



February 25, 2014

Department of Transportation  
Division of Engineering Services  
Office Engineer, MS 43  
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P.O. Box 168041  
Sacramento, CA 95816-8041

Phone (916) 227 - 8300  
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Attn: Mr. John C. McMillan, Deputy Division Chief

Re: 05-1C1804 FOR CONSTRUCTION OF STATE HIGHWAY IN SANTA CRUZ  
COUNTY NEAR SCOTTS VALLEY FROM 0.3 MILE NORTH OF GLENWOOD  
CUTOFF TO 0.5 MILE SOUTH OF GLENWOOD DRIVE

Subject: *DBE Goal Informational Letter*

Dear Mr. McMillan,

Please accept this letter as notification that Granite Rock Company ("Graniterock") supplied what it believes is the lowest responsible, responsive bid for the above referenced project.

Caltrans advertised project 05-1C1804 with a stated goal of obtaining 5% DBE participation. On Friday, February 21<sup>st</sup>, 2014 Caltrans posted bid tabulations and DBE submittals for Granite Construction, Graniterock and RGW Construction. A review of the apparent low bid DBE submittals submitted by Granite Construction indicates they obtained just 3.90% DBE participation, while Graniterock obtained 8.0% and RGW 6.3%.

While this letter does not serve as a formal protest of Granite Construction's bid, Graniterock none the less feels compelled to address Caltrans with respect to the DBE participation that Graniterock committed to on bid day.

Graniterock understands Caltrans' serious commitment to providing work to the DBE community of contractors, subcontractors, material suppliers, truckers and vendors.

**120 Granite Rock Way, San Jose PH(408)574-1400 / FAX(408)365-8349  
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To that end, Graniterock is committed to providing as much DBE participation as possible, even when it has the impact of increasing the amount of its own bid. Graniterock listed three (3) DBE subcontractors at prices higher than those received from non-DBE subcontractors on bid day, for the sole and express purpose of meeting and exceeding the stated DBE goal, Graniterock was not satisfied with relying on its "Good Faith Effort" when the goal clearly could be achieved and even exceeded.

While there are project's on which contractors must rely on their good faith effort to secure DBE work, due to a lack of DBE bids, Graniterock's and RGW's bids demonstrate that was not the case with contract 05-1C1804.

Graniterock respectfully asks that Caltrans take into consideration that our bid not only met the stated goal of 5%, but exceeded the goal by 3%, and award the contract to Graniterock.

Thank you for your consideration.

Respectfully,  
Graniterock

A handwritten signature in black ink, appearing to read "Paul L. Cianciarulo", written over a large, loopy scribble.

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