

Low Bidder

STATE OF CALIFORNIA • DEPARTMENT OF TRANSPORTATION

CERTIFIED DVBE SUMMARY

DES-OE-0102.5 (REV 3/2008)

02-14-14 P01:28 IN

DISTRICT-COUNTY-ROUTE: 10 - TUO-108 - R11.3/R21.0

CONTRACT NO.: 10-0X4304

TOTAL BID: \$2,713,430.00

BID OPENING DATE: FEBRUARY 12, 2014

BIDDER'S NAME: GEORGE REED, INC.

DVBE PRIME CONTRACTOR CERTIFICATION ¹ N/A

| Bid Item Number | Description of Work to Be Subcontracted to DVBE or Materials to Be Supplied by DVBE ² | For Caltrans Only | DVBE (Name, Telephone No., and Certification No.) | \$ Amount |
|---|--|-------------------|---|--|
| 3 | TRAFFIC CONTROL SYSTEM (PARTIAL) | | SAMBRANO TRAFFIC CONTROL, INC. WILTON, CA (916) 687-6472 CERT #1159740 | \$74,574.00 |
| 14 | SWEEPING (PARTIAL) | | WELLS SWEEPING SACRAMENTO, CA (916) 568-0104 CERT #333 | \$12,600.00 |
| Names of first tier DVBE subcontractors and their items of work listed must be consistent with the names and items of work in the Subcontractor List (Pub Cont Code § 4100 et seq.) submitted with the bid. Identify second and lower tier subcontractors on this form. | | | | Total Claimed Participation \$ <u>87,174.00</u> <u>3.21</u> % |

1. DVBE prime contractors must enter their DVBE reference number or their DBA name as listed with Department of General Services (DVBE prime contractors are credited with 100 percent DVBE participation and need not complete the above table).

2. If 100% of an item is not performed or supplied by the DVBEs, describe the exact part, including the planned location of work to be performed, of item to be performed or supplied by DVBE.

Submit to:

MSC 43
OFFICE ENGINEER
DEPARTMENT OF TRANSPORTATION
1727 30TH STREET
SACRAMENTO, CA 95816-7005


Signature of Bidder 2/13/14
Date
ED BERLIER, VICE PRESIDENT
(209) 523-0734
(Area Code) Telephone Number

STACY CASE
Contact Person (Type or Print)



LICENSE # 939557



DVBE / SBE 1159740

Sambrano Traffic Control Incorporated
10057 Collings Rd Wilton Ca 95693
Phone: 916-687-6472 Cell: 209-679-4662
Fax: 877-513-2906 Email: traffic@frontier.com

For: Estimator @ George Reed
Project: 10-0X4304
Bid Date: February 12, 2014

Flagging (regular) \$1,300.00 per 8 hours

Saturdays \$1,700.00 per 8 hours
Sundays and holidays \$2,100.00 per 8 hours
Includes: two certified journeyman flaggers with hard hats and approved vests, eight portable signs with stands (2-RWA 2-OLRA 2-FS 2-BPTS), 2 stop slow paddles, pick up truck with beacon, thirty 28" reflective cones, and 2 way radios.

Lane Closure (1 Lane 2 miles) \$1,350.00 per 8 hours

Two Lane Same Direction (add 1 additional trailer mounted arrow board) \$125.00 per day
Lane Closure Opposite Direction will be billed as a separate lane closure
Saturdays \$1,750.00 per 8 hours
Sundays and Holidays \$2,150.00 per 8 hours
Includes: two certified journeyman flaggers with hard hats and approved vests, 2 way radios, cone truck with truck mounted arrow board, 1 trailer mounted arrow board, two hundred 28" reflective cones, (covers 2 miles), and portable signs with stands (2-RWA 4-RLCA 2-merge signs 4-lane closed every 2000').

Pilot Car 770.00 per 8 hours

PCMS Day \$350.00 Week \$650.00 Month \$1,350.00 Delivery \$100.00 Each
Item Each Way (with traffic control only)

Construction Area Signs \$7,150.00

26 Embedded signs includes; layout for US Digs, mob, materials, installation, and removal. Does not include boring through rock, concrete, or other obstruction removal. Theft and vandalism will be additional unit cost. Materials remain our property. (with traffic control only)

Attenuator Truck With Driver (with traffic control only) \$925.00

Additional Items:

Flagger \$650.00 per 8 hours
Arrow Board \$125.00 per day
Cones each \$1.00 per day
Sign with stand each \$12.00 per day
Night Work Add \$3.50 per man hour

Overtime:

Personnel (over 8 hours per week day and Saturdays) \$95.00 per man hour
Sundays and Holidays \$105.00 per man hour
Equipment (Pilot Car) \$115.00 per hour

Conditions: This quote serves as an addendum to all contracts - we require a 15 day notice prior to starting work - shift begins after placement of the 1st advance warning sign and ends when the last sign is removed - no retention will be held on traffic control - projects delayed over 90 days are subject to updated pricing - for every 50 cents rise in fuel from bid date add fifty dollars per day - contracts are contingent upon equipment availability - we are a union signatory and all labor agreements apply - add twenty four dollars a day per person in subsistence areas - traffic control over 300 cones will result in additional crew/s unless otherwise agreed upon - invoices are net 30 - past due invoices will accrue 1.5% interest monthly - large projects may require monthly progress payments - work periods less than 3 consecutive days add 10% - cancellations and short shifts with less than 24 hours notice will be charged as a full day.

Date: _____

Date: _____


Sambrano Traffic Control Incorporated

Prime Vendor

Sambrano Traffic Control Breakdown

Set / Maintain / Pilot TC Night (3 Hours on pilot and 5 Total Hours for the flaggers)

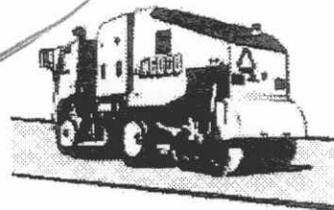
| | | | | |
|---------------------------|----------|----------------------|------------------------------|--------------------------------|
| Flaggers | | Pilot Car and Driver | OT Flaggers (\$95.00 per MH) | OT Pilot Car (\$115.00 per MH) |
| \$ | 1,300.00 | \$ 770.00 | \$ 475.00 | \$ 345.00 |
| Night Add (\$3.50 per MH) | | \$ 1,554.00 | | |
| Total Cost per Shift | | \$ 2,890.00 | | |
| Total Shifts Required | | 12 | | |
| Total Sambrano Cost | | \$ 36,234.00 | | |

Set / Maintain / Pilot TC Day (4 Hours on pilot and 7 Total Hours for the flaggers)

| | | | | |
|-----------------------|----------|----------------------|------------------------------|--------------------------------|
| Flaggers | | Pilot Car and Driver | OT Flaggers (\$95.00 per MH) | OT Pilot Car (\$115.00 per MH) |
| \$ | 1,300.00 | \$ 770.00 | \$ 665.00 | \$ 460.00 |
| Total Cost per Shift | | \$ 3,195.00 | | |
| Total Shifts Required | | 12 | | |
| Total Sambrano Cost | | \$ 38,340.00 | | |
| Grand Total Sambrano | | \$ 74,574.00 | | |

WELLS SWEEPING

5425 Marnith Ave · Sacramento CA 95841
Office: 916-568-0104 · Fax: 916-646-3760



January 23, 2014

George Reed, Inc.
Attn: Mike Gourley
Tel: (209) 523-0734
Fax: (209) 523-4927

**WELLS SWEEPING IS
A CERTIFIED SMALL
BUSINESS ENTERPRISE
& DISABLED VETERAN
BUSINESS ENTERPRISE**

Re: DVBE/SBE Sweeping Rates Proposal – CalTrans #10-0X4304 – DVBE/SBE

Dear Mike,

We would like to thank you for your time giving us this opportunity to offer you our rates. **All rates provided are on a contract to contract basis.** We are willing to do what it takes to build strong business relationship and hope that you will continue to call us for assistance on all of your projects.

Service Rates

Prevailing Sweeping Rate: \$ 145.00 per hour with a 6 hour minimum (DVBE #0000333)
Overtime Rate: \$ 25.00 per hour additional (Over 8 Hours on Job Site)

Surcharges

Travel Rate: \$ 125.00 per hour to and from project locations
Per Diem: \$ 110.00 per diem (Per Nightly Lodging if necessary)
Weekend Hold: \$ 80.00 per hour with a 6 hour minimum (Per day lodging onsite during weekend)
Cancellation: \$ 95.00 per hour with a 6 hour minimum (Per scheduled day canceled)
Weekend Rate: \$ 15.00 per hour additional (Saturday, Sunday, and Holidays)
Night Rate: \$ 15.00 per hour (8:00PM – 8:00AM)

*We may be required to have equipment travel back to our shops for periodic servicing or operator exchange. Equipment may need to be serviced at our shop due to unexpected breakdowns. In the event we are unable to perform on the job due to breakdown or unavailability of equipment we may subcontract a local sweeper in at their rates which may vary higher than ours. We will make all attempts to quickly limit the expense in these events. In the event that we cannot perform or substitute a contractor to perform on this job, Wells Sweeping will not be held liable for any back charges, surcharges, and or costs related to delays. If dispatched equipment/driver is not able to perform on scheduled day and client is provided notice of the same, unless such circumstances exist that render such notice impossible, client will be responsible for acquiring a replacement. Client agrees to assume any and all liability for delay due to this circumstance. This clause remains in effect from the date of this proposal. (These circumstances are possible, but highly unlikely; we are performing work out of our normal area of operations and events out of our control can and may take place, we have a very high out-of-town success rate and our clients are extremely satisfied with our services) The parties agree that the contents herein are deemed a proposal until the contract is awarded to Wells Sweeping, at which time the terms and conditions stated herein become binding. *Small surcharge may be added to cover fluctuations in fuel costs.*

We look forward to providing you with quality service.

Sincerely,

Aaron D. Ashcraft
Chief Financial Officer

Office Contacts:

Brandon Wells VP 916-825-8531
Aaron Ashcraft CFO 916-265-8807
Vasily Khoklan OPS 916-439-3785



**CERTIFIED DISABLED VETERAN
BUSINESS ENTERPRISE**



WELLS SWEEPING CAN HELP IN MEETING DVBE PARTICIPATION GOALS

STATE OF CALIFORNIA - DEPARTMENT OF GENERAL SERVICES PROCUREMENT DIVISION

DISABLED VETERAN BUSINESS ENTERPRISE DECLARATIONS

STD. 643 (Rev. 5/2006)

Instructions: The disabled veteran (DV) owner(s) and DV manager(s) of the Disabled Veteran Business Enterprise (DVBE) must complete this declaration when a DVBE contractor or subcontractor will provide materials, supplies, services or equipment [Military and Veterans Code Section 999.2]. Violations are misdemeanors and punishable by imprisonment or fine and violators are liable for civil penalties. All signatures are made under penalty of perjury.

SECTION 1

Name of certified DVBE: Jay S Wells DVBE Ref. Number: 0000333

Description (materials/supplies/services/equipment proposed): Street Sweeping, Road Sweeping

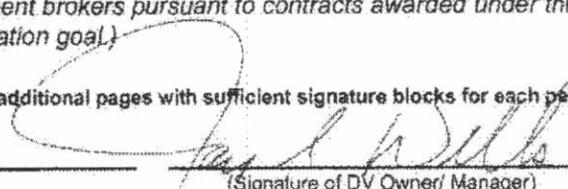
Solicitation/Contract Number: CalTrans 10-0X4304 SCPRS Ref. Number: _____
(FOR STATE USE ONLY)

SECTION 2

APPLIES TO ALL DVBEs. Check only one box in Section 2 and provide original signatures.

- I (we) declare that the DVBE is not a broker or agent, as defined in Military and Veterans Code Section 999.2 (b), of materials, supplies, services or equipment listed above. Also, complete Section 3 below if renting equipment.
- Pursuant to Military and Veterans Code Section 999.2 (f), I (we) declare that the DVBE is a broker or agent for the principal(s) listed below or on an attached sheet(s). (Pursuant to Military and Veterans Code 999.2 (e), State funds expended for equipment rented from equipment brokers pursuant to contracts awarded under this section shall not be credited toward the 3-percent DVBE participation goal.)

All DV owners and managers of the DVBE (attach additional pages with sufficient signature blocks for each person to sign):

| | | |
|--|---|-----------------------------------|
| <u>Jay S Wells</u> (Printed Name of DV Owner/Manager) |  (Signature of DV Owner/ Manager) | <u>1/23/2014</u> (Date Signed) |
| _____ (Printed Name of DV Owner/Manager) | _____ (Signature of DV Owner/Manager) | _____ (Date Signed) |

Firm/Principal for whom the DVBE is acting as a broker or agent: _____
(If more than one firm, list on extra sheets.) (Print or Type Name)

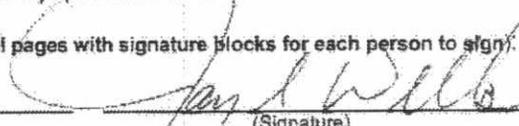
Firm/Principal Phone: _____ Address: _____

SECTION 3

APPLIES TO ALL DVBEs THAT RENT EQUIPMENT AND DECLARE THE DVBE IS NOT A BROKER.

- Pursuant to Military and Veterans Code Section 999.2 (c), (d) and (g), I am (we are) the DV(s) with at least 51% ownership of the DVBE, or a DV manager(s) of the DVBE. The DVBE maintains certification requirements in accordance with Military and Veterans Code Section 999 et. seq.
- The undersigned owner(s) own(s) at least 51% of the quantity and value of each piece of equipment that will be rented for use in the contract identified above. I (we), the DV owners of the equipment, have submitted to the administering agency my (our) personal federal tax return(s) at time of certification and annually thereafter as defined in Military and Veterans Code 999.2, subsections (c) and (g). Failure by the disabled veteran equipment owner(s) to submit their personal federal tax return(s) to the administering agency as defined in Military and Veterans Code 999.2, subsections (c) and (g), will result in the DVBE being deemed an equipment broker.

Disabled Veteran Owner(s) of the DVBE (attach additional pages with signature blocks for each person to sign):

| | | |
|---|---|---|
| <u>Jay S. Wells</u> (Printed Name) |  (Signature) | <u>1/23/2014</u> (Date Signed) |
| <u>5425 Marmith Ave, Sacramento, CA 95841</u> (Address of Owner) | <u>916-568-0104</u> (Telephone) | <u>94-2766701</u> (Tax Identification Number of Owner) |

Disabled Veteran Manager(s) of the DVBE (attach additional pages with sufficient signature blocks for each person to sign):

| | | |
|---------------------------------------|------------------------------------|------------------------|
| _____ (Printed Name of DV Manager) | _____ (Signature of DV Manager) | _____ (Date Signed) |
|---------------------------------------|------------------------------------|------------------------|

Wells Sweeping Breakdown

Item 14
Cold Plane AC

| Total Regular Hours Day | Total OT hours | Cost Per Reg Hour | Cost Per OT Hour | Total Reg Cost | Total OT Cost |
|---------------------------|---------------------|-------------------|------------------|----------------|---------------|
| 32 | 8 | \$ 145.00 | \$ 170.00 | \$ 4,640.00 | \$ 1,360.00 |
| Total Cost | \$ 6,000.00 | | | | |
| Total Regular Hours Night | Total OT Hours | Cost Per Reg Hour | Cost Per OT Hour | Total Reg Cost | Total OT Cost |
| 32 | 8 | \$ 160.00 | \$ 185.00 | \$ 5,120.00 | \$ 1,480.00 |
| Total Cost | \$ 6,600.00 | | | | |
| Grand Total | \$ 12,600.00 | | | | |

MODESTO OFFICE
P.O. BOX 4760, MODESTO, CA 95352
TELEPHONE: (209) 523-0734
ESTIMATING FAX: (209) 523-4927
ACCOUNTING FAX: (209) 523-4313



OFFICE AND YARD:
140 EMPIRE AVENUE
MODESTO, CALIFORNIA 95354
1-877-823-2305
WWW.GEORGEREED.COM

State Contractor's License No. 211337-A



February 13, 2014

(916) 654-5970 or (916) 227-6299

Bid #13-616

State of California

Department of Transportation
Office of Engineer MSC 43
1727 30th Street
Sacramento, CA 95816-7005

PROJECT: Caltrans Contract #10-0X4304, CONSTRUCTION ON STATE HIGHWAY IN TUOLUMNE COUNTY AT AND NEAR TWAIN HARTE FROM EAST AVENUE UNDERCROSSING TO 0.6 MILE WEST OF STODDARD SPRINGS ROAD, 10-TUO-108-R11.3/R21.0

BID DATE: February 12, 2014, at 2:00 p.m.

SUBJECT: Submission of Certified DVBE Summary

As per Section 2-1.15, Disabled Veteran Business Enterprises, of the Specifications for this project, we are hereby submitting within the time specified the information required of the bidders.

Please contact our office at (209) 523-0734 immediately in the event further information is needed, or if we can clarify any portion of our submittal.

Respectfully,

GEORGE REED, INC.

Rosie Martinez
Estimating Assistant

RM/sr

Enclosures

MODESTO OFFICE
P.O. BOX 4760, MODESTO, CA 95352
TELEPHONE: (209) 523-0734
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(916) 654-5970 or (916) 227-6299

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1727 30th Street
Sacramento, CA 95816-7005

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BID DATE: February 12, 2014, at 2:00 p.m.

SUBJECT: Submission of Certified Small Business Listing for the Non-Small Business Preference

As per Section 2-1.18, Small Business and Non-Small Business Subcontractor Preferences, of the Specifications for this project, we are hereby submitting within the time specified the information required of the bidders.

Please contact our office at (209) 523-0734 immediately in the event further information is needed, or if we can clarify any portion of our submittal.

Respectfully,

GEORGE REED, INC.

Rosie Martinez
Estimating Assistant

RM/sr

Enclosures

CERTIFIED SMALL BUSINESS LISTING FOR THE NON-SMALL BUSINESS PREFERENCE

DES-OE-0102.8 (REV 2/2011)

BIDDER NAME George Reed**CONTRACT NO.** 10 - 0X4304

List the description of work, name, telephone number, certification number, and dollar amount of each certified small business who will be employed on this project. Failure to provide this information may be cause for denial of the non-small business subcontractor preference. Attach additional sheets if necessary.

Submit to:

MSC 43
OFFICE ENGINEER
DEPARTMENT OF TRANSPORTATION
1727 30TH STREET
SACRAMENTO, CA 95816-7005

| Bid Item Number | Description of Work, Service, or Materials | Certified Small Business (Name, Telephone No., and Certification No.) | \$ Amount |
|------------------------|---|--|------------------|
| 2,11,13,22,23 | CAS, REMOVE, RESET FURNISH, AND INSTALL ROADSIDE SIGNS | FARWEST SAFETY, INC. (209) 339-8085, CERT #6544 | \$8,115.00 |
| 3 | TRAFFIC CONTROL SYSTEM | SAMBRANO TRAFFIC CONTROL, INC. (916) 687-6472, CERT #1159740 | \$74,574.00 |
| 14 | SWEEPING (PARTIAL) | WELLS SWEEPING COMPANY (916) 568-0104, CERT #333 | \$14,020.00 |

Stacy Case

Person to Contact (Please Type or Print)

\$ 96,709.00(209) 523-0734

(Area Code) Telephone Number

Total Claimed Participation3.5 % of Contract**ADA Notice**

For individuals with sensory disabilities, this document is available in alternate formats. For information call (916) 654-6410 or TDD (916) 654-3880 or write Records and Forms Management, 1120 N Street, MS-89, Sacramento, CA 95814.

FARWEST SAFETY, INC.
226 N. MAIN STREET
LODI, CA 95240

PHONE (209) 339-8085

FAX (209) 339-9879

FAX TRANSMITTAL

BID DATE: 2/12/14*******BID QUOTATION*******

THE FOLLOWING QUOTATION IS FOR THE CALTRANS PROJECT #: 10-0X4304

10-Two-108-R11.3/R21.0

| ITEM# | DESCRIPTION | UNIT | QTY | UNIT PRICE | TOTAL |
|-----------------|---|------|-----|------------|--------------------|
| 2 | Construction Area Signs | LS | | \$ | 3,500.00 |
| 3 | Traffic Control System (See Below) | LS | | \$ | |
| 4 | PCMS - \$200/Day, \$700/Week, \$1,500/ Month | LS | | \$ | |
| 11 | Remove Roadside Sign | EA | 4 | \$ 100.00 | \$ 400.00 |
| 13 | Reset Roadside Sign | EA | 3 | \$ 200.00 | \$ 600.00 |
| 22 | Furnish Single Sheet Aluminum (0.063" - Unframed) | SQFT | 61 | \$ 15.00 | \$ 915.00 |
| 23 | Roadside Sign - One Post | EA | 9 | \$ 300.00 | \$ 2,700.00 |
| TOTAL BID PRICE | | | | | <u>\$ 8,115.00</u> |

3 month @ 1500

| TRAFFIC CONTROL | QTY | UNIT | PRICE |
|--|-----|-----------|-------------|
| *1 Man Lane Closures | 1 | Per Shift | \$ 840.00 |
| *2 Man Lane Closures | 1 | Per Shift | \$ 1,350.00 |
| *3 Man Lane Closures (Attenuator Truck Included) | 1 | Per Shift | \$ 2,100.00 |
| Additional Person (If Requested) | 1 | Each | \$ 525.00 |
| Additional Mile | 1 | Each | \$ 50.00 |
| Additional Lane | 1 | Each | \$ 50.00 |
| Additional Direction (Same Crew) | 1 | Each | \$ 150.00 |
| Ramp Closure (Add) | 1 | Each | \$ 50.00 |
| Overtime | 1 | PMH | \$ 90.00 |
| Attenuator Truck (Operated) | 1 | Per Shift | \$ 780.00 |
| 2 Flagmen (T-13) | 1 | Per Shift | \$ 1,400.00 |
| Pilot Car | 1 | Per Shift | \$ 750.00 |

*Includes up to 2 Arrow Boards & 300 Cones & Closure of 2 Ramps in same closure 1 direction.
 Contractor to provide relief for flaggers lunch period, or pay applicable overtime.
 Attenuator Truck Rental Only Bare \$350.00 a day/\$1,500.00 a week/\$3,300.00 a month

- 1 THIS QUOTATION TO BECOME A BINDING PART OF ANY CONTRACT AS A RESULT OF THIS BID
- 2 After receiving contract and sign locations marked out 10 working days to schedule work.
- 3 Bid price includes 2 move in and or 1 move in per each stage of work (stages per plans & specs).
- 4 Any additional move in will be billed at \$ 900 per occurrence.
- 5 Temporary items include *FURNISH, INSTALLATION*, and *REMOVAL* unless otherwise indicated (exclude maintenance).
 (Exclude Maintenance & Temporary Relocation Of Relocates & Remove Roadside Signs For Stage Work Unless Shown On Plans)
- 6 Contractor to pay force account for any costs incurred due to lost, stolen or damaged items of work
- 7 Delivery & Pick up charge for PCMS & other Rental equipment will be billed at \$100.00 each.
- 8 Signs to be covered with black visqueen prior to installation only. Post dates on information signs when installed only.
- 9 Exclude all permits, staking request, record drawings, & as built unless otherwise noted.
- 10 Exclude any asphalt or concrete removal/patching.
- 11 Exclude any signs not shown on contract plans for const. signs and or traffic handling
- 12 Exclude any insurance requirements in excess of Caltrans Standard Specifications (exclude any Railroad requirements).
 Farwest Safety Inc. shall fully indemnify contractor for any liability arising out of Farwest Safety Inc. work or products, but only to the extent of Farwest Safety Inc. liability and not that of anyone else. Farwest Safety Inc. maintains insurance coverage for their work hereunder, including \$2,000,000 products-comp/op Agg and a 10/93 additional insured endorsement.
 Any additional insurance would be at additional cost.
- 13 Farwest Safety reserves the right to withdraw proposal if written acceptance is not received within 30 days of bid date
- 14 Farwest excludes traffic control, attenuator truck, & message boards need for our items of work except shoulder closure per T-10.
- 15 Exclude any grading or paving of pad for Crash Cushions.
- 16 Exclude any treated wood waste plans
- 17 We require 60 days notice prior to the installation of permanent items.
- 18 Attenuator truck & traffic control crews are subject to availability.
- 19 All Saturday traffic control rates multiply by 1.40 Sunday rates multiply by 1.70
- 20 Payment Terms Net 30 Days / 24% APR Interest will be paid on invoices not paid within 30 days.

FARWEST IS A UNION CONTRACTOR & EEO EMPLOYER

Lic# 523187

1% Bond Rate

SBE # 0006544

ATTN: CALL BEFORE SPLITTING BID

PLEASE DIRECT QUESTIONS TO John Ashe @ (209) 339-8085 EXT. 14 or 209-993-1057 (MBL)

Farwest Safety

| Bid item | Description | Cost |
|-------------|-------------------------|-------------|
| | 2 CAS | \$ 3,500.00 |
| | 11 Remove Roadside Sign | \$ 400.00 |
| | 13 Reset Roadside Sign | \$ 600.00 |
| | 22 Furnish Sign | \$ 915.00 |
| | 23 Roadside Sign | \$ 2,700.00 |
| Grand Total | | \$ 8,115.00 |



LICENSE # 939557



DVBE / SBE 1159740

Sambrano Traffic Control Incorporated
10057 Collings Rd Wilton Ca 95693
Phone: 916-687-6472 Cell: 209-679-4662
Fax: 877-513-2906 Email: traffic@frontier.com

For: Estimator @ George Reed
Project: 10-0X4304
Bid Date: February 12, 2014

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Date: _____

Date: _____


Sambrano Traffic Control Incorporated

Prime Vendor

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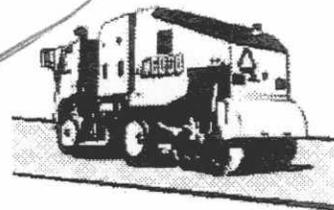
| | | | | | | | |
|---------------------------|----------|----------------------|------------------------------|--------------------------------|--------|----|--------|
| Flaggers | | Pilot Car and Driver | OT Flaggers (\$95.00 per MH) | OT Pilot Car (\$115.00 per MH) | | | |
| \$ | 1,300.00 | \$ | 770.00 | \$ | 475.00 | \$ | 345.00 |
| Night Add (\$3.50 per MH) | | \$ | 1,554.00 | | | | |
| Total Cost per Shift | | \$ | 2,890.00 | | | | |
| Total Shifts Required | | | 12 | | | | |
| <hr/> | | | | | | | |
| Total Sambrano Cost | | \$ | 36,234.00 | | | | |

Set / Maintain / Pilot TC Day (4 Hours on pilot and 7 Total Hours for the flaggers)

| | | | | | | | |
|-----------------------|----------|----------------------|------------------------------|--------------------------------|--------|----|--------|
| Flaggers | | Pilot Car and Driver | OT Flaggers (\$95.00 per MH) | OT Pilot Car (\$115.00 per MH) | | | |
| \$ | 1,300.00 | \$ | 770.00 | \$ | 665.00 | \$ | 460.00 |
| Total Cost per Shift | | \$ | 3,195.00 | | | | |
| Total Shifts Required | | | 12 | | | | |
| <hr/> | | | | | | | |
| Total Sambrano Cost | | \$ | 38,340.00 | | | | |
| Grand Total Sambrano | | \$ | 74,574.00 | | | | |

WELLS SWEEPING

5425 Marmith Ave · Sacramento CA 95841
Office: 916-568-0104 · Fax: 916-646-3760



January 23, 2014

George Reed, Inc.
Attn: Mike Gourley
Tel: (209) 523-0734
Fax: (209) 523-4927

**WELLS SWEEPING IS
A CERTIFIED SMALL
BUSINESS ENTERPRISE
& DISABLED VETERAN
BUSINESS ENTERPRISE**

Re: DVBE/SBE Sweeping Rates Proposal – CalTrans #10-0X4304 – DVBE/SBE

Dear Mike,

We would like to thank you for your time giving us this opportunity to offer you our rates. **All rates provided are on a contract to contract basis.** We are willing to do what it takes to build strong business relationship and hope that you will continue to call us for assistance on all of your projects.

Service Rates

Prevailing Sweeping Rate: \$ 145.00 per hour with a 6 hour minimum (DVBE #0000333)
Overtime Rate: \$ 25.00 per hour additional (Over 8 Hours on Job Site)

Surcharges

Travel Rate: \$ 125.00 per hour to and from project locations
Per Diem: \$ 110.00 per diem (Per Nightly Lodging if necessary)
Weekend Hold: \$ 80.00 per hour with a 6 hour minimum (Per day lodging onsite during weekend)
Cancellation: \$ 95.00 per hour with a 6 hour minimum (Per scheduled day canceled)
Weekend Rate: \$ 15.00 per hour additional (Saturday, Sunday, and Holidays)
Night Rate: \$ 15.00 per hour (8:00PM – 8:00AM)

*We may be required to have equipment travel back to our shops for periodic servicing or operator exchange. Equipment may need to be serviced at our shop due to unexpected breakdowns. In the event we are unable to perform on the job due to breakdown or unavailability of equipment we may subcontract a local sweeper in at their rates which may vary higher than ours. We will make all attempts to quickly limit the expense in these events. In the event that we cannot perform or substitute a contractor to perform on this job, Wells Sweeping will not be held liable for any back charges, surcharges, and or costs related to delays. If dispatched equipment/driver is not able to perform on scheduled day and client is provided notice of the same, unless such circumstances exist that render such notice impossible, client will be responsible for acquiring a replacement. Client agrees to assume any and all liability for delay due to this circumstance. This clause remains in effect from the date of this proposal. (These circumstances are possible, but highly unlikely; we are performing work out of our normal area of operations and events out of our control can and may take place, we have a very high out-of-town success rate and our clients are extremely satisfied with our services)The parties agree that the contents herein are deemed a proposal until the contract is awarded to Wells Sweeping, at which time the terms and conditions stated herein become binding. *Small surcharge may be added to cover fluctuations in fuel costs.*

We look forward to providing you with quality service.

Sincerely,

Aaron D. Ashcraft
Chief Financial Officer

Office Contacts:

Brandon Wells VP 916-825-8531
Aaron Ashcraft CFO 916-265-8807
Vasily Khoklan OPS 916-439-3785



**CERTIFIED DISABLED VETERAN
BUSINESS ENTERPRISE**



WELLS SWEEPING CAN HELP IN MEETING DVBE PARTICIPATION GOALS

STATE OF CALIFORNIA - DEPARTMENT OF GENERAL SERVICES PROCUREMENT DIVISION

DISABLED VETERAN BUSINESS ENTERPRISE DECLARATIONS

STD. 843 (Rev. 5/2006)

Instructions: The disabled veteran (DV) owner(s) and DV manager(s) of the Disabled Veteran Business Enterprise (DVBE) must complete this declaration when a DVBE contractor or subcontractor will provide materials, supplies, services or equipment [Military and Veterans Code Section 999.2]. Violations are misdemeanors and punishable by imprisonment or fine and violators are liable for civil penalties. All signatures are made under penalty of perjury.

SECTION 1

Name of certified DVBE: Jay S Wells DVBE Ref. Number: 0000333

Description (materials/supplies/services/equipment proposed): Street Sweeping, Road Sweeping

Solicitation/Contract Number: CalTrans 10-0X4304 SCPRS Ref. Number: _____
(FOR STATE USE ONLY)

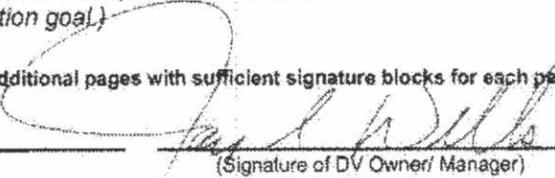
SECTION 2

APPLIES TO ALL DVBEs. Check only one box in Section 2 and provide original signatures.

I (we) declare that the DVBE is not a broker or agent, as defined in Military and Veterans Code Section 999.2 (b), of materials, supplies, services or equipment listed above. Also, complete Section 3 below if renting equipment.

Pursuant to Military and Veterans Code Section 999.2 (f), I (we) declare that the DVBE is a broker or agent for the principal(s) listed below or on an attached sheet(s). (Pursuant to Military and Veterans Code 999.2 (e), State funds expended for equipment rented from equipment brokers pursuant to contracts awarded under this section shall not be credited toward the 3-percent DVBE participation goal.)

All DV owners and managers of the DVBE (attach additional pages with sufficient signature blocks for each person to sign):

| | | |
|--|---|-----------------------------------|
| <u>Jay S Wells</u> (Printed Name of DV Owner/Manager) |  (Signature of DV Owner/ Manager) | <u>1/23/2014</u> (Date Signed) |
| _____ (Printed Name of DV Owner/Manager) | _____ (Signature of DV Owner/Manager) | _____ (Date Signed) |

Firm/Principal for whom the DVBE is acting as a broker or agent: _____
(If more than one firm, list on extra sheets.) (Print or Type Name)

Firm/Principal Phone: _____ Address: _____

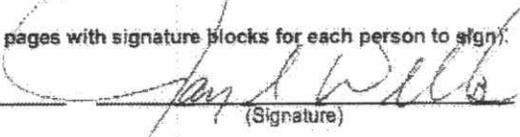
SECTION 3

APPLIES TO ALL DVBEs THAT RENT EQUIPMENT AND DECLARE THE DVBE IS NOT A BROKER.

Pursuant to Military and Veterans Code Section 999.2 (c), (d) and (g), I am (we are) the DV(s) with at least 51% ownership of the DVBE, or a DV manager(s) of the DVBE. The DVBE maintains certification requirements in accordance with Military and Veterans Code Section 999 et. seq.

The undersigned owner(s) own(s) at least 51% of the quantity and value of each piece of equipment that will be rented for use in the contract identified above. I (we), the DV owners of the equipment, have submitted to the administering agency my (our) personal federal tax return(s) at time of certification and annually thereafter as defined in Military and Veterans Code 999.2, subsections (c) and (g). Failure by the disabled veteran equipment owner(s) to submit their personal federal tax return(s) to the administering agency as defined in Military and Veterans Code 999.2, subsections (c) and (g), will result in the DVBE being deemed an equipment broker.

Disabled Veteran Owner(s) of the DVBE (attach additional pages with signature blocks for each person to sign):

| | | |
|---|---|---|
| <u>Jay S. Wells</u> (Printed Name) |  (Signature) | <u>1/23/2014</u> (Date Signed) |
| <u>5425 Marmith Ave, Sacramento, CA 95841</u> (Address of Owner) | <u>916-568-0104</u> (Telephone) | <u>94-2766701</u> (Tax Identification Number of Owner) |

Disabled Veteran Manager(s) of the DVBE (attach additional pages with sufficient signature blocks for each person to sign):

| | | |
|---------------------------------------|------------------------------------|------------------------|
| _____ (Printed Name of DV Manager) | _____ (Signature of DV Manager) | _____ (Date Signed) |
|---------------------------------------|------------------------------------|------------------------|

Wells Sweeping Breakdown

Item 14
Cold Plane AC

| Total Regular Hours Day | Total OT hours | Cost Per Reg Hour | Cost Per OT Hour | Total Reg Cost | Total OT Cost |
|---------------------------|---------------------|-------------------|------------------|----------------|---------------|
| 32 | 8 | \$ 145.00 | \$ 170.00 | \$ 4,640.00 | \$ 1,360.00 |
| Total Cost | \$ 6,000.00 | | | | |
| Total Regular Hours Night | Total OT Hours | Cost Per Reg Hour | Cost Per OT Hour | Total Reg Cost | Total OT Cost |
| 32 | 8 | \$ 160.00 | \$ 185.00 | \$ 5,120.00 | \$ 1,480.00 |
| Total Cost | \$ 6,600.00 | | | | |
| Grand Total | \$ 12,600.00 | | | | |