PAST OUTREACH:

- On June 9th we hosted the **Get Government Business** workshop in our district. The workshop covered eligibility criteria, certification process, and procurement marketing regarding the Disadvantaged Business Enterprise (DBE) certification from Caltrans, Disabled Veteran Business (DVBE), and the Small Business (SBE) certification from Department of General Services (DGS). DGS provided training on the state of CA's new procurement portal, Cal E-procure that replaces BidSync. Four certified small businesses attended and were able to receive 1:1 demonstrations on the Cal eprocure website and tips to increase their visibility to customers.

FUTURE OUTREACH:

- This year's annual **Get Connected** Event will be held at the Robert Cabral Agricultural Center On September 1st. This is one of the Central Valley's larger networking event bringing small business together with local government, utility and public agency to ensure the utilization of local small businesses to procure goods and services. Small businesses will have an opportunity to interact with procurement representatives and small business advocates. Business critical workshops and seminars will be offered along with an exhibitor hall. Last year's event had 142 participants and this year we anticipate over 200 participants.
- In the coming months, we will continue our partnership with the Department of General Services to provide certification opportunities.

District 10

Small Business Update

July 15, 2016 – Statewide Small Business Council Meeting @ Stockton

SB, DVBE, DBE Participation at a glance Year to Date

STATE CONTRACTS & PROCUREMENT $27.5 M

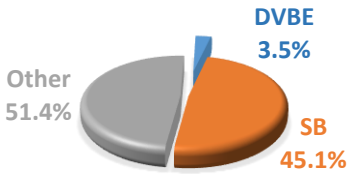

Figure A

FEDERAL CONSTRUCTION CONTRACTS $80 M
OCT. 1 - CURRENT

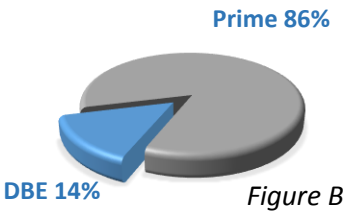

Figure B

CENTRAL REGION CONTRACTS $31.3 M

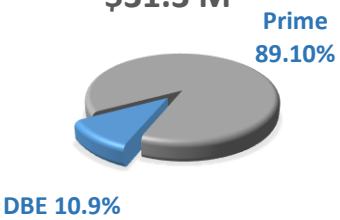

Figure C

CURRENT UPDATE:

There are currently 58 active construction projects within District 10, totaling approximately $726.5M

Currently, there are no advertised construction project within District 10.

CTC FUNDING:

In June, the California Transportation Commission (CTC) has voted $24.4M for five District 10 projects.
San Joaquin County: Rehab pavement on SR-99 & 120 to meet ADA, $11.6M
San Joaquin County: Improve highway worker safety on SR-99 & 12, $2.2M
Calaveras County: Improvements to roadways near SR-4 Big Trees State Park, $7.1M
Mariposa & Calaveras County: Pedestrian upgrades along SR-49 & 140 in Mariposa County and SR-4 at Big Trees Road and Bell Road in Murphys, to meet ADA, $1.5M
Merced County: Install new lane, drainage, widen shoulders on SR-165, $1.8M

MINOR B CONTRACTS:

Four Minor B Contracts awarded to SB Primes in FY 15/16 to date – Totaling $525,060 with 100% SB participation.

DIRECTOR'S ORDERS:

Fourteen authorized in the state FY 15/16 for a total of $20.6M with 86% SB participation.

STATE CONTRACTS: **Fourth quarter data was not available at the time of this reporting.*

District 10 state-funded procurement and contracts participation through the end of the 3rd Quarter FY 15/16 totaling over $27.5M *(Figure A)*:

- Small Business (SB) participation of 45.1%
- Disabled Veteran Business Enterprise (DVBE) participation of 3.5%

FEDERAL CONTRACTS:

Year to date, May 2016, we were awarded 17 federal project totaling $80M with a total Disadvantaged Business Enterprise (DBE) commitment of 14%. *(Figure B)*

A&E CONTRACTS FOR CENTRAL REGION (Districts 5, 6, 10) COMBINED:

5 year (exp. 12/20) —Total $6.7M—DBE participation $804,000 (12%) 6 DBE subs

5 year (exp. 12/20) —Total $12M—DBE participation $1,260.000.00 (10.5%) 6 DBE subs

5 year (exp. 11/20) —Total $2.5M—DBE participation $200,000 (8%) 2 DBE subs

4 year (exp. 02/20) —Total $2.0M —DBE participation $297,250 (14.5%) 5 DBE subs

3 year (exp. 03/19) -- Total $5.6M – DBE participation $557,509 (10%) 1 DBE sub

3 year (exp. 06/19) – Total $2.5M – DBE participation $310,000.00 (12.4%) 5 DBE subs

Combined Total $31,325,089.00 – DBE participation $3,428,758.90 (10.9%) 25 DBE subs (*Figure C*)