

Exhibit 10-H Sample Cost Proposal

SAMPLE COST PROPOSAL (EXAMPLE #1)

Contract No. _____

Date _____

Consultant _____

DIRECT LABOR

Classification	Name	Range	Hours	Initial Hourly Rate	Total
Project Manager	_____	_____	_____	@ _____	\$ _____
Highway Engineer	_____	_____	_____	@ _____	\$ _____
	_____	_____	_____	@ _____	\$ _____
Bridge Engineer	_____	_____	_____	@ _____	\$ _____
	_____	_____	_____	@ _____	\$ _____
Technician	_____	_____	_____	@ _____	\$ _____
Project Manager	_____	_____	_____	@ _____	\$ _____
	_____	_____	_____	@ _____	\$ _____
	_____	_____	_____	@ _____	\$ _____
	_____	_____	_____	@ _____	\$ _____

Subtotal Direct Labor Costs \$ _____
 Anticipated Salary Increases \$ _____
 Total Direct Labor Costs \$ _____

Fringe Benefits

	Rate	Total
	_____ %	\$ _____
Total Fringe Benefits		\$ _____

Indirect Costs

Overhead	_____ %	\$ _____
General and Administrative	_____ %	\$ _____
Total Indirect Costs		\$ _____

FEE (Profit) \$ _____

OTHER COSTS

Travel Costs	\$ _____
Equipment and Supplies (Itemize)	\$ _____
Other Direct Costs (Itemize)	\$ _____
Total Other Costs	\$ _____

Subcontractor Costs (attach detailed cost estimate for each subcontractor) \$ _____

TOTAL COST \$ _____

SAMPLE COST PROPOSAL (EXAMPLE #2)

	Fringe Benefit %	+	Overhead %	+	General Administration %	=	Combined %
NORMAL							
OVERTIME							
			FEE %				

BILLING INFORMATION

CALCULATION INFORMATION

Name/Classification ¹	Hourly Billing Rates			Effective date of hourly rate		Actual/ average hourly rate ²	% or \$ increase	Hourly range for class
	Straight	OT(1.5x)	OT(2x)	From	To			

1. Names and classifications of team members at a level of _____ must be listed. FOR ALL OTHER EMPLOYEES USE CLASSIFICATIONS ONLY.
2. For named employees enter the actual hourly rate. For classifications only, list the average hourly rate for that classification.