DANIEL E. HIMICK

BACKGROUND

Complete project management experience progressing through the positions of Field Engineer, Project Engineer, General Superintendent, Project Manager, Estimator, Vice President, Director of Marketing and Business Development, to President and CEO Chairman of the Board of multiple, multi-million dollar contracts throughout the United States and primarily in California since 1998.

Extensive experience in the management of projects from 10 million dollars up to 150 million dollars with responsibilities for coordinating and directing all engineering and design, administration and accounting, field operations and subcontracts.

Hands-on experience in the preparation and negotiation of general contracts and subcontracts; the design and implementation of CPM schedules and cost loading; use of computerized cost controls and accounting; public relations; union negotiations; preparation, analysis and negotiation of construction claims; "hard money" bid and cost estimates; organization and control of marketing functions; development and implementation of new technologies, business development and joint ventures; development and implementation of strategic, marketing and business plans for specific individual profit centers.

PROFESSIONAL EXPERIENCE

Present Himick Consulting Sacramento, CA
Owner/Principal

- 2014 – 2015. Established consulting business to provide Executive Coaching, Mentoring, Strategic Planning, Construction Best Practices, and Executive Dispute Resolution.
- Currently a DRB member for the Design-Build USA Parkway Project near Reno, NV. Contractor is Ames, Owner is Nevada DOT.

2004 – March 2015 C.C. Myers, Inc. Rancho Cordova, CA
President/CEO-Chairman

- 2014 – 2015. CEO and Chairman of the Board. Responsible for business development and the mentoring and coaching of the executive management team consisting of a newly elected President and Vice Presidents, all part of an previously established succession plan. Continued the culture of Partnering with all clients and maintained a high level association with the Principals.
- 2004 to 2014. President and chief executive of an employee owned bridge and highway contractor with annual volume in excess of $250M. Responsible for all facets of the organization and reporting to a Board of Directors. Under my direction the Company implemented state of the art estimating, accounting, scheduling, management best practices and a culture of Partnering with all clients. I was a member of Caltrans Construction Partnering Steering Committee for nine years that implemented many changes to the State's specifications that significantly reduced the number of claims between the State and Industry. During this tenure, the Company had no litigation against and client and resolved all issues before contract completion.

1994 – 2004 Modern Continental Cambridge, MA and Tarzana, CA
Vice President

- 1998 – 2004. California Division Manager of a Cambridge, MA based company responsible for all construction operations in the State of California. Started from zero base and developed operations to annual revenues of $150 million in the construction of highway bridges, rail construction and earthquake retro-fit re-construction. Projects were low-bid and design-build.
- 1994 to 1998. Senior Estimator based in Cambridge home office. Part of team that bid on over $4 billion of Central Artery highway work comprising of Deep Foundations, Specialty Geotechnical Construction, Marine Construction, Heavy Concrete work and Underpinning of live structures. Projects varied from $100 million to $400 million.

1988 – 1994 Nicholson Construction Company Pittsburgh, PA
Vice President

- 1991 – 1994. Director of Marketing and Business Development responsible for the organization and implementation of all marketing activities within the company employing diverse experience in the investigation, analysis, development and management of new business, alliances and key joint ventures emphasizing the development of Soil Mixing, Vibroflotation and Slurry Diaphragm Wall technologies. Successfully bid and negotiated the largest contract for the company employing soil mixing which was the newest technology at that time. Developed and implemented numerous marketing and business plans for various profit centers within the company.
- 1988 – 1991. Manager of Northeast Operations responsible for all aspects of the company's geotechnical and foundation projects bid and negotiated within the Northeast United States. Successfully opened a Boston office in 1990.

1986 – 1988 Himick and Harris, Inc. Annapolis, MD

President

- Self employed in the construction management field with focus on claim preparation and negotiation and construction management for bonding and insurance companies.

1985 – 1986 Recosol, Inc. Rosylin, VA
Construction Manager

- Hired to close out all national construction activities for a joint venture company in the Specialty Foundation business. The partners had decided to terminate the joint venture and go their separate ways.

1976 – 1985 Perini Corporation Framingham, MA

Field Engineer, Estimator, Project Manager

- Started as Field Engineer and progressed to Estimator and Project Manager with division specializing in marine and subway construction. Involved in development and implementation of slurry wall technology.

1975 – 1976 Peter Kiewit and Sons Washington, DC
Field Engineer for elevated subway construction.

1971 – 1975 Intercounty Associates Washington, DC
Field Engineer and Assistant Superintendent for underground subway construction.

EDUCATION AND AFFILIATIONS

University of North Carolina	School of Business Executive Program – 1990
U.S. Army Corp of Engineers	1968 – 1971 Honorable Discharge
Ohio County High School	Honor Student – 1966

DRBF 16 Hour Training	California DOT September 2016
DRBF 8 Hour Training	Nevada DOT April 2016
Karrass & Karrass Associates	Effective Negotiating – 1986
University of San Francisco	Risk Management and Allocating Risk – 1985
Polytechnic Institute of New York	Construction Claims – 1981

Affiliations

Member of the Moles 1994 to Present
Board of Director The Beavers 2011 to 2016
Board of Directors The Alliance for Jobs 2011 to 2016
Board of Advisors International Partnering Institute and Founding Member 2005 – 2014
Caltrans Construction Partnering Steering Committee 2006 - 2015