



8/26/2015

Engineering Department
State of California
Department of Transportation
1727 30th Street, Bidders' Exchange, MS 26,
Sacramento, CA 958161635 Faraday Ave

Re: 11-410604 INSTALL CURB RAMPS & SIDEWALKS. INSTALL & MODIFY SIGNAL, LIGHTING.

Dear Mr. / Mrs;

On August 13th 2015 , Caltrans publicly opened the mentioned above bid , few days later the bid result were published online , on our review of the bid results and the DBE documents with all respects to the department abilities , please accept our hit to some of the issues that we noticed , that possibly you noticed as well .

- At the bid date the first low bidder didn't list Cecelia's as a subcontractor or supplier to the project, in his DBE goal documents it shows Cecelia's listed for the amount of \$39,787.20, which is 2.93% of the bid, per public work code any subcontractor will be used for more than 0.5% or \$10,000, has to be listed at the day of the bid . In this case the first low bidder failed to list Cecelia's as a subcontract to the project at the day of the bid , if the 2.93% to be deduct from the DBE goal , the final total of the DBE goal reached will be at 17.67% , which is under the goal set for this project which is 19%. Therefore we believe the lowest bidder bid should deemed as a nonresponsive
- In several bid items the lowest bidder under them , to the point at cost , for example he listed all subcontractors at cost with no additional overhead , or profit which leads to the point that the contractor , might not planning on managing the subcontractors . take example some other bid items like item # 3 traffic control system , they listed another sub under the same item for about 50% of the item , which leaves the about 35K to set up the traffic control for the rest of the project , taking in consideration there is about 59 locations need to be done and each location will take an average of 4 days per location for demo , forming , Pouring and asphalt paving , the amount of days the sub is listed for is only 20 days instead of 100 days if location to be authorized to be overlapped by Caltrans .



- Item 39 , if we to look at the third low bidder the amount he listed for concrete material cost it's about \$235,000 which leaves about \$80,000 per location the average cost to do a ramp including labor for design, forming , compaction , pouring and cleaning is average between \$2,500 to \$3,000 , if we to multiply that by the count of ramps that the bid has which is averaging 59 locations the total cost will be around \$165,000 which is double what the lowest bidder included in his price , which means these items still not covering overhead or profit.
- The lowest bidder failed to list asphalt subcontractor , the same thing we mentioned in the previous point that prices are more than 100% below the market prices , we are paving specialty contractor and the number that we listed is the lowest that we could came up with based on actual cost .

We always appreciate your time looking into this matter , let us know if we could e help with any ore explanation

Please accept this letter as reminder, and I hope that we didn't interfere with Caltrans business, we always appreciate the opportunities and looking forward to the next bid

Sincerely,

A handwritten signature in black ink, appearing to read 'Marla Jahshan', written over a white background.

Marla Jahshan  
PAL General Engineering, Inc.  
President  
858-638-7100