

**DEPARTMENT OF TRANSPORTATION**  
DIVISION OF ENGINEERING SERVICES  
OFFICE ENGINEER, MS 43  
1727 30<sup>th</sup> STREET  
P. O. BOX 168041  
SACRAMENTO, CA 95816-8041  
PHONE (916) 227-6280  
FAX (916) 227-6282  
TTY 711



*Flex your power!  
Be energy efficient!*

June 6, 2013

Facsimile: (707) 443-0277 <sup>4267</sup>

Justin Zabel, President  
Mercer-Fraser Company  
P.O. Box 1006  
Eureka, CA 95502

01-0A1504  
01-Hum-211-R74.4/79.2  
B.O. 04/23/2013

Dear Mr. Zabel:

The Department of Transportation (Caltrans) received the attached Disadvantaged Business Enterprise (DBE) Commitment form on April 29, 2013, for Contract No. 01-0A1504 from Mercer-Fraser Company (Mercer-Fraser). Caltrans established a Disadvantaged Business Enterprise (DBE) goal of 4.0 percent for this project. Mercer Fraser initially claimed a DBE commitment of 19.41 percent of the total bid amount.

Mercer-Fraser listed (for credit toward the DBE goal) Frank Zabel Trucking (Frank Zabel) Trucking in the amount of \$85,000. The Office of Business and Economic Opportunity, Contract Evaluation Unit (CEU), reviewed the vehicle registration(s) and determined ownership of trailers and 2 trucks. Therefore, only 2 trucks or \$2,975 can be counted toward the DBE goal. The total dollar amount counted towards the DBE goal is \$302,100.40 or 15.26 percent of the total bid amount.

CEU staff determined that Mercer-Fraser demonstrated a Good Faith Effort to meet the DBE participation goal for this contract.

If you have any questions, please contact Deborah Crawford, Contract Evaluation Analyst, at (916) 324-8389 or by electronic email at [deborah\\_crawford@dot.ca.gov](mailto:deborah_crawford@dot.ca.gov).

Sincerely,

  
JOHN C. McMILLAN  
Deputy Division Chief  
Office Engineer  
Division of Engineering Services

Attachments

c: Frank Zabel Trucking



LOW BIDDER

# Low Bidder

STATE OF CALIFORNIA • DEPARTMENT OF TRANSPORTATION  
**CALTRANS BIDDER - DBE - COMMITMENT**  
DES-OE-0102.10D (NEW 7/2012)

CONTRACT NO:  
01-0A1504

BID AMOUNT:  
\$ 1,979,165

BID OPENING DATE:  
04/23/2013

BIDDER'S NAME:  
MERCER-FRASER COMPANY

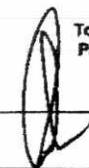
DBE GOAL FROM CONTRACT, %:  
4

DBE PRIME CONTRACTOR CERTIFICATION<sup>1</sup>:

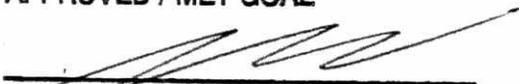
| BID ITEM NO.            | ITEM OF WORK AND DESCRIPTION OF SERVICES TO BE SUBCONTRACTED OR MATERIALS TO BE PROVIDED <sup>2</sup> | FOR CALTRANS USE ONLY | NAME OF DBEs (Must be certified on the date bids are opened - include Caltrans certification #, DBE address and phone number) (Indicate 2nd and lower tier subcontractors) | DOLLAR AMOUNT DBE                                |
|-------------------------|---|-----------------------|--|--|
| C-3901, C-3901<br>15,17 | TRUCKING  | DBE<br>4823           | FRANK ZABEL TRUCKING * 2<br>PO BOX 6236, EUREKA, CA 95502<br>707-443-4277 CERT# 4823   | 2975.<br>\$85,000                                |
| C-3901, C-3901<br>15,17 | FURNISH/DELIVER ASPHALT OIL   | DBE<br>22999          | BLACK DIAMOND<br>118 MAIN STREET, VACAVILLE, CA 95688<br>707-448-9402 CERT# 22999  | 377,125. <sup>40</sup><br>\$299,121 <sup>P</sup> |
|                         |   |                       |  |  |
|                         |   |                       |  |  |
|                         |   |                       |  |  |
|                         |   |                       |  | 302,150. <sup>40</sup>                           |

IMPORTANT: Identify all DBE firms being claimed for credit, regardless of tier. Names of the First Tier DBE Subcontractors and their respective item(s) of work listed above must be consistent, where applicable, with the names and items of work in the Subcontractor List. Copies of the DBE quotes are required.

1. DBE prime contractors must enter their certification number and indicate all work to be performed by DBEs including work performed by its own forces.
2. If 100% of item is not to be performed or furnished by DBE, describe exact portion of item to be performed or furnished.

Total Claimed Participation  
  
 \$384,121.00<sup>P</sup>  
 15.26%  
 19.41%

Signature of Bidder  
 04/26/2013 Date  
 707-443-6371 (Area Code) Tel. No.  
 JUSTIN ZABEL, PRESIDENT  
 Person to Contact (Please Type or Print)

APPROVED / MET GOAL  
  
 CONTRACT EVALUATION MANAGER  
 DATE: 5/10/13

# FRANK ZABEL TRUCKING, INC.

CONSTRUCTION MATERIAL HAULING

SINCE 1974

P.O. BOX 6236

EUREKA, CA 95502-6236

(707) 443-4277 FAX-(707) 443-4267

EMAIL-zabeltrucking@gmail.com

MERCER-FRASER COMPANY

April 22, 2013

Listed below are trucking quotes for: CALTRANS CONTRACT #01-0A1504, PAVING NEAR FERNDALE, CA. Bid date April 23, 2013.

5-Axle Semi End/Bottom Dump Trucks/Transfers.....\$ 100.00 per hour ✓

3-Axle Dump Trucks.....\$ 93.00 per hour

*850 Hrs @ 100 = 85,000  
89,250  
2500*

Lowbeds, Flatbeds, Water Trucks and Heavy Equipment available

FRANK ZABEL TRUCKING, INC. IS CERTIFIED WITH:

CALTRANS - D.B.E./S.M.B.E. #4823

CA - D.G.S. S.B. #20582

CA - P.U.C. M.B.E. #9CN00099

*8,925 1/2  
= 1487.50  
= 2975*



April 23, 2013  
 Mercer Fraser Company  
 Attn: Justin Zabel

\*EMAIL QUOTE: [jzabel@mercerfraser.com](mailto:jzabel@mercerfraser.com)  
 FAX QUOTE:

Project: Humboldt County Near Ferndale  
 Caltrans Project #: 01-0A1504  
 Bid Date: April 23, 2013

41508 37  
 41929.67

| Bid Item | Product        | Delivered To Fortuna      |
|----------|----------------|---------------------------|
| PG 64-16 | +/- 700        | \$585.00/ton + Tax 628.87 |
|          | <b>FREIGHT</b> | <b>50.00/TON</b>          |

Black Diamond Asphalt, Inc is a Caltrans certified UDBE supplier.  
 Certification number: 22999  
 Expiration Date: June 2014

CL) 70T @ 28 = 1960T  
 1960T @ 26A/14 = 244,125.43

- Above price for freight is based on full loads
- It is our understanding that this project is subject to Crude Oil Index 5%
- This quote does NOT include sales/use tax of federal spill funds.
- Credit Terms are determined by the manufacturer.
- **DFSC (Diesel Fuel Surcharge) is NOT included**
- Terms: Net 30 Days; subject to credit approval.

Freight 70T @ 50 = 35,000

- THESE PRICES ARE VALID FOR 15 DAYS FROM THE DATE OF THIS QUOTE
- THIS QUOTE DOES NOT GUARANTEE SUPPLY OR TRANSPORTATION UNTIL WE RECEIVE A SIGNED ACCEPTANCE TO CONFIRM THIS QUOTE.

CL : 26A, 121  
 35,000  
 299,121  
 299,125.40

SIGNED ACCEPTANCE \_\_\_\_\_ DATE \_\_\_\_\_

**\*\* Transmit Conf. Report \*\***

P.1  
CALTRANS CONTR AWARDS Fax 916-227-6282

Jun 6 2013 05:21pm

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STATE OF CALIFORNIA—BUSINESS, TRANSPORTATION AND HOUSING AGENCY

EDMUND G. BROWN Jr., Governor

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June 6, 2013

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Deputy Division Chief  
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Jun 6 2013 05:22pm

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