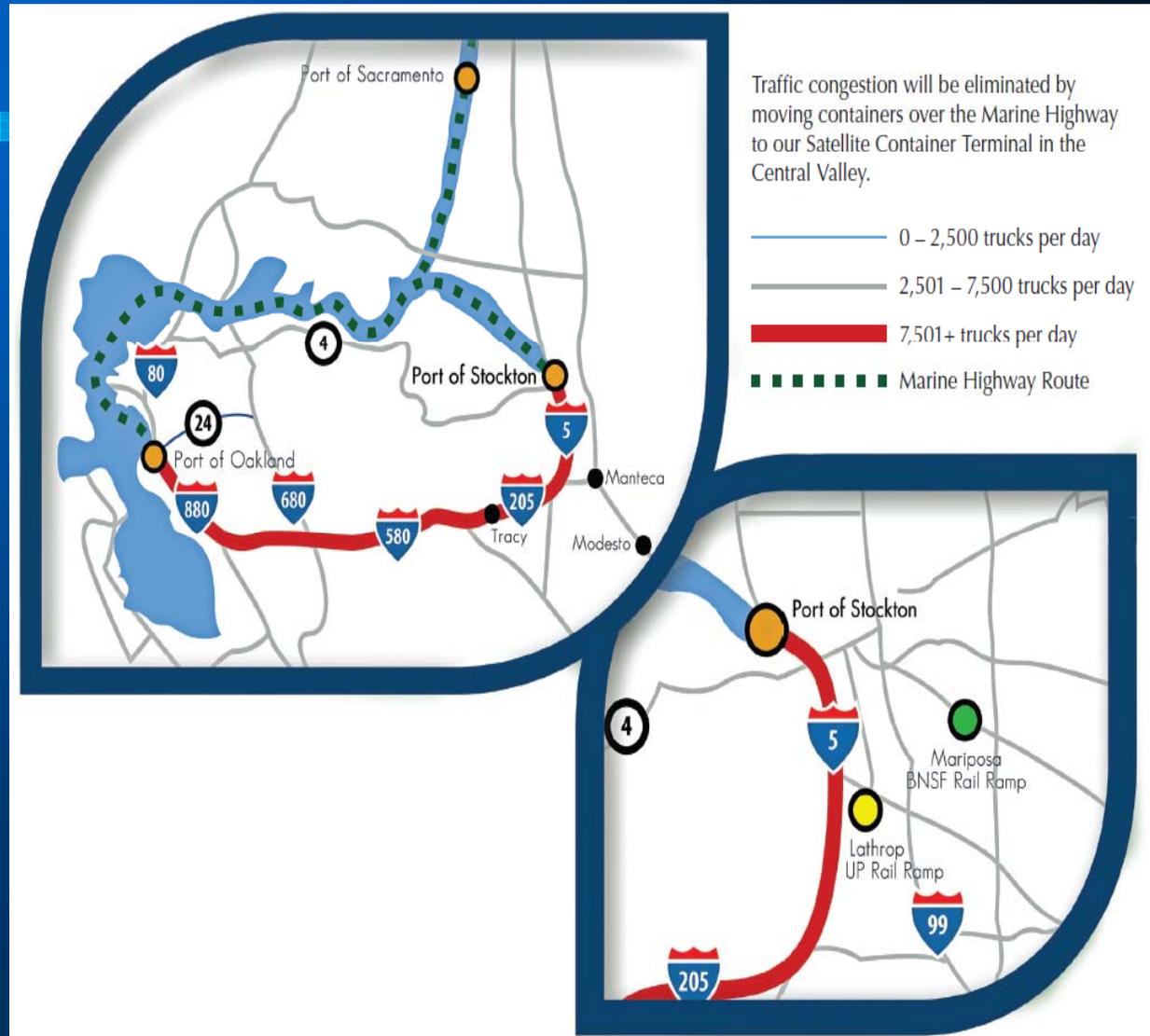
# *Railroad Trans-loading Operations*





# The Solution

- Reduce transportation costs and free up working capital
- Ease scheduling and equipment shortages
- Create a “green” supply chain
- Creates jobs and Stimulates economics to the community.



## *Benefits of the Marine Highway*

- *Environmentally friendly alternative to the current mode of transportation.*
- *Reduces congestion on the road and increases public safety.*
- *The Barge will serve as an overweight corridor for export containers loaded at the Port of Stockton. Containers can be “overstuffed” resulting in a 20% cost savings to the shipper.*
- *Trucking companies support the project due to reduced cycle times, and equipment optimization.*
- *Congestion relief at the Port of Oakland Container terminals.*



*Trucks lined up at the Oakland Container Terminals.*



# M – 580 Marine Highway

## Operating Plan

M - 580A 216 FEU/ 432 TEU Containers  
M – 580B 144 FEU/ 288 TEU Containers  
2 Export / Import Barges to start

## Target Exports:

Agriculture products / grain, Bulk Commodities  
Waste Paper  
Scrap Metals  
Wine  
Tomato Paste

## Target Imports:

Fertilizer  
Retail  
Wine



# *Port Improvements since 2000*

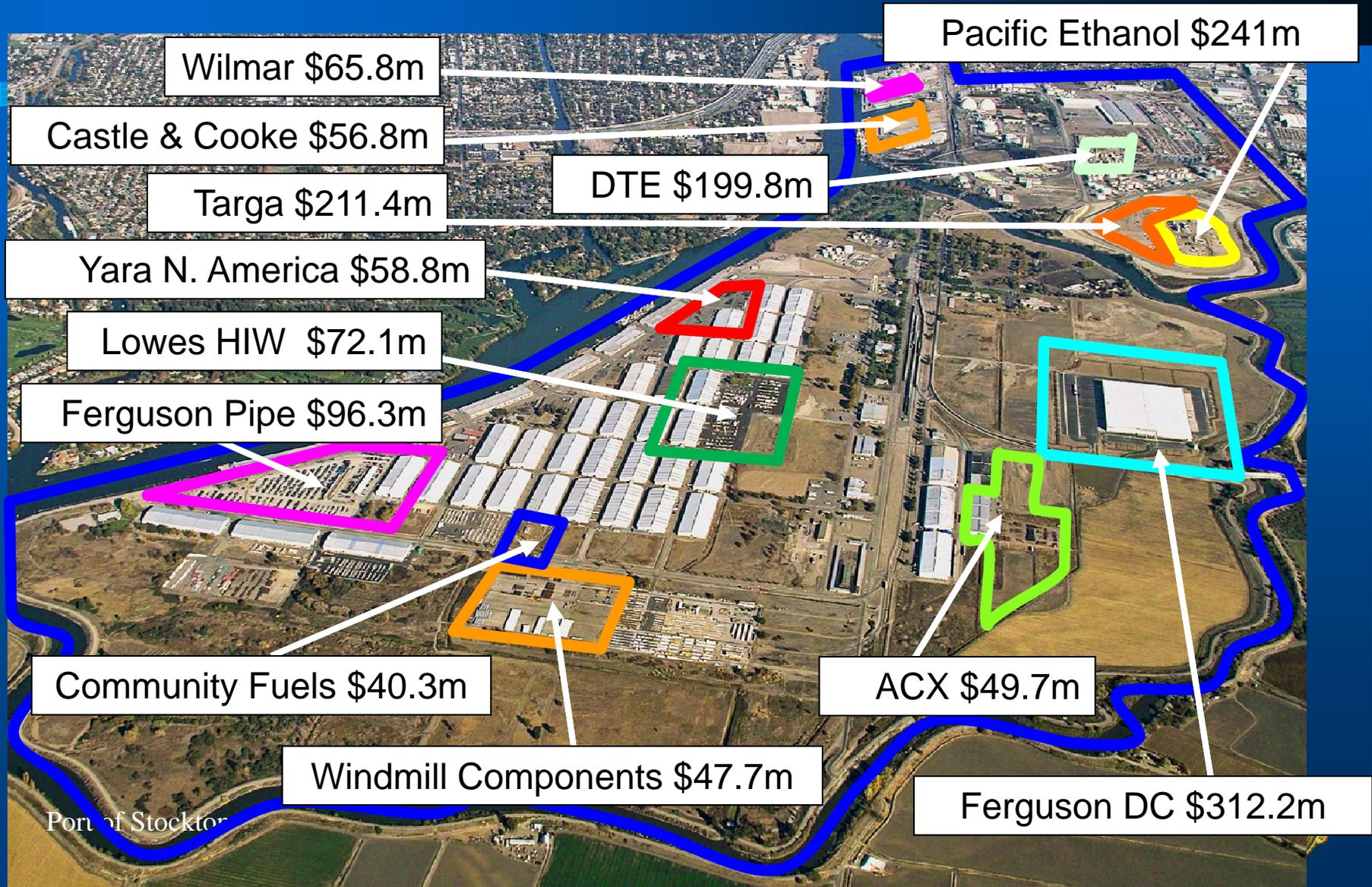
- *Acquisition of 1400 acre Rough & Ready Island*
- *Replace Miles of Railroad Track*
- *Two Rail Interchange Yards*
- *Creation of Stockton Port Power Company*
- *New Aerators for Ship Channel*
- *New Dock Side Fenders*
- *Replaced Bridge on R & R Island*
- *Open “Port of Stockton Expressway”*
- *New Rail Overpass on Expressway*
- *Two new Harbor Cranes*



# Port of Stockton

## Approved Projects

Value of Projects \$1.96 billion, 2,225 jobs



# 2010/2011/2012 Leading Port Commodities

## Imports/Exports

COMMODITY	Origin/Destination	TONNAGE by Calendar Year		
		2010	2011	2012
Cement	China, Thailand, Taiwan, Indonesia	243,947	160,822	75,175
Fertilizer (Liquid/Dry)	Norway, Lithuania, India, China, Poland, Bangladesh, Chile	724,068	832,041	1,099,395
Bulk Iron Ore	China	0	835,130	635,771
Sulfur	North Africa, Mexico, Brazil	226,191	216,376	240,063
Steel	Thailand, India, Russia Japan, Taiwan, Korea, Malaysia	55,266	31,209	55,499
Molasses	Central America, Hawaii, Taiwan, Australia	165,423	218,626	335,143
Bagged Rice	Japan	176,878	206,849	99,578
Other (palm oil, cotton seed, etc.)	All Continents	98,694	307,266	337,713
<b>Total</b>		<b>1,690,467</b>	<b>2,798,319</b>	<b>2,878,337</b>

# *Exports & Imports*

## *7/1/11 to 6/30/12*

### Exports

● Iron Ore	1,024,877
● Sulfur	245,683
● Rice	89,354
● Beet Pellets	88,248
● Coal	60,694
● Other	<u>32,185</u>
	1,541,041

### Imports

● Fertilizer	849,393
● Molasses	280,922
● Bulk Cement / Slag	94,050
● Cottonseed	60,188
● Steel Products	47,076
● Other	<u>119,976</u>
	1,451,605



# Jobs Supported by Businesses at the Port of Stockton

**1,600 Jobs in the Port**

**900 Other Direct Jobs**

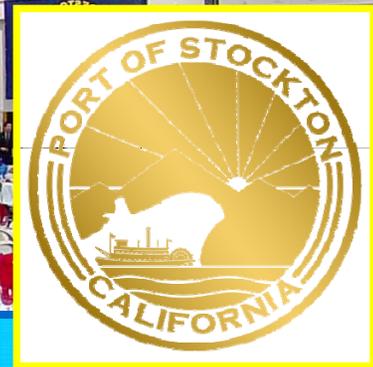
**2,000 Indirect and Induced Jobs**

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**4,500 Total Jobs**

*San Joaquin, Stanislaus and Sacramento Counties*





# *Port of Stockton*

● ***An Integral Part of Central California's Economic Future***

*Visit Our Award Winning Web Site:*  
***www.portofstockton.com***