

Salvador Martinez  
Martinez Landscape Co., Inc.  
12357 San Fernando Rd. Sylmar, CA 91342  
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08-25-16A11:10 RCVD

August 5, 2016

Detoya Hall  
Department of Transportation, Office of Engineer  
1727 30<sup>th</sup> Street MS 43. Sacramento, CA 95816

Dear Ms. Detoya Hall,

My company, Martinez Landscape Co., Inc. has just been informed that contract 07-288204 is in the process to be awarded to Griffith Company. It comes as a shock as we were advised by your agents that we would be awarded the job. It would be a great financial loss to our company, as all the necessary steps were taken to complete the job.

Our employee Diana Martinez spoke to Richard Caltrans employee on 7/13/2016, he informed her that it was "ok" for us to submit the DBE – Commitment letter even though it would be received after the 4<sup>th</sup> day after bid opening. On 7/20/2016, our employee Elva Aguilar spoke to Genne Kimmel, he informed her that he overlooks Richard's work and that an award letter was being processed for our company. He advised was aware the DBE form was not received by the 4<sup>th</sup> date but advised was approved. Martinez Landscape should not be deemed unresponsive as all the paperwork was submitted per your employee's specifications.

Since 7/20/2016, our company has hired more qualified personnel as well as trained our current employees. We kindly ask for your consideration in this matter and award the contract to Martinez Landscape Co., Inc. as we earlier advised. Martinez Landscape is the lowest responsive bidder as all the required documents were sent as advised.

Sincerely,



Salvador Martinez  
President and CEO  
Martinez Landscape