

Low Bidder

03-23-16A11:04 RCVD

CONTRACT NO: 12-0N2204
BID AMOUNT: \$1,917,714.63
BID OPENING DATE: 03-17-2016
BIDDER'S NAME: Spinitar
DBE GOAL FROM CONTRACT %: 8%

DBE PRIME CONTRACTOR CERTIFICATION ¹ : Not Applicable	TOTAL NUMBER OF ALL SUBCONTRACTS (DBE & NON-DBE) 4	TOTAL VALUE OF ALL SUBCONTRACTS (DBE & NON-DBE) \$161,197.79
--	--	--

BID ITEM NO.	ITEM OF WORK AND DESCRIPTION OF SERVICES TO BE SUBCONTRACTED OR MATERIALS TO BE PROVIDED ²	WORK CATEGORY CODES ³	NAME OF DBEs (Must be certified on the date bids are opened. Include Caltrans' certification no., DBE address, and phone number. Show 2nd and lower tier subcontractors)	AMOUNT (\$)
11	Material for self supported monitor wall frame	D3440	Advanced Mounting & Design 1231 N. Simon Cr. Anaheim, CA 92806 (714) 486-2001	\$106,027.98
11	Demo existing monitor wall frame, install new monitor wall frame, mount equipment	17850	Advanced Mounting & Design 1231 N. Simon Cr. Anaheim, CA 92806 (714) 486-2001	\$45,565.26
3	Material for monitor 1x2 & 2x2 video wall floor stands	D3990	Advanced Mounting & Design 1231 N. Simon Cr. Anaheim, CA 92806 (714) 486-2001	\$6,750.41
3	Set up 1x2 & 2x2 video wall floor stands, mount equipment	D3990	Advanced Mounting & Design 1231 N. Simon Cr. Anaheim, CA 92806 (714) 486-2001	\$2,854.14

Show all DBE firms being claimed for credit, regardless of tier. Attach written confirmation from each DBE shown stating that it will be participating in the contract to perform the specific work shown for the specific amount agreed to.

The names of the 1st tier DBE subcontractors and items of work must be consistent with the Subcontractor List (Pub Cont Code § 4100 et seq.).

¹Each DBE prime contractor must enter its certification number and show all work to be performed by DBEs, including work performed by its own forces.

²If 100% of an item is not to be performed or furnished by the DBE, describe the exact portion of the item to be performed or furnished.

³Use Work Category Codes from the California Unified Certification Program database.

Total Claimed Participation

\$161,197.79

8.4 %

The bidder acknowledges that it is committed to use the DBEs shown on this form to meet the contract goal (49 CFR 26.53).

Janine Zaffino
 Signature of Bidder

3-21-2016 Date
 714-376-2975 (Area Code) Tel. No.

Janine Zaffino
 Person to Contact (Please Type or Print)

ADA Notice

For individuals with sensory disabilities, this document is available in alternate formats. For information, call (916) 445-1233, TTY 711, or write to Records and Forms Management, 1120 N Street, MS-89, Sacramento, CA 95814.

Low Bidder

03-23-16A11:05 RCVD

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
DBE GOOD FAITH EFFORTS DOCUMENTATION
 DES-OE-0102.11A (REV 12/2014)

Bidder's Name: Spinitar
 Contract No.: 12-0N2204

Page 1 of 3

1. List items of work the Bidder made available to DBE firms. Identify items of work the Bidder might otherwise perform with its own forces, items that have been broken down into economically feasible units to facilitate DBE participation, and items for which the Bidder has established flexible time frames for performance and delivery schedules in a manner that encourages and facilitates DBE participation. For each item listed, show the dollar value and percentage of the total contract. The Bidder must demonstrate that sufficient work to meet the goal was made available to DBE firms.

Item of Work Offered, Services Offered, or Materials Supplied	Bidder Normally Performs Item Yes/No	Item Broken Down to Facilitate Participation Yes/No	Established Flexible Timeframes for Performance and Delivery Schedules Yes/No	Amount (\$)	Percentage of Total Bid
Material for self supported monitor wall frame	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	\$106,027.98	5.5%
Demo existing monitor wall frame, install new monitor wall frame, mount equipment	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	\$45,565.26	2.4%
Material for monitor 1x2 & 2x2 video wall floor stands	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	\$6,750.41	0.35%
Set up 1x2 & 2x2 video wall floor stands, mount equipment	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	\$2,854.14	0.14%
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		
	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO		

STATE OF CALIFORNIA • DEPARTMENT OF TRANSPORTATION
DBE GOOD FAITH EFFORTS DOCUMENTATION
 DES-OE-0102.11A (REV 12/2014)

Bidder's Name: Spinitar
 Contract No.: 12-0N2204

2. List the names of certified DBEs and all the dates on which they were solicited to bid on this project. Include the items of work offered and the dates and methods used for following up initial and follow-up solicitations to determine with certainty whether the DBEs were interested. Attach copies of solicitations, e-mail messages, telephone records, fax confirmations, etc.

Name of DBE Solicited	Date of Initial Solicitation	Items of Work Offered	Follow Up Methods and Dates
Advanced Mounting & Design	12-09-2015	Quote request	e-mail: 12-09-2015
Advanced Mounting & Design	12-11-2015	Quote request follow up,	e-mail: 12-11-2015
Advanced Mounting & Design	12-14,15-2015	Quote received, quote verification, price confirmation	e-mail: 12-14,15-2015
Advanced Mounting & Design	02-13,14-2015	DIR # request, DIR # received	e-mail: 02-13,14-2015
Advanced Mounting & Design	03-09-2016	Quote received	e-mail: 03-09-2016
Advanced Mounting & Design	03-18-2016	DBE document	e-mail: 03-18-2016

3. For each item of work made available, indicate whether the Bidder provided plans and specifications specific to the items of work being offered, list the selected firm and its status as a DBE, the DBEs that provided quotes, the price quote for each firm, and the price difference for each DBE if the selected firm is not a DBE. Provide copies of each DBE and Non-DBE quote submitted to the Bidder whenever a Non-DBE firm was selected over a DBE for work on the Contract.

Items of Work	Provided Plans/ Specifications for Work Offered Yes/No	Name of Selected Firm	DBE or Non-DBE	Name of Rejected Firm	Quote (\$)	Price Difference (\$)
11	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	Advanced Mounting & Design	DBE	RPVisual Solutions Non-DBE		
11	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	Advanced Mounting & Design	DBE	Draper Non-DBE		
3	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	Advanced Mounting & Design	DBE	RPVisual Solutions Non-DBE		
3	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	Advanced Mounting & Design	DBE	Draper Non-DBE		
	<input type="checkbox"/> YES <input type="checkbox"/> NO					
	<input type="checkbox"/> YES <input type="checkbox"/> NO					
	<input type="checkbox"/> YES <input type="checkbox"/> NO					
	<input type="checkbox"/> YES <input type="checkbox"/> NO					
	<input type="checkbox"/> YES <input type="checkbox"/> NO					

If the firm selected for the item is not a DBE, provide the reasons for the selection on a separate sheet and attach names, addresses, and phone numbers for the firms listed above. Provide evidence as to why additional agreements could not be reached for DBEs to perform work.

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
DBE GOOD FAITH EFFORTS DOCUMENTATION
DES-OE-0102.11A (REV 12/2014)

Bidder's Name: Spinitar
Contract No.: 12-0N2204

4. Describe the Bidder's outreach efforts to identify and solicit the interest of all certified DBEs that have the capability to perform the work of the Contract. Provide copies of supporting documents.

Description of Outreach	Dates	Location (if applicable)	Results
Provided bid package construction documents for bid	12-09-15, 03-09-2016	Not applicable	Provided Low Bid

5. Describe the Bidder's efforts made to provide interested DBEs with adequate information about the plans, specifications, and requirements of the Contract to assist them in responding to a solicitation. Identify the DBEs assisted, the type of information provided, and the date of the contracts. Provide copies of supporting documents.
Provided bid document for contract # 12-0N2204. Copies of e-mails attached for reference.

6. Describe the Bidder's efforts made to assist interested DBEs in obtaining bonding, lines of credit, or insurance. Identify the DBEs assisted, the type of assistance offered, and the dates. Provide copies of supporting documents.
None

7. Describe the Bidder's efforts made to assist interested DBEs in obtaining necessary equipment, supplies, materials, or related assistance or services, excluding supplies and equipment the DBE purchases or leases from the prime contractor or its affiliate. Identify the DBEs assisted, the type of assistance offered, and the dates. Provide copies of supporting documents. List efforts made to assist interested DBEs in obtaining bonding, lines of credit, insurance, necessary equipment, supplies, materials, or related assistance or services, excluding supplies and equipment the DBE subcontractor purchases or leases from the prime contractor or its affiliate. Identify the DBE assisted, the assistance offered, and the date. Provide copies of supporting documents.
Discussed at the mandatory pre-bid meeting on November 18th, 2015. Also provided bid document / plans.

8. List the names of agencies and the dates on which they were contacted to provide assistance in contacting, recruiting, and using DBE firms. If the agencies were contacted in writing, provide copies of supporting documents.
CUCP verified DBE status of AMD.

9. Include additional data to support a demonstration of good faith efforts.
There are no other qualified DBE's providing these types of goods and services in California.

NOTE: USE ADDITIONAL SHEETS OF PAPER IF NECESSARY.

ADA Notice For individuals with sensory disabilities, this document is available in alternate formats. For information, call (916) 445-1233, TTY 711, or write to Records and Forms Management, 1120 N Street, MS-89, Sacramento, CA 95814.

SUBCONTRACTING REQUEST

CEM-1201 (REV. 5/2012)

03-23-16A11:05 RCVD

REQUEST NUMBER

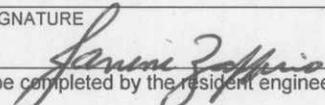
CONTRACTOR NAME Spinitar		COUNTY Los Angeles	ROUTE 12-Ora-VAR
BUSINESS ADDRESS 16751 Knott Avenue		CONTRACT NUMBER 12-0N2204	
CITY AND STATE La Mirada, CA	ZIP CODE 90638	FEDERAL-AID PROJECT NUMBER. (from special provisions) ACNHP-X059(068)E	

SUBCONTRACTORS (Name, Business Address, Phone)	BID ITEM NUMBER(S)	PERCENTAGE OF BID ITEM SUBCONTRACTED	CHECK IF: (See Categories Below)			DESCRIBE WORK WHEN LESS THAN 100% OF WORK IS SUBCONTRACTED	DOLLAR AMOUNT BASED ON BID AMOUNT
			1	2	3		
Advanced Mounting & Design 1231 N. Simon Cr., Anaheim, CA 92806 714-486-2001	11	70	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Material for self supported monitor video wall frame.	\$106,027.98
Advanced Mounting & Design 1231 N. Simon Cr., Anaheim, CA 92806 714-486-2001	11	30	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Demo existing monitor wall frame, install new monitor wall frame, mount equip.	\$45,565.26
Advanced Mounting & Design 1231 N. Simon Cr., Anaheim, CA 92806 714-486-2001	3	13.4	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Material for monitor 1x2 & 2x2 video wall floor stands.	\$6,750.41
Advanced Mounting & Design 1231 N. Simon Cr., Anaheim, CA 92806 714-486-2001	3	5.7	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Set up 1x2 & 2x2 video wall floor stands, mount equipment.	\$2,854.14

Categories: **1 Specialty** **2 Listed Under Fair Practices Act** **3 Certified DBE/UDBE/DVBE**

I certify that:

- The Standard Specifications for labor set forth in the contract apply to the subcontracted work.
- If applicable, (federal-aid projects only) Section 14 (federal requirements) of the special provisions has been inserted in the subcontracts and will be incorporated in any lower-tier subcontract. Written contracts have been executed for the subcontracted work noted above.

CONTRACTOR'S SIGNATURE 	DATE 3-21-2016
---	-------------------

This section is to be completed by the resident engineer.

- Total of bid items \$ _____
- Specialty items previously approved (if applicable, see Note in the instructions) \$ _____
- Specialty items this request (if applicable, see Note in the instructions) \$ _____
- Total (lines 2 + 3) \$ _____
- Contractor must perform with own forces (lines 1 minus 4) x _____ % \$ _____
- Bid items previously subcontracted \$ _____
- Bid items subcontracted (this request) \$ _____
- Total (lines 6 + 7) \$ _____
- Balance of work contractor to perform (line 1 minus 8) \$ _____

APPROVED

RESIDENT ENGINEER'S SIGNATURE	DATE
-------------------------------	------

COPY DISTRIBUTION: **Original** - Contractor **Copy** - Resident Engineer **Copy** - District Construction Office **Copy** - OBEO - smallbusinessadvocate@dot.ca.gov or FAX to (916) 324-1949

ADA Notice

For individuals with sensory disabilities, this document is available in alternate formats. For information call (916) 654-6410 or TDD (916) 654-3880 or write Records and Forms Management, 1120 N Street, MS-89, Sacramento, CA 95814.

SUBCONTRACTING REQUEST

INSTRUCTIONS

All first-tier subcontractors must be included on a subcontracting request.

Before subcontracting work starts, the contractor will submit an original CEM-1201 according to the *Standard Specifications*. After approval, the RE returns the original to the contractor and complete the remaining distribution as listed on the bottom of the form.

When an entire item is subcontracted, show the contractor's bid price.

When a portion of an item is subcontracted, describe the portion and show the percentage of the bid item and value.

In August 2008, the *Standard Specifications* were amended to eliminate specialty items. Enter Zeros or applicable amounts for specialty items should be entered in lines 2 and 3 of this form, depending on whether the contract includes the amendment.

THIS FORM IS NOT TO BE USED FOR SUBSTITUTIONS OF SUBCONTRACTORS AND UDBE, DVBE OR SMALL BUSINESS ENTITIE

12-09-2015

Janine Zaffino

From: william Paredes <will@advancedmounting.com>
Sent: Wednesday, December 09, 2015 9:06 AM
To: Janine Zaffino
Subject: RE: AMD - Spinitar - Caltrans D12 - Mount Structure

Yes, I will send it today...

Sure, call me when you want to talk

William Paredes

advanced mounting & design Inc.

1231 N. Simon Cr.
Anaheim, CA. 92806

855.344.1822 Toll Free

714.486.2001 P

714.486.2009 F.

714.403.7262 C.

www.advancedmounting.com

will@advancedmounting.com

CONFIDENTIALITY NOTICE: This e-mail transmission, and any documents, files or previous e-mail messages attached to it, may contain confidential information that is legally privileged. If you are not the intended recipient, or a person responsible for delivering it to the intended recipient, you are hereby notified that any disclosure, copying, distribution or use of any of the information contained in or attached to this message is STRICTLY PROHIBITED. If you have received this transmission in error, please immediately destroy the original transmission and its attachments without reading them or saving them to disk. Thank you.

From: Janine Zaffino [mailto:JanineZ@spinitar.com]

Sent: Wednesday, December 09, 2015 6:38 AM

To: Will Paredes - Advanced Mounting and Design (will@advancedmounting.com) <will@advancedmounting.com>

Subject: AMD - Spinitar - Caltrans D12 - Mount Structure

Hello Will,

Do you have the quote for the mount structure yet? Due date is creeping up fast.....
Let's talk today please.

Thanks,
Janine

Janine Zaffino

Systems Account Manager
Command, Control & Monitoring Centers,
Audio Visual, Video Wall and Digital Signage Specialist

SPINITAR

16751 Knott Avenue
La Mirada, CA 90638

M: 714-913-3182 (most effective)

D: 714-367-2975

F: 714-367-2910

janinez@spinitar.com

www.spinitar.com



SPINITAR

Services Simplified. Since 1986
Audio, Visual and Communication Solutions

12-14,15-2015

Janine Zaffino

From: William Paredes <will@advancedmounting.com>
Sent: Tuesday, December 15, 2015 7:15 AM
To: Janine Zaffino
Cc: Tiffany Daugherty
Subject: Re: Quote

Yes, discounted price for you.

Best,

Thank you

In advance I apologize for any typos or errors.

Message sent via wireless phone

On Dec 14, 2015, at 11:53 PM, Janine Zaffino <JanineZ@spinitar.com> wrote:

Like the ones you made for Raytheon but in a 2x1?

Janine Zaffino

Systems Account Manager
Command, Control & Monitoring Centers,
Audio Visual, Video Wall and Digital Signage Specialist

SPINITAR

16751 Knott Avenue
La Mirada, CA 90638

M: 714-913-3182 (most effective)

D: 714-367-2975

F: 714-367-2910

janinez@spinitar.com

www.spinitar.com



SPINITAR

Services Simplified. Since 1986
Audio, Visual and Communication Solutions

From: William Paredes [<mailto:will@advancedmounting.com>]
Sent: Monday, December 14, 2015 8:39 PM
To: Janine Zaffino <JanineZ@spinitar.com>

Cc: Tiffany Daugherty <tiffany@advancedmounting.com>

Subject: Re: Quote

\$750 each

Best,

Thank you

In advance I apologize for any typos or errors.

Message sent via wireless phone

On Dec 14, 2015, at 9:59 PM, Janine Zaffino <JanineZ@spinitar.com> wrote:

Thanks, how about a 8 ea. 2w x 1h (side by side) landscape using 55" 3.5mm bezel mobile cart type cost?

Thanks again ☺

J9

Janine Zaffino

Systems Account Manager

Command, Control & Monitoring Centers,

Audio Visual, Video Wall and Digital Signage Specialist

SPINITAR

16751 Knott Avenue

La Mirada, CA 90638

M: 714-913-3182 (most effective)

D: 714-367-2975

F: 714-367-2910

janinez@spinitar.com

www.spinitar.com



SPINITAR

Services Simplified. Since 1986

Audio, Visual and Communication Solutions

From: William Paredes [<mailto:will@advancedmounting.com>]

Sent: Monday, December 14, 2015 5:31 PM

To: Janine Zaffino <JanineZ@spinitar.com>

Cc: Tiffany Daugherty <tiffany@advancedmounting.com>

Subject: Re: Quote

Hi Janine,

Go 1,400 for each.

We will modify the quote

Best,

Thank you

In advance I apologize for any typos or errors.

Message sent via wireless phone

On Dec 14, 2015, at 6:30 PM, Janine Zaffino <JanineZ@spinitar.com> wrote:

Thank you. Can you please include a price for 2 ea. mobile (on wheels) stand to support 2x2 55" 3.5mm bezel array? This is for their temporary use at their site, but we will need to buy. If you have any spares sitting around, it would be great if we can barrow for the project.

Thanks!

Janine

Janine Zaffino

Systems Account Manager
Command, Control & Monitoring Centers,
Audio Visual, Video Wall and Digital Signage Specialist

SPINITAR

16751 Knott Avenue
La Mirada, CA 90638
M: 714-913-3182 (most effective)
D: 714-367-2975
F: 714-367-2910

janinez@spinitar.com

www.spinitar.com

<image001.jpg>
Services Simplified. Since 1986
Audio, Visual and Communication Solutions

From: Tiffany Daugherty [<mailto:tiffany@advancedmounting.com>]
Sent: Monday, December 14, 2015 3:02 PM
To: Janine Zaffino <JanineZ@spinitar.com>

Cc: 'William Paredes' <will@advancedmounting.com>

Subject: Quote

Hi Janine,

Here is the quote from Will per your request.

Thank you,

Tiffany Daugherty

advanced *mounting & design Inc.*

1231 N. Simon Circle
Anaheim, CA. 92806

855.344.1822 Toll Free

714.486.2001 P.

714.486.2009 F.

714.673.3509 C.

www.advancedmounting.com

tiffany@advancedmounting.com

CONFIDENTIALITY NOTICE: This e-mail transmission, and any documents, files or previous e-mail messages attached to it, may contain confidential information that is legally privileged. If you are not the intended recipient, or a person responsible for delivering it to the intended recipient, you are hereby notified that any disclosure, copying, distribution or use of any of the information contained in or attached to this message is STRICTLY PROHIBITED. If you have received this transmission in error, please immediately destroy the original transmission and its attachments without reading them or saving them to disk. Thank you.

2-23-14

Janine Zaffino

From: Tiffany Daugherty <tiffany@advancedmounting.com>
Sent: Wednesday, February 24, 2016 10:22 AM
To: 'william Paredes'; Janine Zaffino
Subject: RE: AMD - Spinitar - CalTrans D12/2: Department of Industrial Relations (DIR)

Hi Janine,

We are registered for the fiscal year 2016, our PWC registration number is #1000035434.

Thank you!

Tiffany Daugherty

advanced mounting & design Inc.

1231 N. Simon Circle
Anaheim, CA. 92806

855.344.1822 Toll Free

714.486.2001 P.

714.486.2009 F.

714.673.3509 C.

www.advancedmounting.com

tiffany@advancedmounting.com

CONFIDENTIALITY NOTICE: This e-mail transmission, and any documents, files or previous e-mail messages attached to it, may contain confidential information that is legally privileged. If you are not the intended recipient, or a person responsible for delivering it to the intended recipient, you are hereby notified that any disclosure, copying, distribution or use of any of the information contained in or attached to this message is STRICTLY PROHIBITED. If you have received this transmission in error, please immediately destroy the original transmission and its attachments without reading them or saving them to disk. Thank you.

From: william Paredes [mailto:will@advancedmounting.com]
Sent: Tuesday, February 23, 2016 3:27 PM
To: 'Janine Zaffino' <JanineZ@spinitar.com>
Cc: 'Tiffany Daugherty' <tiffany@advancedmounting.com>
Subject: RE: AMD - Spinitar - CalTrans D12/2: Department of Industrial Relations (DIR)

Hi Janine,

We are looking into this.

We will know end of this week.

William Paredes

advanced mounting & design Inc.

1231 N. Simon Cr.
Anaheim, CA. 92806

855.344.1822 Toll Free

714.486.2001 P

714.486.2009 F.

714.403.7262 C.

www.advancedmounting.com

will@advancedmounting.com

CONFIDENTIALITY NOTICE: This e-mail transmission, and any documents, files or previous e-mail messages attached to it, may contain confidential information that is legally privileged. If you are not the intended recipient, or a person responsible for delivering it to the intended recipient, you are hereby notified that any disclosure, copying, distribution or use of any of the information contained in or attached to this message is STRICTLY PROHIBITED. If you have received this transmission in error, please immediately destroy the original transmission and its attachments without reading them or saving them to disk. Thank you.

From: Janine Zaffino [<mailto:JanineZ@spinitar.com>]

Sent: Tuesday, February 23, 2016 12:25 PM

To: Will Paredes - Advanced Mounting and Design (will@advancedmounting.com) <will@advancedmounting.com>

Subject: AMD - Spinitar - CalTrans D12/2: Department of Industrial Relations (DIR)

Hi Will,

Did you ever finalize registration for your Department of Industrial Relations (DIR)?
This is a mandatory requirement for CalTrans.

Thanks,
Janine

Janine E. Zaffino

Systems Account Manager
Command & Control Room,
Audio Visual, Video Wall and Digital Signage

M: 714-913-3182 (most effective)

D: 714-367-2975

Janinez@spinitar.com



www.spinitar.com

Services. Simplified. Since 1986.

Audio, Visual and Communication Solutions

12-11-15

Janine Zaffino

From: Janine Zaffino
Sent: Friday, December 11, 2015 1:09 PM
To: 'william Paredes'
Subject: RE: AMD - Spinitar - Caltrans D12 - Mount Structure

Hi Will,

thank you again for stopping by our holiday partner party. It was nice to see you!!

What is status on the Caltrans D12 quote please?

Thanks,
Janine

Janine Zaffino

Systems Account Manager
Command, Control & Monitoring Centers,
Audio Visual, Video Wall and Digital Signage Specialist

SPINITAR

16751 Knott Avenue
La Mirada, CA 90638

M: 714-913-3182 (most effective)

D: 714-367-2975

F: 714-367-2910

janinez@spinitar.com

www.spinitar.com



SPINITAR

Services Simplified. Since 1986
Audio, Visual and Communication Solutions

From: william Paredes [mailto:will@advancedmounting.com]
Sent: Wednesday, December 09, 2015 9:06 AM
To: Janine Zaffino <JanineZ@spinitar.com>
Subject: RE: AMD - Spinitar - Caltrans D12 - Mount Structure

Yes, I will send it today...

Sure, call me when you want to talk

William Paredes

advanced mounting & design Inc.

1231 N. Simon Cr.
Anaheim, CA. 92806

855.344.1822 Toll Free

714.486.2001 P

714.486.2009 F.

714.403.7262 C.

www.advancedmounting.com

will@advancedmounting.com

CONFIDENTIALITY NOTICE: This e-mail transmission, and any documents, files or previous e-mail messages attached to it, may contain confidential information that is legally privileged. If you are not the intended recipient, or a person responsible for delivering it to the intended recipient, you are hereby notified that any disclosure, copying, distribution or use of any of the information contained in or attached to this message is STRICTLY PROHIBITED. If you have received this transmission in error, please immediately destroy the original transmission and its attachments without reading them or saving them to disk. Thank you.

From: Janine Zaffino [<mailto:JanineZ@spinitar.com>]

Sent: Wednesday, December 09, 2015 6:38 AM

To: Will Paredes - Advanced Mounting and Design (will@advancedmounting.com) <will@advancedmounting.com>

Subject: AMD - Spinitar - Caltrans D12 - Mount Structure

Hello Will,

Do you have the quote for the mount structure yet? Due date is creeping up fast.....
Let's talk today please.

Thanks,
Janine

Janine Zaffino

Systems Account Manager

Command, Control & Monitoring Centers,

Audio Visual, Video Wall and Digital Signage Specialist

SPINITAR

16751 Knott Avenue

La Mirada, CA 90638

M: 714-913-3182 (most effective)

D: 714-367-2975

F: 714-367-2910

janinez@spinitar.com

www.spinitar.com



SPINITAR

Services Simplified. Since 1986

Audio, Visual and Communication Solutions

3-9-16

Janine Zaffino

To: Janine Zaffino
Subject: RE: AMD - Contracto'rs License CA?

From: Janine Zaffino
Sent: Wednesday, March 09, 2016 3:43 PM
To: 'william Paredes' <will@advancedmounting.com>
Cc: Tiffany@advancedmounting.com
Subject: RE: AMD - Contracto'rs License CA?

Thanks ☺

Janine E. Zaffino

Systems Account Manager
Command & Control Room,
Audio Visual, Video Wall and Digital Signage

M: 714-913-3182 (most effective)
D: 714-367-2975
Janinez@spinitar.com



www.spinitar.com
Services. Simplified. Since 1986.
Audio, Visual and Communication Solutions

From: william Paredes [<mailto:will@advancedmounting.com>]
Sent: Wednesday, March 09, 2016 2:06 PM
To: Janine Zaffino <JanineZ@spinitar.com>
Cc: Tiffany@advancedmounting.com
Subject: RE: AMD - Contracto'rs License CA?

Hi J9,

Here you go!! I'm not sure which cubes are you using but I kept Barco for now.

Let me know if I need to change them.

Also, new quote number for good luck.

Thank you

William Paredes

advanced mounting & design Inc.

1231 N. Simon Cr.
Anaheim, CA. 92806

855.344.1822 Toll Free

714.486.2001 P

714.486.2009 F.

714.403.7262 C.

www.advancedmounting.com

will@advancedmounting.com

CONFIDENTIALITY NOTICE: This e-mail transmission, and any documents, files or previous e-mail messages attached to it, may contain confidential information that is legally privileged. If you are not the intended recipient, or a person responsible for delivering it to the intended recipient, you are hereby notified that any disclosure, copying, distribution or use of any of the information contained in or attached to this message is STRICTLY PROHIBITED. If you have received this transmission in error, please immediately destroy the original transmission and its attachments without reading them or saving them to disk. Thank you.

From: Janine Zaffino [<mailto:JanineZ@spinitar.com>]

Sent: Wednesday, March 09, 2016 1:46 PM

To: william Paredes <will@advancedmounting.com>

Cc: Tiffany@advancedmounting.com

Subject: RE: AMD - Contracto'rs License CA?

Ahh, yes, coolio, just checking ☺

Now, please provide me with an updated quote for Caltrans D12 ☺

Thanks,
Janine

Janine Zaffino

To: Tiffany Daugherty
Subject: RE: AMD - DBE

3-18-14

From: Tiffany Daugherty [mailto:tiffany@advancedmounting.com]
Sent: Friday, March 18, 2016 2:03 PM
To: Janine Zaffino <JanineZ@spinitar.com>
Subject: RE: AMD - DBE

Hi Janine,

I'm not sure if I filled it out correctly. I'm waiting for a call back from their help desk. The page where it says bidders name, etc. I think that should be for Spinitar to fill out so I only filled out the DBE portion of it.

Once Their help desk calls me back, I will ask.

Thank you,

Tiffany Daugherty

advanced mounting & design Inc.

1231 N. Simon Circle
Anaheim, CA. 92806

855.344.1822 Toll Free

714.486.2001 P.

714.486.2009 F.

714.673.3509 C.

www.advancedmounting.com

tiffany@advancedmounting.com

CONFIDENTIALITY NOTICE: This e-mail transmission, and any documents, files or previous e-mail messages attached to it, may contain confidential information that is legally privileged. If you are not the intended recipient, or a person responsible for delivering it to the intended recipient, you are hereby notified that any disclosure, copying, distribution or use of any of the information contained in or attached to this message is STRICTLY PROHIBITED. If you have received this transmission in error, please immediately destroy the original transmission and its attachments without reading them or saving them to disk. Thank you.

DBE



advanced mounting & design

1231 N. Simon Cir., Anaheim, CA 92806
Toll Free 1 (855) 344-1822
Office (714) 486-2001
Fax (714) 486-2009
E-mail info@advancedmounting.com

Quote

Attention: Janine Zaffino

Phone Number: 714-367-2975

Customer: Spinitar

Email: janinez@spinitar.com

Date: March 9, 2016

Project Title Caltrans D12

Terms: 50% CWO 50% net 30

Lead Time 5-6 Weeks

Quote No. SPIN_WP160903-1

Thank you for your inquiry dated: March 8, 2016

We are pleased to quote the following:

Line Item	QTY:	Description	Dealer pricing	Dealer Sub total	MSRP Unit Price
1	1	AMD_VSSFH-Custom Self supported video wall structure			\$122,768.00
		Cube Pedestal			
		Base structure to be secured to existing floor structure			
		HSS Steel post floor to ceiling structure			
		Anchoring floor plates to secure structure to the true concrete floor			
		HSS post to back wall and existing construction			
		Base pedestal for 4x8 straight wall			
		Last row shall be at 7 degrees tilt			
		Custom mount with Micro Adjustments to align row within 2mm spacing			
		4x1(h) Cube wall tilted at 15 digress very top row			
		Miter frame holding 4 cubes at 15 degrees			
		Micro adjustments allows adjustability to compensate for any human tolerances			
		<u>CUBES SHALL BE REAR ACCESS</u>			
		<u>CUBES</u>			
		All framing shall be braced to ball wall using HSS steel			

All structure is pre-assembled and no welding required

Wire management for looping wires

Black standard powder coating

This design is made for rear access cubes

Factory test an empty cube is required at AMD facility

2 1 AMD_PNL_ Front access panels below cubes \$11,538.46

Front access panels below cubes and to cover any visible structure

Laminated MDF panels, finish: TBD

3 1 AMD_LBR_ Team INSTALLATION INCLUDES \$31,666.67

up to Three techs

Travel time and miles

Up to 10 days onsite

Scope of Work

Installation of self supported structure

Anchor structure to floor and back wall

Installation of empty cubes

Align cubes per manufacturers specs

Rental of Lifts and ladders

mechanical joist and mechanism to get cubes in place

prevailing wages included

4 1 AMD_LBR_ Team Demo of existing structure \$15,214.29

Team of up to three techs

Travel time and miles

Scope of Work

Remove and dismantle of existing structure

remove existing material out of the room to a location provided by customer

Includes scaffolding and lifts as necessary

Excludes: Trash bin, removal of existing structure out of the site

5 1 **AMD_PE/SE-Seismic study -General Design** **\$9,428.57**

Structural Engineering study
Calculations and stamped drawings to meet California requirements
Seismic study on AMD structure and attachment points

Excludes: Seismic on existing construction

6 1 **Dedicated truck to Irvine** **\$420.00** **\$420.00** **\$420.00**

Line Item	QTY:	Description	Registered Pricing	Dealer pricing	MSRP Unit Price
-----------	------	-------------	--------------------	----------------	-----------------

EXCLUDES

Displays, expedited shipment, cables, reinforcing of walls, AV installation, any type of cladding to cover existing opening. fabric panels, and General construction

We will be happy to supply further information upon request and trust that you call on us to fill your order-which will receive our prompt and careful attention.

Sincerely,

William Paredes

will@advancedmounting.com

TERMS & CONDITIONS

Quote is provided by ADVANCED MOUNTING & DESIGN INC (Doing business as "AMD"). All quotes are valid for ninety (90) days unless otherwise specified in writing by a sales representative.

Parties: These terms represent the agreement ("agreement") that governs the purchase of products and services from advanced mounting and design entity identified as ("AMD") and by Customer entity identified below ("customer").

Orders: "Orders" means the accepted order

Order Arrangements: Customer may place orders with AMD by sending a valid purchase order via, fax, mail, or email. Orders must reference a quote number. Secondary option accepting the quote is by signing and dating anywhere on the quote.

Prices: Prices must be quoted in writing. Prices are exclusive of taxes, duties, and fees (including installation, shipping, and handling) unless otherwise quoted

Approval Drawing: AMD will provide preliminary drawings or sign off drawing for customer's approval. Production will not be scheduled unless AMD receives written approval on the design. AMD performs a factory certified test (FCT) for every project (refer to Factory test for more details). During the factory test, AMD reserves the right to confirm or change the design based on the test results. Customer will be notified if any change occurs.

Production and product lead-time: Lead Time starts upon receipt of following items:

- a. Purchase order
- b. Approval drawing (signed copy of approval design)
- c. 50% deposit or payment terms stated on the quote

(FAIL TO COMPLETE ANY OF THESE STEPS WILL RESULT IN PRODUCTION DELAYS)

Payment: Customer agrees to pay all invoiced amounts within the specified terms. Terms of sale for credit approved (USA) customers are 50% deposit with order and 50% net 30. Terms of sale for ALL NEW & international customers are 50% Deposit with order, and remaining 50% prior shipment. Unless otherwise stated. Any exception to the payment terms stated above must be requested in writing prior to an order being processed for it to be considered.

Payment Method: Check, wire transfer and most major credit cards (Visa, AMX, MasterCard).

Cancelation: Any orders cancelled by the purchaser after the receipt of sign off and deposit will be subject to a 50% cancellation fee.

Change Orders: Any change done or requested after approval of design will be considered a "change order" and is subject to additional fees.

Freight and Delivery: Freight quotes are all estimates. All sales are (FOB Santa Ana, CA) unless otherwise noted. If Shipping and Handling Charges are quoted or invoiced, they will include charges in addition to actual freight costs. Delivery of the goods to the carrier at AMD's shipping point shall constitute delivery to the customer and the customer shall bear all risk of loss or damage in transit. A claim should be initiated by the customer to the freight carrier in the vent of loss or damages. AMD reserves the right to make delivery in installments, all such installments to be separately invoiced and paid for when due per invoice, without regard to subsequent deliveries. Delay in delivery of any installment shall not relieve Buyer of Buyer's obligations to accept remaining deliveries

Claims, and Delays: Immediately upon customer's receipt of any goods shipped hereunder, Customer shall inspect the same and shall notify AMD in writing of any claims for shortages, defects or damages and shall hold the goods for AMD written instructions concerning disposition. If customer shall fail to so notify AMD within five days after customer has received the goods, such goods shall conclusively be deemed to conform to the terms and conditions hereof and to have been irrevocably accepted by the customer.

AMD shall not be liable for any loss, damage or penalty as a result of any delay in or failure to manufacture, deliver or otherwise perform hereunder due to any cause beyond AMD's reasonable control, including, without limitation, unsuccessful reactions, act of customer, embargo or other governmental act, regulation or request affecting the conduct of customer's business, fire, explosion, accident, theft, vandalism, riot, acts of war, strikes or other labor difficulties, lightning, flood, windstorm or other acts of God, delay in transportation, or inability to obtain necessary labor, fuel, materials, supplies or power at current prices.

Storage: Once orders are completed and customer cannot take possession of the goods. AMD will store the goods for a maximum of one week or five business days at no cost. Any additional time will be billed as storage fee bi-weekly. Customer will be responsible for any storage fees. (Unless otherwise noted in writing by AMD representative).

Installations: IF quoted: Installation includes: AMD screens, glass and mounting solutions, mounting and alignment of the displays. Installation excludes: Ladders, Gene or scissor lift. General Construction, Electrical of high or low voltage, speakers, color balancing and any other Audio Visual installation (Equipment and electronics are provided by the customer). At the time of the installation, customer agrees to have all products ready in the room where product is to be installed.

Factory Certified Test (FCT) AMD guarantees factory test of all of our products, documents and photos are available upon customer's request. Some orders cannot be tested unless AMD receives the displays in Santa Ana, CA location. There might be a need for a single or multiple displays. All shipping charges inbound and outbound are responsibility of the customer. Examples of the displays needed during AMD testing are but not limited: Projectors, Monitors with integrated mount and Christie Micro Tiles[®]

One (1) Warranty: Our Warranty does not cover damages due to misuse, negligence or accidents, or damages due to installation, technicians-Damages due to repairs or adjustments not specifically authorized by AMD are not covered. Warranty applies only to the original purchaser at the initial installation point in the country of purchase otherwise specified in the sales contract. Wear and tear is not part of this warranty. Defected products shall be brought to AMD for repairs or replacements. Customer is responsible for all shipping cost on returns items.

DBE



advanced mounting & design

1231 N. Simon Cir., Anaheim, CA 92806
Toll Free 1 (855) 344-1822
Office (714) 486-2001
Fax (714) 486-2009
E-mail Info@advancedmounting.com

Quote

Attention: Janine Zaffino
 Phone Number: 714-367-2975
 Customer: Spinitar
 Email: janinez@spinitar.com
 Date: December 14, 2015
 Project Title: Caltrans D12

Terms: 50% CWO 50% net 30
 Lead Time: 5-6 Weeks
 Quote No.: SPIN_WP151214-1

Thank you for your inquiry dated: December 14, 2015

We are pleased to quote the following:

Line Item	QTY:	Description	Dealer pricing	Dealer Sub total	MSRP Unit Price
1	1	AMD_VSSFH-Custom Self supported video wall structure for Barco Wall Cube Pedestal for BARCO OL-721 Base structure to be secured to existing floor structure HSS Steel post floor to ceiling structure Anchoring floor plates to secure structure to the true concrete floor HSS post to back wall and existing construction Base pedestal for 4x8 straight wall Last row shall be at 7 degrees tilt Custom mount with Micro Adjustments to align row within 2mm spacing 4x1(h) Cube wall tilted at 15 digress very top row Miter frame holding 4 cubes at 15 degrees Micro adjustments allows adjustability to compensate for any human tolerances <u>CUBES SHALL BE REAR ACCESS</u> <u>CUBES</u> All framing shall be braced to ball wall using HSS steel			\$122,768.00

All structure is pre-assembled and no welding required

Wire management for looping wires

Black standard powder coating

This design is made for rear access cubes

Factory test an empty cube is required at AMD facility

2 1 AMD_PNL_ Front access panels below cubes \$11,538.46

Front access panels below cubes and to cover any visible structure

Laminated MDF panels, finish: TBD

3 1 AMD_LBR_ Team INSTALLATION INCLUDES \$31,666.67

up to Three techs

Travel time and miles

Up to 10 days onsite

Scope of Work

Installation of self supported structure

Anchor structure to floor and back wall

Installation of empty cubes

Align cubes per manufacturers specs

Rental of Lifts and ladders

mechanical joist and mechanism to get cubes in place

prevailing wages included

Installation of screens and any inside component of cubes shall be done by BARCO

4 1 AMD_LBR_ Team Demo of existing structure \$15,214.29

Team of up to three techs

Travel time and miles

Scope of Work

Remove and dismantle of existing structure

remove existing material out of the room to a location provided by customer

Includes scaffolding and lifts as necessary

Excludes: Trash bin, removal of existing structure out of the site

5 1 **AMD_PE/SE-Seismic study -General Design** **\$9,428.57**

Structural Engineering study
Calculations and stamped drawings to meet California requirements

Seismic study on AMD structure and attachment points

Excludes: Seismic on existing construction

6 1 **Dedicated truck to Irvine** **\$420.00**

Line Item	QTY:	Description	Registered Pricing	Dealer pricing	MSRP Unit Price
-----------	------	-------------	--------------------	----------------	-----------------

EXCLUDES

Displays, expedited shipment, cables, reinforcing of walls, AV installation, any type of cladding to cover existing opening. fabric panels, and General construction

We will be happy to supply further information upon request and trust that you call on us to fill your order-which will receive our prompt and careful attention.

Sincerely,

William Paredes

will@advancedmounting.com

TERMS & CONDITIONS

Quote is provided by ADVANCED MOUNTING & DESIGN INC (Doing business as "AMD). All quotes are valid for ninety (90) days unless otherwise specified in writing by a sales representative.

Parties: These terms represent the agreement ("agreement") that governs the purchase of products and services from advanced mounting and design entity identified as ("AMD") and by Customer entity identified below ("customer").

Orders: "Orders" means the accepted order

Order Arrangements: Customer may place orders with AMD by sending a valid purchase order via, fax, mail, or email. Orders must reference a quote number. Secondary option accepting the quote is by signing and dating anywhere on the quote.

Prices: Prices must be quoted in writing. Prices are exclusive of taxes, duties, and fees (including installation, shipping, and handling) unless otherwise quoted

Approval Drawing: AMD will provide preliminary drawings or sign off drawing for customer's approval. Production will not be scheduled unless AMD receives written approval on the design. AMD performs a factory certified test (FCT) for every project (refer to Factory test for more details). During the factory test, AMD reserves the right to confirm or change the design based on the test results. Customer will be notified if any change occurs.

Production and product lead-time: Lead Time starts upon receipt of following items:

- a. Purchase order
- b. Approval drawing (signed copy of approval design)
- c. 50% deposit or payment terms stated on the quote

(FAIL TO COMPLETE ANY OF THESE STEPS WILL RESULT IN PRODUCTION DELAYS)

Payment: Customer agrees to pay all invoiced amounts within the specified terms. Terms of sale for credit approved (USA) customers are 50% deposit with order and 50% net 30. Terms of sale for ALL NEW & international customers are 50% Deposit with order, and remaining 50% prior shipment. Unless otherwise stated. Any exception to the payment terms stated above must be requested in writing prior to an order being processed for it to be considered.

Payment Method: Check, wire transfer and most major credit cards (Visa, AMX, MasterCard).

Cancelation: Any orders cancelled by the purchaser after the receipt of sign off and deposit will be subject to a 50% cancellation fee.

Change Orders: Any change done or requested after approval of design will be considered a "change order" and is subject to additional fees.

Freight and Delivery: Freight quotes are all estimates. All sales are (FOB Santa Ana, CA) unless otherwise noted. If Shipping and Handling Charges are quoted or invoiced, they will include charges in addition to actual freight costs. Delivery of the goods to the carrier at AMD's shipping point shall constitute delivery to the customer and the customer shall bear all risk of loss or damage in transit. A claim should be initiated by the customer to the freight carrier in the vent of loss or damages. AMD reserves the right to make delivery in installments, all such installments to be separately invoiced and paid for when due per invoice, without regard to subsequent deliveries. Delay in delivery of any installment shall not relieve Buyer of Buyer's obligations to accept remaining deliveries

Claims, and Delays: Immediately upon customer's receipt of any goods shipped hereunder, Customer shall inspect the same and shall notify AMD in writing of any claims for shortages, defects or damages and shall hold the goods for AMD written instructions concerning disposition. If customer shall fail to so notify AMD within five days after customer has received the goods, such goods shall conclusively be deemed to conform to the terms and conditions hereof and to have been irrevocably accepted by the customer.

AMD shall not be liable for any loss, damage or penalty as a result of any delay in or failure to manufacture, deliver or otherwise perform hereunder due to any cause beyond AMD's reasonable control, including, without limitation, unsuccessful reactions, act of customer, embargo or other governmental act, regulation or request affecting the conduct of customer's business, fire, explosion, accident, theft, vandalism, riot, acts of war, strikes or other labor difficulties, lightning, flood, windstorm or other acts of God, delay in transportation, or inability to obtain necessary labor, fuel, materials, supplies or power at current prices.

Storage: Once orders are completed and customer cannot take possession of the goods. AMD will store the goods for a maximum of one week or five business days at no cost. Any additional time will be billed as storage fee bi-weekly. Customer will be responsible for any storage fees. (Unless otherwise noted in writing by AMD representative).

Installations: IF quoted: Installation includes: AMD screens, glass and mounting solutions, mounting and alignment of the displays. Installation excludes: Ladders, Gene or scissor lift. General Construction, Electrical of high or low voltage, speakers, color balancing and any other Audio Visual installation (Equipment and electronics are provided by the customer). At the time of the installation, customer agrees to have all products ready in the room where product is to be installed.

Factory Certified Test (FCT) AMD guarantees factory test of all of our products, documents and photos are available upon customer's request. Some orders cannot be tested unless AMD receives the displays in Santa Ana, CA location. There might be a need for a single or multiple displays. All shipping charges inbound and outbound are responsibility of the customer. Examples of the displays needed during AMD testing are but not limited: Projectors, Monitors with integrated mount and Christie Micro Tiles[®]

One (1) Warranty: Our Warranty does not cover damages due to misuse, negligence or accidents, or damages due to installation, technicians-Damages due to repairs or adjustments not specifically authorized by AMD are not covered. Warranty applies only to the original purchaser at the initial installation point in the country of purchase otherwise specified in the sales contract. Wear and tear is not part of this warranty. Defected products shall be brought to AMD for repairs or replacements. Customer is responsible for all shipping cost on returns items.



NON-DBE

Quotation

411 S. Pearl St., Spiceland, IN 47385 USA | 765-987-7999 | fax 765-987-7142 | www.draperinc.com

11/24/15

PAGE 1

QUOTE NUMBER: 510052

QUOTED TO: 12522A
SPINITAR PRESENTATION PROD
16751 KNOTT AVE

LA MIRADA CA 90638

CONTACT: SPINITAR PRESENTATION PROD
ATTN: JANINE ZAFFINO

LA MIRADA CA 90638

QUOTE DATE: 11/24/15
QUOTE EXPIRES: 1/23/16
QUOTED BY: RANDY REECE
EMAIL: rreece@draperinc.com

JOB: CAL TRANS
PRICING: FOB FACTORY
CURRENCY: U.S. DOLLARS

LINE	PART NUMBER/DESCRIPTION	QUANTITY	MSRP PRICE	UM	DEALER PRICE
001	QMSS MULTISCREEN SYSTEM * CUSTOM SUPPORT STRUCTURE BASED ON DRAWING IN CAL * TRANS SPEC. INCLUDES METALWORK SOLUTION TO BUILD * CUBE SUPPORT FRAME AND ATTACH TO SUBFLOOR * PRICE INCLUDES STRUCTURE, CUSTOM DRAWINGS FOR SIGN * OFF SUPPLIED AFTER PO. ALSO INCLUDES MOUNTS FOR * BARCO CUBES SPECIFIED AND REAR ACCESS. * * PRICE DOES NOT INCLUDE CLADDING, TRIM, * INSTALL, OR REMOVAL. PRICE DOES INCLUDE PURSUING * STAMPED CALCS TO MEET SPECIFIED DRAWING *	1	164,824.000	PC	
002	QMSS MULTISCREEN SYSTEM * 1 SET CLADDING HPL ON MDF SERVICE PANELS BELOW * SCREENS. HPL TO BE FORMICA OR WILSONART STANDARD * PRODUCT LINE.	1	9,085.000	PC	
003	QMSS MULTISCREEN SYSTEM * TEMPORARY STANDS TO SUPPORT 55" 2X2 ARRAY FLAT * PANELS IN FRONT OF EXISTING WALL.	2	7,793.000	PC	
004	QMSS MULTISCREEN SYSTEM * SUPERVISORY INSTALL. DRAPER CAN SUPPLY ONE PERSON * ON SITE DURING INSTALL OF NEW STRUCTURE (DOES NOT * INCLUDE REMOVAL OF OLD STRUCTURE.). THIS INCLUDES * 1 PERSON FOR 6 DAYS. ADDITIONAL DAYS WOULD COST * ADDITIONAL. NOTE SUPERVISORY ONLY, THIS MEANS * INSTALLATION CREW IS SUPPLIED BY OTHERS * *	1	6,357.000	PC	

THE PRICES SHOWN ABOVE ARE APPLICABLE ONLY TO THIS PARTICULAR QUOTATION AND ARE NOT TO BE CONSIDERED VALID FOR ADDITIONAL ORDERS, EXCEPT BY PRIOR WRITTEN AGREEMENT FROM DRAPER, INC.

Ancillary freight charges such as inside delivery, construction site delivery, arrival notification, or reconsignment, ARE NOT included in this quotation UNLESS they are specifically outlined in this quotation.



Quotation

411 S. Pearl St., Spiceland, IN 47385 USA | 765-987-7999 | fax 765-987-7142 | www.draperinc.com

11/24/15

PAGE 2

QUOTE NUMBER: 510052

QUOTED TO: 12522A
SPINITAR PRESENTATION PROD
16751 KNOTT AVE

LA MIRADA CA 90638

CONTACT: SPINITAR PRESENTATION PROD
ATTN: JANINE ZAFFINO

LA MIRADA CA 90638

QUOTE DATE: 11/24/15
QUOTE EXPIRES: 1/23/16
QUOTED BY: RANDY REECE
EMAIL: rreece@draperinc.com

JOB: CAL TRANS
PRICING: FOB FACTORY
CURRENCY: U.S. DOLLARS

LINE	PART NUMBER/DESCRIPTION	QUANTITY	UNIT PRICE	UM	EXTENDED PRICE
005	QMISC MISC PART	1	.000	PC	.00
	* PRICES ARE SEPARATED TO ADDRESS ITEMS YOU MAY OR * MAY NOT USE FROM DRAPER. PRICE DOES NOT INCLUDE * FREIGHT. MANUFACTURED IN LOS ANGELES AND WOULD * ESTIMATE SHIPPING 7 WEEKS FROM FINAL PO AND * DRAWING SIGNOFF.				

YOU MUST REFERENCE THIS QUOTE NUMBER TO RECEIVE THIS PRICING.

FAX THE CONTRACT DEPARTMENT TOLL-FREE: 1-866-637-5611

PLEASE PROVIDE CONTACT NAME AND PHONE NUMBER FOR ALL DROP SHIPMENTS

THE PRICES SHOWN ABOVE ARE APPLICABLE ONLY TO THIS PARTICULAR QUOTATION AND ARE NOT TO BE CONSIDERED VALID FOR ADDITIONAL ORDERS, EXCEPT BY PRIOR WRITTEN AGREEMENT FROM DRAPER, INC.

Ancillary freight charges such as inside delivery, construction site delivery, arrival notification, or reconsignment, ARE NOT included in this quotation UNLESS they are specifically outlined in this quotation.



Innovative Visual Display & Mounting Solutions Tailored to Fit Your Needs

NON-DBE

QUOTE

Quote Valid for 90 Days

1275 S. Lewis
 Anaheim, CA 92805
 PH 714-991-6400
 FX 714-991-6407
www.rpvvisuals.com

Date 12/11/2015 2:25 PM
 Quote # SPI-ML-12223-A
 Drawing # Ref - EL130208G

Customer		RPV Sales Person	RPV Sales Person Email	
Spinitar 16751 Knott Ave. La Mirada, CA 90638		Michael Lu	michael@rpvisuals.com	
United States		Customer Name	Customer Email	
		Janine Zaffino	janinez@spinitar.com	
Project Name		Phone	Fax	Cell
Caltrans District 12 Display Wall Reconfiguration		714-367-2975		714-913-3182
Terms	FOB	Lead Time	Ship Via	Est Freight
50% Dep/50% Net 30 OAC	Anaheim, CA	40-45 Days from Sign-Off & PO	Ground - Truck	\$2,000

Part No	Qty	Description	MSRP Ea	Cost Ea	Ext Cost
RPMM-C-RP-FA	1	Multiscreen Barco Cube Display Sub-System Per Caltrans Design (reference Draper drawing # EL130208G)	\$130,645.00		
RPMM-C-RP-CLAD	1	Full Cladding Set – HPL on MDF, Underneath the Projection screens	\$13,245.00		
RPMM-P-SW-FS	1	Free Stand Matrix Mount – 2x2 Array 55" Flat Panels	\$10,685.00		
XRPL-L-PM-ON	1	RPV Provided Project Manager (PM) on site to assist client's installation team with mount installation.	N/A		

Sub Total	
Sales Tax	
Total	

Detailed Description

Part No	Details	DRAWING REFERENCE
RPMM-C-RP-FA-CALTRANS D12 DISPLAY WALL UPGRADE	INTEGRATED PEDESTAL STRUCTURE FOR SUPPORT & CONNECTION TO BARCO MINI-BASE OR DIRECTLY TO ANY OTHER CUBE MANUFACTURER'S CUBE FRAMEWORK. <ul style="list-style-type: none"> CUSTOM FABRICATED, INTERFACE STRUCTURE, BRACKETING & HARDWARE FOR SUPPORT OF 7 DEGREE TILTED TOP 8X1 ROW AND 15 DEGREE TILTED 4X1 "CROWN ROW" OF CUBES. BARCO CUBES: REQUIRE BARCO "TOP COVER" SHEET METAL PANELS FOR ROWS 3, 4 & "CROWN ROW" 5. BARCO CUBES: CUSTOM "BOTTOM COVERS" FOR ROWS 4 & "CROWN ROW" 5, WILL BE PROVIDED FOR DARK BOX SEALING, TO ALLOW CUBE PROPER COOLING. BARCO CUBES: REQUIRES TWO CUBES WITH TOP COVERS AND ONE MINI-BASE DELIVERED TO CDS FOR SHOP TESTING OF CUSTOM-FABRICATED 7 & 15 DEGREE TILT INTERFACING. 	EL130208G
CLADDING FOR ABOVE	BANDED. PRICING INCLUDES PANEL SUPPORT STRUCTURE, CLIPS & HARDWARE. <ul style="list-style-type: none"> (8) LATCHING, REMOVABLE, BELOW SCREEN PANELS (48"X61") (4) FIXED, "CROWN INTERFACE" (MID) PANELS (~11.817" X 61") (4) FIXED, "LOW ROOF," ABOVE SCREEN PANELS (~17.5" X 61") (4) FIXED, "HIGH ROOF," ABOVE SCREEN PANELS (~8" X 61") (1) SET OF 8 (4-LEFT & 4-RIGHT), FIXED, SIDE TRIM PANELS (~7" X ~233") 	
TEMPORARY FLAT PANEL ARRAY STAND	WELDED TUBE STEEL SUPPORT FRAME USING 6-AXIS (X,Y,Z alignment) SWING MOUNTING BRACKET ATTACHED TO FREE STAND MOUNT. LOCKING MECHANISM IN CLOSED POSITION. VENTILATION CLEARANCE AS PER DISPLAY MANUFACTURER'S SPECIFICATION.	T.B.D.
XRPL-L-PM-ON	RP VISUALS PROJECT MANAGER WILL RESPOND TO THE PROJECT SITE IN IRVINE, CA. TO PROVIDE INSTALLATION SUPPORT SERVICES FOR INTEGRATOR OF THE VIDEO WALL STRUCTURE <ul style="list-style-type: none"> OUR SERVICES INCLUDE THE MECHANICAL ASSEMBLY AND ALIGNMENT OF THE VIDEO WALL ASSEMBLY ONLY. ANY ELECTRONIC IMAGE ALIGNMENT OR COLOR BALANCE WILL BE BY OTHERS CLIENT WILL BE RESPONSIBLE TO PROVIDE AT LEAST THREE (3) INSTALLATION ASSISTANTS DURING THE ENTIRE INSTALLATION PERIOD. 	

RPV QUOTE TERMS AND CONDITIONS:

- 1) All rp Visual Solutions (RPV) quotations (unless otherwise stated) are valid for a period of ninety (90) days from the issue date of the original quote or revision. Prices and terms are subject to change.
- 2) Standard lead time for orders is twenty-five (25) to thirty (30) production days starting upon the receipt of a valid purchase order, completed sign-off drawing and 50% deposit. Lead times will be extended should any changes be requested by the purchaser after the start of production.
- 3) Before RPV can accept an order and begin detail design and production of the products, a "Sign-Off" drawing will be created and must be signed (by the client), dated and returned. This "Sign-Off" drawing will establish the design concept for the project. No changes to the overall X, Y & Z dimensions or the overall weight will be made to the product without client approval.
- 4) RPV conducts Factory Certification Testing (FCT) on all products. Please be aware that a sample unit or multiple samples of the product to be mounted may be required for this testing. The costs for shipment of this item to RPV should be accounted for by the client.
- 5) All RPV products are purpose built for specific client defined applications. Due to this fact, all purchase orders will require a 50% deposit with the order to begin production. Standard payment terms for RPV orders are as listed below:
 - a. New Clients or International Clients 50% deposit / 50% prior to shipment
 - b. Existing Clients 50% deposit / 50% Net 30 On approved credit (OAC)
- 6) Any exceptions to the payment terms stated above must be requested in writing prior to an order being processed and will be considered on a case by case basis. Currency is in USD unless otherwise specified.
- 7) Any orders cancelled by the purchaser after the receipt of purchase order will be subject to a minimum 15% cancellation fee. Any orders cancelled by the purchaser after the receipt of sign off and deposit will be subject to a 50% cancellation fee.
- 8) Unless otherwise directed RPV shall arrange for shipping (FOB Anaheim, CA.) of client products to the location designated by the client. Costs for shipping will be invoiced upon shipment and will be due Net 30 OAC from the date of shipment. Title to product shall pass to Client immediately upon acceptance by common carrier. In the event of loss or damage, a claim should be initiated by the Client to the carrier. FRIEGHT CHARGES ARE ESTIMATED ONLY.
- 9) Should an order be completed by RPV and the client is not able to accept delivery of the product, RPV will arrange for local storage of the product until the client is ready for delivery. All storage fees will be due and payable prior to shipment of the product.
- 10) rp Visual Solutions warrants our products for a period of (1) year from date of delivery. We warrant that our products shall be free from defects in material and workmanship under normal use and service. Our obligation under this warranty shall be limited to replacing or repairing (at our facility) any parts or components, deemed to be found defective during the one year warranty period.
- 11) Due to the ever increasing merchant fees associated with accepting credit cards as payment, all quotes are prepared at a price that reflects a 3.5% cash discount for paying via check or wire transfer. If you would like to make any payments with a Visa, MasterCard or American Express credit card, please add 3.5% to the total quoted cost for the amount you would like to have charged to your credit card.

The Terms and Conditions identified above, inclusive of the RPV quotation, constitute the entire agreement between RPV and the client. Any/all previous negotiations, agreements and commitments with respect to this order shall be null and void.

RPV INSTALLATION QUOTE CONDITIONS IF INSTALLATION IS QUOTED:

Installations completed by RPV will include:

- Unpacking and staging of RPV Mount. Mount and displays must be in room where mount is to be installed.
- Assembly of the support frame and mounting structure. This may include RPV doing complete installation or working with AV team.
- Mounting and alignment of displays
- Assistance with cabling for power and signal feeds for MicroTiles. Flat Panels wiring to be done by AV Integrator unless noted on Quote.

Exclusions (Unless noted on Quote):

- Installation services do NOT include electronic image adjustment, alignment or color balancing
- Installation services do NOT include any conduit, structural attachment or high voltage electrical work
- All electrical equipment and components will be provided by AV Integrator
- All wiring, connectors and other required h/w will be provided by AV integrator
- Ladders and/or scissor lifts to be provided by AV Integrator
- Installation services do NOT include movement of mounting systems or electronics into the install location. All equipment needs to be moved to the install location prior to RPV Arrival onsite
- Prior to RPV installation team accepting them for installation all displays will be powered on by the AV integrator and proven to work properly
- Upon completion of installation, all displays will be powered on by the integrator and proven to work

Low Bidder

12



• 03-23-16A11:04 RCVD

Caltrans[®]

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION

FORMS FOR BID

FOR TRANSPORTATION MANAGEMENT CENTER IN ORANGE COUNTY IN IRVINE AT
VARIOUS LOCATIONS

In District 12 On Route VAR

Under

Notice to Bidders and Special Provisions dated February 22, 2016

Standard Specifications dated 2010

Project plans approved

Standard Plans dated 2010

Applicable to

Electronic *Bid* book dated February 22, 2016

Identified by

Contract No. 12-0N2204

12-Ora-VAR

Project ID 1213000182

Federal-Aid Project

ACNHP-X059(068)E



Audio, Visual and Communication Solutions

16751 Knott Avenue
La Mirada, CA 90638
www.spinitar.com
Janine Zaffino
714-913-3182
janinez@spinitar.com

Low Bidder

• 03-23-16A11:04 RCVD

March 21, 2016

Department of Transportation (Caltrans)
Division of Engineering Services
1727 30th Street, MS 43
Contract Awards Unit
Sacramento, CA 95816

Re: Contract No. 12-0N2204 Upgrade the Existing Audio-Visual, and Video Wall System
Submission of DBE & Subcontracting Request forms

To whom it may concern,

Spinitar is the low bid for Contract No. 12-0N2204 Upgrade the Existing Audio-Visual, and Video Wall System. Enclosed, please find the required DBE bid forms completed along with any supporting documents.

Please also find a Subcontracting Request form which supports meeting the 8% DBE goal. This is applicable per section 4107 of the Public Contract Code - #6 applies.

These documents are provided in response to the submittal requirement 4 business days from bid date opening on March 17th, 2016.

Spinitar appreciates the opportunity to submit these documents on this project. If you have any questions, please direct them to me at janinez@spinitar.com or (714) 913-3182.

Thank you again for the opportunity, and we look forward to working the Caltrans team on this project.

Sincerely,

Janine E Zaffino

Janine E. Zaffino
Systems Account Manager Control Room Specialist
Spinitar