



## CAROLINO CONSTRUCTION CORPORATION

3035 East 8th Street  
National City, CA 91950  
DVBE/SBE #45271  
SLBE/ELBE #11CC0285  
CA LIC. #831710

Alex C. Carolino, Sr. / (619) 434-9200  
alex@carolinoconstruction.com  
Alex P. Carolino, Jr. / (619) 918-9163  
junior@carolinoconstruction.com  
Fax: (619) 470-9141

January 20, 2012

**-VIA FACSIMILE AND E-MAIL-**

**FAX:** (916) 227-6282

**E-MAIL:** [john.mcmillan@dot.ca.gov](mailto:john.mcmillan@dot.ca.gov)

**TO:** John C. Mcmillan  
Deputy Division Chief  
Division of Engineering Services  
Department of Transportation  
Office Engineer, MS-43  
1727 30<sup>th</sup> Street  
Sacramento, CA 95816-8041

**RE:** **BID PROTEST** for Contract No: 11-077604  
Bid Opened: January 5, 2012 @ 2:00PM

Dear Mr. McMillan:

Our company, Carolino Construction Corporation, a certified DVBE company bidding as a Prime Contractor, was the apparent second low bidder on contract #11-077604.

A review of the "Certified DVBE Summary" submitted by the apparent low bidder (Penhall Company), they used Global Environmental Network, Inc. (a Certified DVBE Company) to supply \$74,088.00 worth of Grinding Blades to meet their DVBE goal. On the surface, the apparent low bidder seems to meet the requirements since Global Environmental Network, Inc. is a Certified DVBE and provided the appearance of proper participation for the mandatory goal of 5%.

Based on the "Commercially Useful Function Guide" recently published by the Office of the Business and Economic Opportunity dated July 21, 2011, here are our observations:

1. Global Environmental Network, Inc. providing/selling/distributing "Grinding Blades" to Penhall Company is not normal for its business, services and/or function and therefore acting only as an extra participant by providing only the appearance of participation to meet DVBE goals.

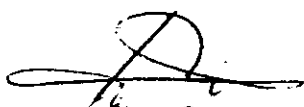
2. Global Environmental Network, Inc. subcontractor "Quotations" for Contract #11-077604 only covers Items #1,2,4,6,7 and **NOT** Item #10. **PLEASE SEE EXHIBIT #A.**
3. Global Environmental Network, Inc. certification from Department of General Services website shows no indication of providing/selling/distributing "Grinding Blades" for their normal business, services and function. **PLEASE SEE EXHIBIT #B.**
4. Global Environmental Network, Inc., based on the results of the site visit conducted by Caltrans Contract Evaluation Unit (CEU) on April 26, 2010, there is no indication that this Certified DVBE Company specializes in distributing/selling/providing "Grinding Blades". **PLEASE SEE EXHIBIT #C.**
5. Caltrans website under "Post-bid Files" for Contract #11-077604 only provided the "Certified DVBE Summary" sheet given by Penhall Company and listed Global Environmental Network, Inc. for Item #10 (Supply Grinding Blades) for \$74,088.00 (**PLEASE SEE EXHIBIT # D**) but **NO** indication from Global Environmental Network, Inc. for their **quotation on Item #10** except for services offered as shown in "EXHIBIT #A".

**The absence of Item #10 on Global Environmental Network, Inc.'s quotation as shown on "EXHIBIT #A" clearly shows that "Supplying/Selling/Distributing Grinding Blades" is not normal for its business, services and/or function, therefore, they are not actively seeking to provide quotation for that particular item.**

Based on the above observations/reasons, Penhall Company shall be deemed non-responsive and this contract should be awarded to Carolino Construction Corporation as the lowest responsive bidder.

I am looking forward for your immediate and favorable response.

Respectfully,



Alex C. Carolino, Sr.  
President/CEO  
Carolino Construction Corporation

**EXHIBIT # A**



**GLOBAL ENVIRONMENTAL NETWORK, INC.**  
**ENVIRONMENTAL, SAFETY & CONSTRUCTION ENGINEERING SERVICES**

Box 8068, Fountain Valley, CA 92728-8068  
 8390 Capwell Drive, Oakland, CA 94621

[www.My-DVBE.com](http://www.My-DVBE.com)

License No. 878478 - A / Haz

Phone: 714-479-1199 email:

[GENI@SafetyGeni.com](mailto:GENI@SafetyGeni.com)

Fax: 714-479-0809

CA DVBE / SBE No. 24765

DVBE / Est. \$900K

Bid Ref. No. 11-077604

Bid Date: 1/5/2012

December 27, 2011

Duration: 60 Working Days

**SUBJECT: CA DVBE / SBE QUOTATION - CALTRANS # 11-077604**

**11-SD-5; SPECIAL PORTLAND CEMENT CONCRETE GRIND FOR NOISE REDUCTION**

\*\*\* Acceptance of This Bid is good for 30 Days from Bid Date. \*\*\*

**SAFETY COURSES  
OFFERED BY  
SafetyGENI™**

- Crane Training
  - CCO Written Exams
  - CCO Practical Exams
- Traffic Control Coning & Flagging Awareness
- Safety Orientation for Construction
- Scaffold Safety Awareness
- Fall Protection Awareness
- Trench Safety Competent Person Awareness
- Trench Rescue
- Confined Space
- Confined Space Rescue
- Urban Search & Rescue
- Respirator Training & Fit Testing
- CPR & First Aid
- Crane Operator Awareness
- Forklift Training Awareness
- Aerial Lift Awareness
- Hearing Conservation Training
- DOT HM 126F181 Awareness
- Emergency Response Awareness / Refresher Operational Technician Specialist
- HAZWOPER Awareness / Refresher Supervisor Waste Site Worker
- Household Hazardous Waste
- Asbestos Training
- Lead Training
- 24 Hr SWPPP Training

<b>Item 1 &gt; Construction Site Management (partial)</b> <sup>1,3,6,7</sup>	
Lump Sum	\$185.00
<u>CSM Package - Option 1</u>	
This Construction Site Management package includes a project specific CSM binder that an experienced Water Pollution Control Manager can use to assist them in meeting the project's Construction Site Management requirements.	
OR	
Lump Sum	\$2,030.00
<u>CSM Package - Option 2</u>	
Instructor led, on-site training course, a "Train the Trainer" course and a "Training CD" for your future training requirements. The CSM package includes a project specific CSM binder with a full colored Employee Training section. Five student manuals are also included in this package for the required training	
<b>Item 2 &gt; Prepare Water Pollution Control Program (WPCP)</b> <sup>1,3,6,7</sup>	
Lump Sum (Est. 8 Engineering Drawings)	
Option 1 - Plan Written by a QSP	\$875.00
Includes an Electronic Copy Now Required by Caltrans	
Option 2 - Plan Written by a QSP plus Item 1 Option 1 CSM binder	\$1,025.00
<b>NOTE: WPCM - GENI will be your WPCM for this project - Option 2 plus Set up fee \$775 plus \$1,450/wk All inclusive.</b>	
<b>Item 4 &gt; Traffic Control (partial)</b>	
> Arrow Boards <sup>1,2,3,8</sup>	
4 Weeks Rate (each unit)	\$385.00*
7 Days Rate (each unit)	\$205.00*
<b>Item 6 &gt; Portable Changeable Message Signs (partial)</b> <sup>1,2,3,8</sup>	
4 Weeks Rate (each unit)	\$1,125.00*
7 Days Rate (each unit)	\$550.00*
* Equipment delivery or pick-up rates	
Pick up or drop off by customer at GENI's Oakland Facility:	No Fees
<b>Item 7 &gt; Lead Compliance Plan for RCHLCP</b> <sup>1,3,5,7</sup>	
Options:	
1) Lead Plan for RCHLCP only (Certified by CIH); or	\$785.00
2) Lead Plan (Certified by CIH) and Awareness Training; or	\$1,435.00
3) Lump Sum (plan, training, air monitoring, analysis, report)	\$2,735.00

**SUPERSCRIPT NOTES**

- <sup>1</sup> GENI carries the following insurance: \$2,000,000 General Liability Pollution, \$1,000,000 Auto / Workman's Compensation insurance and an umbrella of \$2 Million over GL/Auto/WC.
  - A one time fifty dollar (\$50.00) processing fee will be added to all contracts **requiring insurance endorsements** for General Liability, Workman's Comp and / or Auto Insurance.
  - Insurance endorsements requiring CG2010~~####~~ or similar insurance and Primary wording will be charged an additional Two Hundred Seventy Five Dollar (\$275.00) processing fee.
- <sup>2</sup> Lease / Rentals: All items property of GENI and its Subcontractors; Sign installation excludes any cutting or coring of asphalt; Prices based on quantities noted. Customer is responsible for all vandalized, damaged or loss of equipment and completion of our indemnification agreement form. GENI shall be named as an additional insured and loss payee under the end users insurance policy. All construction area sign bids include installation and removal of signs only when noted on our bid line item.
- <sup>3</sup> Caltrans allocation of DVBE Credit 100%. Credit for participation of a DVBE subcontractor, supplier, or broker will be 100 percent provided such DVBE is performing a commercially useful function.
- <sup>4</sup> **Option 1:** Lead Compliance Plan certified by a CIH; **Option 2:** Includes option 1 and 2 hr. lead training for up to 10 personnel; **Option 3:** includes options 1 & 2 and air monitoring on same day as training, laboratory testing for up to eight 8 hour TWA samples (48 hr turn-around if required); Report Preparation by the CIH.  
**Additional Work:** Air Monitoring for heavy metals (IH Technician @ \$75.00/Hr, CIH @ \$145.00/Hr both requiring 8 consecutive hrs min), Laboratory Analysis (at cost plus 20%); Price includes one move-in and rental of equipment. Additional move-in will be charged at \$200.00 plus hourly personnel and equipment rates. **Call for published rate sheet.**
- <sup>6</sup> Pricing includes submittal and acceptance of the WPCP. Three (3) copies of the WPCP will be delivered to the prime contractor via FedEx ground. Pricing is for a "Generic" Plan developed for scope of work. GENI will develop a "generic" plan for this project (up to 5 WPC Drawings), additional work caused by Caltrans lack of available drawings within the bid package or their need for additional site specific drawings/requirements will be priced at \$92.50 per hour (roughly 1.0 sheet per hour). **This bid does not include any associated filing fees or the design or layouts of dewatering systems, Recycling or Batch Plant BMP systems. GENI may provide this service for an additional consulting fee.** Maintenance of WPCP billing rates will be billed as Time & Material (T&M); T&M will be billed at a standard rate of \$92.50/hour for non-Civil Engineering services and \$145.00 / hour for Registered Civil Engineering services with all services being billed in ½ hour increments. **Additional manuals:** billed at \$87.00 for the initial manual and \$60.00 for each consecutively assembled manual. Material / additional expenditures will be billed at cost plus \$50.00 or cost plus 20 percent which ever is greater.
- <sup>7</sup> Unless specifically stated in this bid proposal the customer will pay for all additional shipping charges at cost plus a 15% handling fee.
- <sup>8</sup> (3) week minimum, GENI does not hold a C-31 License and can not place equipment on site. Price is delivered to / picked up to contractor's facility or project yard. Rental is time out, not time used. Delivery times can not be guaranteed. **ALL LEASES ARE SUBJECT TO AVAILABILITY. Prices are this project only.** Regular pricing will be \$1,275.00 (CMS) and \$475.00 (Arrow board) per month for each piece of rental equipment.
- <sup>9</sup> Price does not include Sales Tax or F.O.B. costs if applicable.
- <sup>10</sup> Please contact GENI to set up an account with our firm to lease or purchase items off our web site or listed within this bid. Items are 60 days from Date of Order and accounts are due and payable within 30 days of purchase. Interest charged at the rate of 1.65% per month.

Should you have any questions about the quotation please contact the undersigned,

*Christopher Hann*

Christopher Hann  
Apprentice Estimator

## GENI - PROPOSAL CALTRANS # 11-077604

State of California • Arnold Schwarzenegger, Governor • State and  
 Consumer Services Agency  
**DGS** DEPARTMENT OF GENERAL SERVICES • PROCUREMENT DIVISION  
 Office of Small Business and DVBE Services  
 707 Third Street, 1st Floor, Room 400 • West Sacramento, CA 95605  
 Phone (916) 375-4940 Fax (916) 375-4950 [www.dgs.ca.gov](http://www.dgs.ca.gov)

Jan 3, 2012

SB / DVBE APP

Supplier #24765  
 GLOBAL ENVIRONMENTAL NETWORK INC  
 P O BOX 8068  
 FOUNTAIN VALLEY CA 92728-8068

Dear Business Person:

Congratulations on your certified small business / certified Disabled Veteran Business Enterprise (DVBE) status with the State of California. Your certification entitles you to benefits under the state's Small Business Participation Program within state contracting, including a five percent bidding preference and special provisions under the Prompt Payment Act.

### Certification Period

From Jan 3, 2012 to Jan 31, 2013

### Business Types

Construction  
 Service  
 Non-Manufacturer

### Classifications

321518 - Safety control devices  
 411126 - Hygiene monitoring and testing equipment  
 422715 - Respiratory monitoring products  
 423015 - Aids for medical training  
 432325 - Educational or reference software  
 461615 - Traffic control  
 461616 - Water safety  
 461815 - Safety apparel  
 461816 - Safety footwear  
 461817 - Face and head protection  
 461823 - Fall protection and rescue equipment  
 461824 - Decontamination aids and safety cleaning equipment  
 551217 - Signage  
 721517 - Safety and security system installation services  
 771015 - Environmental impact assessment

771016 - Environmental planning  
 771017 - Environmental advisory services  
 771018 - Environmental auditing  
 771115 - Environmental safety services  
 771215 - Air pollution  
 771216 - Soil pollution  
 771217 - Water pollution  
 771315 - Oil pollution  
 771316 - Noise pollution  
 771317 - Toxic substances pollution  
 801015 - Business and corporate management consultation services  
 801115 - Human resource development  
 801116 - Temporary personnel services  
 811015 - Civil engineering  
 811022 - Transportation engineering  
 861018 - In service training and manpower development

### Proof of Certification Status

To verify your firm's small business certification status go to  
<http://www.eprocure.dgs.ca.gov/default.htm> and select "SB/DVBE Search." Certification

EXHIBIT #B



Department of General Services

BUILDING GREEN: EL PINO GREEN W. 4200 AT 117

GLOBAL ENVIRONMENTAL NETWORK INC - #24765

Legal Business Name GLOBAL ENVIRONMENTAL NETWORK INC

Doing Business As GLOBAL ENVIRONMENTAL NETWORK INC

Address P O BOX 8068 Phone (714) 479-1199  
 FOUNTAIN VALLEY, CA 92728-8068 FAX (714) 479-0809

Email [michael@safetygeni.com](mailto:michael@safetygeni.com)

Web Page <http://www.my-dvbe.com>

Business Types Construction  
 Service  
 Non-Manufacturer

Service Areas Alameda, Alpine, Amador, Butte, Calaveras, Colusa, Contra Costa, Del Norte, El Dorado, Fresno, Glenn, Humboldt, Imperial, Inyo, Kern, Kings, Lake, Lassen, Los Angeles, Madera, Marin, Mariposa, Mendocino, Merced, Modoc, Mono, Monterey, Napa, Nevada, Orange, Placer, Plumas, Riverside, Sacramento, San Benito, San Bernardino, San Diego, San Joaquin, San Luis Obispo, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Shasta, Sierra, Siskiyou, Solano, Sonoma, Stanislaus, Sutter, Tehama, Trinity, Tulare, Tuolumne, Ventura, Yolo, Yuba,

Keywords safety training traffic equipment rental swppp wpcp wqmp npdes engineer erosion asbestos lead construction environmental cih hygienist lab water soil air monitoring geologist PE OSHA crane backhoe forklift drilling emergency HAZMAT QSP QSD CPESC, CESSWI

Construction License Types A - General Engineering  
 HAZ - Hazardous Substance Removal Certification

Classifications 321518 - Safety control devices  
 411126 - Hygiene monitoring and testing equipment  
 422715 - Respiratory monitoring products  
 423015 - Aids for medical training  
 432325 - Educational or reference software  
 461615 - Traffic control  
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 801015 - Business and corporate management consultation services  
 801115 - Human resource development  
 801116 - Temporary personnel services  
 811015 - Civil engineering  
 811022 - Transportation engineering  
 861018 - In service training and manpower development

**Active Certifications**

Category	Status	Start Date	End Date
SB	Approved	Dec 16, 2011	Jan 31, 2013
DVBE	Approved	Dec 16, 2011	Jan 31, 2013

**Certification History**

Category	Status	Start Date	End Date
DVBE	Expired	Oct 31, 2010	Dec 31, 2011
SB	Expired	Oct 31, 2010	Dec 31, 2011
DVBE	Expired	Oct 12, 2009	Nov 30, 2010
SB	Expired	Oct 12, 2009	Nov 30, 2010
SB (Micro)	Expired	Oct 12, 2006	Oct 31, 2009
DVBE	Expired	Oct 12, 2006	Oct 31, 2009
DVBE	Expired	Aug 11, 2004	Apr 30, 2006
SB	Expired	Aug 11, 2004	Apr 30, 2006
SB	Expired	Nov 24, 2003	Aug 31, 2004
DVBE	Expired	Nov 24, 2003	Aug 31, 2004

**DEPARTMENT OF TRANSPORTATION**

OFFICE OF BUSINESS AND ECONOMIC OPPORTUNITY

1823 14<sup>TH</sup> STREET  
SACRAMENTO, CA 95811

PHONE (916) 324-1700

TOLL FREE (866) 810-6346

FAX (916) 324-8760

TTY 711

*Flex your power!**Be energy efficient!*

EXHIBIT #C

April 26, 2010

Drake Muat  
Global Environmental Network, Inc.  
106 West 4<sup>th</sup> Street  
Santa Ana, CA 92701

RE: Disabled Veterans Business Enterprise (DBVE) Number 24765

Dear Mr. Muat:

Congratulations! We are pleased to advise you of the results of the site visit conducted by the Department of Transportation (Caltrans), Contract Evaluation Unit (CEU) staff on February 04, 2011 and April 21, 2011. The purpose of a site visit is to ensure all certified DVBE firms that bid and provide services on the Caltrans State funded projects are performing a commercial useful function (CUF). Caltrans initiated the affirmative step to verify CUF for DVBEs on Caltrans State funded projects and your firm was selected for a CUF review. After careful evaluation of the information and documentation obtained as a result of the site visit, pursuant to Military & Veterans Code §999(b)(5)(B) (i) and (ii), your firm performs a CUF when providing the following types of services.

Classification Number	Description
321518	Safety control devices
461615	Traffic control
461616	Water safety
461815	Safety apparel
461816	Safety footwear
461817	Face and head protection
461823	Fall protection and rescue equipment
461824	Decontamination aids and safety cleaning equipment
551217	Signage
771015	Environmental impact assessment
771115	Environmental safety services
771017	Environmental advisory services
771317	Toxic substances pollution
801015	Business and corporate management consultation services
811015	Civil engineering
811022	Transportation engineering

Mr. Muat  
April 26, 2011  
Page 2

You may review your firm's information on the Department of General Services (DGS) website at <http://www.bidsync.com/DPXBisCASB>. It is your responsibility to maintain correct information regarding your firm's name, address, phone/fax number, and e-mail address on the DGS website.

Please notify us immediately if any changes occur regarding your classification numbers or the types of services you provide. Failure to do so may result in your firm being listed on a project for a service that does not constitute a CUF. Consequently, your firm's DVBE participation on a contract may be disallowed and would not be counted toward a DVBE goal.

For information on contracting opportunities with the Caltrans, please visit our website at <http://www.dot.ca.gov/hq/esc/oe/>.

Sincerely,

PEG A. BERGMANN  
Manager, Contract Evaluation Unit

c: Department of General Services

**EXHIBIT #D**  
*Low (In Bid Book)*

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
**CERTIFIED DVBE SUMMARY**  
 OES-0E-01 02.5 (REV 312008)

Low Bidder

DISTRICT-COUNTY-ROUTE: 11 SD 5-R36.3/R37.4  
 CONTRACT NO.: 11-077604  
 TOTAL BID: \$ 893,703.89  
 BID OPENING DATE: 01/05/12  
 BIDDER'S NAME: Penhall Company  
 DVBE PRIME CONTRACTOR CERTIFICATION: \_\_\_\_\_

Bid Item Number	Description of Work to Be Subcontracted to DVBE or Materials to Be Supplied by DVBE	For Caltrans Only	DVBE (Name, Telephone No., and Certification No.)	\$ Amount
#2	PREPARE WPCP		Global Environment	\$ 875. <sup>00</sup>
#7	LEAD PLAN		FOR 8068	\$ 785. <sup>00</sup>
#10	SUPPLY GRINDING BLADES		Fountain Valley, CA 92728 PH # 714-479-1199 CERT # 24745	\$ 74,088. <sup>00</sup>

Names of first tier DVBE subcontractors and their items of work listed must be consistent with the names and items of work in the Subcontractor List (Pub Cont Code § 4100 et seq.) submitted with the bid. Identify second and lower tier subcontractors on this form.

Total Claimed Participation	\$ 75,748. <sup>00</sup> 8.47 %
-----------------------------	------------------------------------

- DVBE prime contractors must enter their DVBE reference number or their DBA name as listed with Department of General Services (DVBE prime contractors are credited with 100 percent DVBE participation and need not complete the above table).
- If 10% of an item is not performed or supplied by the DVBEs, describe the exact part, including the planned location of work to be performed, of item to be performed or supplied by DVBE.

Submit to:  
 MSC 43  
 OFFICE ENGINEER  
 DEPARTMENT OF TRANSPORTATION  
 1727 30TH STREET  
 SACRAMENTO, CA 95816-7005

*Casey* 1/4/12  
 Signature of Bidder \_\_\_\_\_ Date \_\_\_\_\_  
 (951) 750-5782  
 (Area Code) Telephone Number  
 Casey Holloway  
 Contact Person (Type or Print)

ADA Notice For individuals with sensory disabilities, this document is available in alternate formats. For information call (916) 654-6410 or TDD (916) 654-3880 or write Records and Forms Management, 1120 N Street, IMS-89 Sacramento, CA 95814.



**CAROLINO CONSTRUCTION CORPORATION**

3035 East 8th Street, National City, CA 91950  
Tel: (619) 434-9200 Fax: (619) 470-9141

FROM THE DESK OF  
**ALEX C. CAROLINO, SR.**  
CEO / PRESIDENT

**Date:** 1/23/2012

**To:** California Department of Transportation

**Attn:** John C. McMillan

**Fax:** (916) 227-6282

**Subject:** Bid Protest for Project No. 11-077604

**Total Pages:** 11 (including this page)

**Message:** Faxed is Carolino Construction Corporation's bid protest for Project No. 11-077604  
bid opened on January 5, 2012 @ 2:00PM.

**CAROLINO CONSTRUCTION CORPORATION**

3035 East 8th Street  
National City, CA 91950  
DVBE/SBE #45271  
SLBE/ELBE #11CC0285  
CA LIC. #831710

Alex C. Carolino, Sr. / (619) 434-9200  
alex@carolinoconstruction.com  
Alex P. Carolino, Jr. / (619) 948-9163  
junior@carolinoconstruction.com  
Fax: (619) 470-9141

January 20, 2012

**-VIA FACSIMILE AND E-MAIL-**

**FAX:** (916) 227-6282  
**E-MAIL:** [john.mcmillan@dot.ca.gov](mailto:john.mcmillan@dot.ca.gov)

**TO:** John C. McMillan  
Deputy Division Chief  
Division of Engineering Services  
Department of Transportation  
Office Engineer, MS-43  
1727 30<sup>th</sup> Street  
Sacramento, CA 95816-8041

**RE:** **BID PROTEST** for Contract No: 11-077604  
Bid Opened: January 5, 2012 @ 2:00PM

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Based on the above observations/reasons, Penhall Company shall be deemed non-responsive and this contract should be awarded to Carolino Construction Corporation as the lowest responsive bidder.

I am looking forward for your immediate and favorable response.

Respectfully,

  
\_\_\_\_\_  
Alex C. Carolino, Sr.  
President/CEO  
Carolino Construction Corporation

**EXHIBIT # A**



# GLOBAL ENVIRONMENTAL NETWORK, INC.

## ENVIRONMENTAL, SAFETY & CONSTRUCTION ENGINEERING SERVICES

Box 8068, Fountain Valley, CA 92728-8068  
8390 Capwell Drive, Oakland, CA 94621

www.Mv-DVBE.com

License No. 878478 - A / Haz

Phone: 714-479-1199 email: [GENI@SafetyGeni.com](mailto:GENI@SafetyGeni.com)

Fax: 714-479-0809

CA DVBE / SBE No. 24765

DVBE / Est. \$900K

Bid Ref. No. 11-077604

Bid Date: 1/5/2012

December 27, 2011

Duration: 60 Working Days

**SUBJECT: CA DVBE / SBE QUOTATION - CALTRANS # 11-077604**

**11-SD-5; SPECIAL PORTLAND CEMENT CONCRETE GRIND FOR NOISE REDUCTION**

\*\*\* Acceptance of This Bid is good for 30 Days from Bid Date. \*\*\*

**Item 1 > Construction Site Management (partial) <sup>1,3,6,7</sup>**

Lump Sum \$185.00

CSM Package - Option 1

This Construction Site Management package includes a project specific CSM binder that an experienced Water Pollution Control Manager can use to assist them in meeting the project's Construction Site Management requirements.

OR

Lump Sum \$2,030.00

CSM Package - Option 2

Instructor led, on-site training course, a "Train the Trainer" course and a "Training CD" for your future training requirements. The CSM package includes a project specific CSM binder with a full colored Employee Training section. Five student manuals are also included in this package for the required training

**Item 2 > Prepare Water Pollution Control Program (WPCP) <sup>1,3,6,7</sup>**

Lump Sum (Est. 8 Engineering Drawings)

Option 1 - Plan Written by a QSP \$875.00

Includes an Electronic Copy Now Required by Caltrans

Option 2 - Plan Written by a QSP plus Item 1 Option 1 CSM binder \$1,025.00

NOTE: WPCM - GENI will be your WPCM for this project - Option 2 plus Set up fee \$775 plus \$1,450/wk All Inclusive.

**Item 4 > Traffic Control (partial)**

> Arrow Boards <sup>1,2,3,4</sup>

4 Weeks Rate (each unit) \$385.00\*

7 Days Rate (each unit) \$205.00\*

**Item 6 > Portable Changeable Message Signs (partial) <sup>1,2,3,8</sup>**

4 Weeks Rate (each unit) \$1,125.00\*

7 Days Rate (each unit) \$550.00\*

\* Equipment delivery or pick-up rates

Pick up or drop off by customer at GENI's Oakland Facility. No Fees

**Item 7 > Lead Compliance Plan for RCHLCP <sup>1,3,5,7</sup>**

Options:

1) Lead Plan for RCHLCP only (Certified by CIH); or \$785.00

2) Lead Plan (Certified by CIH) and Awareness Training; or \$1,435.00

3) Lump Sum (plan, training, air monitoring, analysis, report) \$2,735.00

**SAFETY COURSES OFFERED BY SafetyGENI™**

Crane Training  
CCO Written Exams  
CCO Practical Exams

Traffic Control Coming & Flagging Awareness

Safety Orientation for Construction

Scaffold Safety Awareness

Fall Protection Awareness

Trench Safety Competent Person Awareness

Trench Rescue

Confined Space

Confined Space Rescue

Urban Search & Rescue

Respirator Training & Fit Testing

CFR & First Aid

Crane Operator Awareness

Forklift Training Awareness

Aerial Lift Awareness

Hearing Conservation Training

DOT HM 126F/181 Awareness

Emergency Response Awareness / Refresher  
Operational Technician Specialist

HAZWOPER Awareness / Refresher  
Supervisor Waste Site Worker

Household Hazardous Waste

Asbestos Training

Lead Training

24 Hr SWPPP Training

**GENI - PROPOSAL**  
**CDOT # 11-077604**  
**PAGE 2 OF 3**

**SUPERSCRIPIT NOTES**

1. GENI carries the following insurance: \$2,000,000 General Liability / Pollution, \$1,000,000 Auto / Workman's Compensation insurance and an umbrella of \$2 Million over GL/Auto/WC.
  - A one time fifty dollar (\$50.00) processing fee will be added to all contracts requiring insurance endorsements for General Liability, Workman's Comp and / or Auto Insurance.
  - Insurance endorsements requiring CG2010#### or similar insurance and Primary wording will be charged an additional Two Hundred Seventy Five Dollar (\$275.00) processing fee.
2. Lease / Rentals: All items property of GENI and its Subcontractors; Sign installation excludes any cutting or coring of asphalt; Prices based on quantities noted. Customer is responsible for all vandalized, damaged or loss of equipment and completion of our indemnification agreement form. GENI shall be named as an additional insured and loss payee under the end users insurance policy. All construction area sign bids include installation and removal of signs only when noted on our bid line item.
3. Caltrans allocation of DVBE Credit 100%. Credit for participation of a DVBE subcontractor, supplier, or broker will be 100 percent provided such DVBE is performing a commercially useful function.
3. **Option 1:** Lead Compliance Plan certified by a CIH; **Option 2:** Includes option 1 and 2 hr. lead training for up to 10 personnel; **Option 3:** includes options 1 & 2 and air monitoring on same day as training, laboratory testing for up to eight 8 hour TWA samples (48 hr turn-around if required); Report Preparation by the CIH.  
**Additional Work:** Air Monitoring for heavy metals (IH Technician @ \$75.00/Hr, CIH @ \$145.00/Hr both requiring 8 consecutive hrs min), Laboratory Analysis (at cost plus 20%); Price includes one move-in and rental of equipment. Additional move-in will be charged at \$200.00 plus hourly personnel and equipment rates. Call for published rate sheet.
6. Pricing includes submittal and acceptance of the WPCP. Three (3) copies of the WPCP will be delivered to the prime contractor via FedEx ground. Pricing is for a "Generic" Plan developed for scope of work. GENI will develop a "generic" plan for this project (up to 5 WPC Drawings), additional work caused by Caltrans lack of available drawings within the bid package or their need for additional site specific drawings/requirements will be priced at \$92.50 per hour (roughly 1.0 sheet per hour). This bid does not include any associated filing fees or the design or layouts of dewatering systems, Recycling or Batch Plant BMP systems. GENI may provide this service for an additional consulting fee. Maintenance of WPCP billing rates will be billed as Time & Material (T&M): T&M will be billed at a standard rate of \$92.50/hour for non-Civil Engineering services and \$145.00 / hour for Registered Civil Engineering services with all services being billed in ½ hour increments. Additional manuals: billed at \$87.00 for the initial manual and \$60.00 for each consecutively assembled manual. Material / additional expenditures will be billed at cost plus \$50.00 or cost plus 20 percent which ever is greater.
7. Unless specifically stated in this bid proposal the customer will pay for all additional shipping charges at cost plus a 15% handling fee.
8. (3) week minimum, GENI does not hold a C-31 License and can not place equipment on site. Price is delivered to / picked ~ up to contractor's facility or project yard. Rental is time out, not time used. Delivery times can not be guaranteed. ALL LEASES ARE SUBJECT TO AVAILABILITY. Prices are this project only. Regular pricing will be \$1,275.00 (CMS) and \$475.00 (Arrow board) per month for each piece of rental equipment.
9. Price does not include Sales Tax or F.O.B. costs if applicable.
10. Please contact GENI to set up an account with our firm to lease or purchase items off our web site or listed within this bid. Items are 60 days from Date of Order and accounts are due and payable within 30 days of purchase. Interest charged at the rate of 1.65% per month.

Should you have any questions about the quotation please contact the undersigned,

*Christopher Hann*

Christopher Hann  
 Apprentice Estimator

GENI - PROPOSAL  
CDOT # 11-077604  
PAGE 3 OF 3

## GENI - PROPOSAL CALTRANS # 11-077604

State of California - Arnold Schwarzenegger, Governor • State and  
Consumer Services Agency  
**DGS** DEPARTMENT OF GENERAL SERVICES - PROCUREMENT DIVISION  
Office of Small Business and DVBE Services  
707 Third Street, 1st Floor, Room 400 • West Sacramento, CA 95605  
Phone (916) 375-4940 Fax (916) 375-4950 [www.dgs.ca.gov](http://www.dgs.ca.gov)

Jan 3, 2012

SB / DVBE APP

Supplier #24765  
GLOBAL ENVIRONMENTAL NETWORK INC  
P O BOX 8068  
FOUNTAIN VALLEY CA 92728-8068

Dear Business Person:

Congratulations on your certified small business / certified Disabled Veteran Business Enterprise (DVBE) status with the State of California. Your certification entitles you to benefits under the state's Small Business Participation Program within state contracting, including a five percent bidding preference and special provisions under the Prompt Payment Act.

### Certification Period

From Jan 3, 2012 to Jan 31, 2013

### Business Types

Construction  
Service  
Non-Manufacturer

### Classifications

321518 - Safety control devices	771016 - Environmental planning
411126 - Hygiene monitoring and testing equipment	771017 - Environmental advisory services
422715 - Respiratory monitoring products	771018 - Environmental auditing
423015 - Aids for medical training	771115 - Environmental safety services
432325 - Educational or reference software	771215 - Air pollution
461615 - Traffic control	771216 - Soil pollution
461616 - Water safety	771217 - Water pollution
461815 - Safety apparel	771315 - Oil pollution
461816 - Safety footwear	771316 - Noise pollution
461817 - Face and head protection	771317 - Toxic substances pollution
461823 - Fall protection and rescue equipment	801015 - Business and corporate management consultation services
461824 - Decontamination aids and safety cleaning equipment	801115 - Human resource development
551217 - Signage	801116 - Temporary personnel services
721517 - Safety and security system installation services	811015 - Civil engineering
771015 - Environmental impact assessment	811022 - Transportation engineering
	861018 - In service training and manpower development

### Proof of Certification Status

To verify your firm's small business certification status go to

<http://www.eprocure.dgs.ca.gov/default.htm> and select "SB/DVBE Search." Certification

/11/12

BidSync: The State of California: GLOBAL ENVIRONMENTAL NETWORK I...

**EXHIBIT #B**



Department of  
**General Services**  
BUILDING GREEN - BUYING GREEN - WORKING GREEN

**GLOBAL ENVIRONMENTAL NETWORK INC - #24765**

<b>SUPPLIER PROFILE</b>	
Legal Business Name	GLOBAL ENVIRONMENTAL NETWORK INC
Doing Business As	GLOBAL ENVIRONMENTAL NETWORK INC
Address	P O BOX 8068 FOUNTAIN VALLEY, CA 92728-8068
	Phone (714) 479-1199 FAX (714) 479-0809
Email	<a href="mailto:michael@safetygeni.com">michael@safetygeni.com</a>
Web Page	<a href="http://www.my-dvbe.com">http://www.my-dvbe.com</a>
Business Types	Construction Service Non-Manufacturer
Service Areas	Alameda, Alpine, Amador, Butte, Calaveras, Colusa, Contra Costa, Del Norte, El Dorado, Fresno, Glenn, Humboldt, Imperial, Inyo, Kern, Kings, Lake, Lassen, Los Angeles, Madera, Marin, Mariposa, Mendocino, Merced, Modoc, Mono, Monterey, Napa, Nevada, Orange, Placer, Plumas, Riverslde, Sacramento, San Benito, San Bernardino, San Diego, San Joaquin, San Luis Obispo, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Shasta, Sierra, Siskiyou, Solano, Sonoma, Stanislaus, Sutter, Tehama, Trinity, Tulare, Tuolumne, Ventura, Yolo, Yuba,
Keywords	safety training traffic equipment rental swppp wpcp wqmp npdes engineer erosion asbestos lead construction environmental cih hygienist lab water soil air monitoring geologist PE OSHA crane backhoe forklift drilling emergency HAZMAT QSP QSD CPESC, CESSWI
Construction License Types	A - General Engineering HAZ - Hazardous Substance Removal Certification
Classifications	321518 - Safety control devices 411126 - Hygiene monitoring and testing equipment 422715 - Respiratory monitoring products 423015 - Aids for medical training 432325 - Educational or reference software 461615 - Traffic control 461616 - Water safety 461815 - Safety apparel 461816 - Safety footwear 461817 - Face and head protection 461823 - Fall protection and rescue equipment 461824 - Decontamination aids and safety cleaning equipment 551217 - Signage 721517 - Safety and security system installation services 771015 - Environmental impact assessment 771016 - Environmental planning 771017 - Environmental advisory services 771018 - Environmental auditing 771115 - Environmental safety services 771215 - Air pollution 771216 - Soil pollution 771217 - Water pollution 771315 - Oil pollution 771316 - Noise pollution 771317 - Toxic substances pollution 801015 - Business and corporate management consultation services 801115 - Human resource development 801116 - Temporary personnel services 811015 - Civil engineering 811022 - Transportation engineering 861018 - In service training and manpower development

/11/12

BidSync: The State of California: GLOBAL ENVIRONMENTAL NETWORK I...

**Active Certifications**

TYPE	STATUS	FROM	TO
SB	Approved	Dec 16, 2011	Jan 31, 2013
DVBE	Approved	Dec 16, 2011	Jan 31, 2013

**Certification History**

TYPE	STATUS	FROM	TO
DVBE	Expired	Oct 31, 2010	Dec 31, 2011
SB	Expired	Oct 31, 2010	Dec 31, 2011
DVBE	Expired	Oct 12, 2009	Nov 30, 2010
SB	Expired	Oct 12, 2009	Nov 30, 2010
SB (Micro)	Expired	Oct 12, 2006	Oct 31, 2009
DVBE	Expired	Oct 12, 2006	Oct 31, 2009
DVBE	Expired	Aug 11, 2004	Apr 30, 2006
SB	Expired	Aug 11, 2004	Apr 30, 2006
SB	Expired	Nov 24, 2003	Aug 31, 2004
DVBE	Expired	Nov 24, 2003	Aug 31, 2004

STATE OF CALIFORNIA—BUSINESS, TRANSPORTATION AND HOUSING AGENCY

EDMUND G. BROWN Jr. Governor

**DEPARTMENT OF TRANSPORTATION**

OFFICE OF BUSINESS AND ECONOMIC OPPORTUNITY  
1823 14<sup>TH</sup> STREET  
SACRAMENTO, CA 95811  
PHONE (916) 324-1700  
TOLL FREE (866) 810-6346  
FAX (916) 324-8760  
TTY 711



*Flex your power!*

*Be energy efficient!*

EXHIBIT #C

April 26, 2010

Drake Muat  
Global Environmental Network, Inc.  
106 West 4<sup>th</sup> Street  
Santa Ana, CA 92701

RE: Disabled Veterans Business Enterprise (DBVE) Number 24765

Dear Mr. Muat:

Congratulations! We are pleased to advise you of the results of the site visit conducted by the Department of Transportation (Caltrans), Contract Evaluation Unit (CEU) staff on February 04, 2011 and April 21, 2011. The purpose of a site visit is to ensure all certified DVBE firms that bid and provide services on the Caltrans State funded projects are performing a commercial useful function (CUF). Caltrans initiated the affirmative step to verify CUF for DVBEs on Caltrans State funded projects and your firm was selected for a CUF review. After careful evaluation of the information and documentation obtained as a result of the site visit, pursuant to Military & Veterans Code §999(b)(5)(B) (i) and (ii), your firm performs a CUF when providing the following types of services.

Classification Number	Description
321518	Safety control devices
461615	Traffic control
461616	Water safety
461815	Safety apparel
461816	Safety footwear
461817	Face and head protection
461823	Fall protection and rescue equipment
461824	Decontamination aids and safety cleaning equipment
551217	Signage
771015	Environmental impact assessment
771115	Environmental safety services
771017	Environmental advisory services
771317	Toxic substances pollution
801015	Business and corporate management consultation services
811015	Civil engineering
811022	Transportation engineering

Mr. Muat  
April 26, 2011  
Page 2

You may review your firm's information on the Department of General Services (DGS) website at <http://www.bidsync.com/DPXBisCASB>. It is your responsibility to maintain correct information regarding your firm's name, address, phone/fax number, and e-mail address on the DGS website.

Please notify us immediately if any changes occur regarding your classification numbers or the types of services you provide. Failure to do so may result in your firm being listed on a project for a service that does not constitute a CUF. Consequently, your firm's DVBE participation on a contract may be disallowed and would not be counted toward a DVBE goal.

For information on contracting opportunities with the Caltrans, please visit our website at <http://www.dot.ca.gov/hq/esc/oe/>.

Sincerely,

PEG A. BERGMANN  
Manager, Contract Evaluation Unit

c: Department of General Services

**EXHIBIT #D**

*Low (In Bid Book)*

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
**CERTIFIED DVBE SUMMARY**  
 DES-06-01 02.6 (REV 312006)

**Low Bidder**

DISTRICT-COUNTY-ROUTE: 11 SD 5-R36.3/R37.4

CONTRACT NO.: 11-077604

TOTAL BID: \$ 893,703.89

BID OPENING DATE: 01/05/12

BIDDER'S NAME: Penhall Company

DVBE PRIME CONTRACTOR CERTIFICATION: \_\_\_\_\_

Bid Item Number	Description of Work to Be Subcontracted to DVBE or Materials to Be Supplied by DVBE.	For Caltrans Only	DVBE (Name, Telephone No., and Certification No.)	\$ Amount
#2	Prepare WPCP		Global Environmental	\$ 875. <sup>00</sup>
#7	Leao Plan		For 8068	\$ 785. <sup>00</sup>
#10	Supply Grinding BLADES		Fountain Valley, CA 92728 714-479-1199 Contract # 24745	\$ 74,088. <sup>00</sup>
Names of first tier DVBE subcontractors and their items of work listed must be consistent with the names and items of work in the Subcontractor List (Pub Cont Code § 4100 et seq.) submitted with the bid. Identify second and lower tier subcontractors on this form.			Total Claimed Participation	\$ 75,748. <sup>00</sup> 8.47 %

1. DVBE prime contractors must enter their DVBE reference number or their DBA name as listed with Department of General Services (DVBE prime contractors are credited with 100 percent DVBE participation and need not complete the above table).

2. If 10% of an item is not performed or supplied by the DVBEs, describe the exact part, including the planned location of work to be performed, of item to be performed or supplied by DVBE.

Submit to:

MSC 43  
 OFFICE ENGINEER  
 DEPARTMENT OF TRANSPORTATION  
 1727 30TH STREET  
 SACRAMENTO, CA 95816-7005

Casey Holloway 1/4/12  
 Signature of Bidder Date  
 (951) 730-5782  
 (Area Code) Telephone Number  
 Casey Holloway  
 Contact Person (Type or Print)

ADA Notice For individuals with sensory disabilities, this document is available in alternate formats. For information call (916) 654-6410 or TDD (916) 654-3880 or write Records and Forms Management, 11 20 N Street, IV18-89, Sacramento, CA 95614.