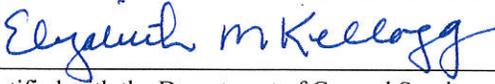


**ATTACHMENT 5**  
**BID/BIDDER CERTIFICATION SHEET**

Only an individual who is authorized to bind the bidding firm contractually shall sign the Bid/Bidder Certification Sheet. The signature must indicate the title or position that the individual holds in the firm. This Bid/Bidder Certification Sheet must be signed and returned along with all "required attachments" as an entire package with original signatures. The bid must be transmitted in a sealed envelope in accordance with IFB instructions.

- A. Our all-inclusive bid is submitted in a sealed envelope marked "**Bid Submittal - Do Not Open**".
- B. All required attachments are included with this certification sheet.
- C. I have read and understand the DVBE participation requirements and have included documentation demonstrating that I have met the participation goals.
- D. The signature affixed hereon and dated certifies compliance with all the requirements of this bid document. The signature below authorizes the verification of this certification.
- E. The signature and date affixed hereon certifies that this bid is a firm offer for a 90-day period.

**An Unsigned Bid/Bidder Certification Sheet May Be Cause for Bid Rejection**

|  |  |  |
|--|--|--|
| 1. Company Name<br>Tierra Data Inc.  | 2. Telephone Number<br>(760) 749-2247  | 2a. Fax Number<br>(855) 231-6514                   |
| 2b. Email Address liz@tierradata.com   |  |  |
| 3. Address<br>9821 W. Lilac Road, Escondido, CA 92026  |  |  |
| Indicate your organization type:   |  |  |
| 4. <input type="checkbox"/> Sole Proprietorship  | 5. <input type="checkbox"/> Partnership  | 6. <input checked="" type="checkbox"/> Corporation |
| Indicate the applicable employee and/or corporation number:  |  |  |
| 7. Federal Employee ID No. (FEIN) 364489087  | 8. California Corporation No. 22868333   |  |
| Indicate applicable license and/or certification information:  |  |  |
| 9. Contractor's State Licensing<br>Board Number<br>C-27 Landscaping License #59555   | 10. PUC License Number<br>CAL-T-<br>N/A  |  |
| 11. Bidder' Name (Print)<br>Elizabeth M. Kellogg   | 12. Title<br>President   |  |
| 13. Signature   | 14. Date<br>9/22/15  |  |
| 15. Are you certified with the Department of General Services, Office of Small Business and Disabled Veteran Business Enterprise Services (OSDS) as:                                       |  |  |
| a. Small Business Enterprise      Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>  | b. Disabled Veteran Business Enterprise      Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> |  |
| If yes, enter certification number:<br>12468   | If yes, enter your service code below:<br>_____  |  |
| <b>NOTE:</b> A copy of your Certification is required to be included if either of the above items is checked "Yes".  |  |  |
| Date application was submitted to OSDS, if an application is pending: _____  |  |  |
| 16. Are you a Non-Small Business committing to the use of 25% Certified Small Business Subcontractor Participation?<br>Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> |  |  |
| If Yes, complete and return the Bidder Declaration form, GSPD-05-105 with your bid.  |  |  |

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
**BID PROPOSAL**  
 ADM-1412 (REV. 06/06)

**ATTACHMENT 1**

| CONTRACTOR'S NAME (Please Print): |                    | CONTRACT NO.    |  |  |   |
|-----------------------------------|--------------------|-----------------|--|--|---|
| Tierra Data Inc.                  |                    | 11A2338         |  |  |   |
| ITEM NO.                          | ESTIMATED QUANTITY | UNIT OF MEASURE | ITEM   | UNIT PRICE (Price per Unit of Measure) | TOTAL (Estimated Quantity x Unit Price) |
| 1                                 | 1                  | Lump Sum        | Water Pollution Control Plan (WPCP), per Exhibit A, Scope of Work. | Lump Sum                               | \$8,650.00                              |
| 2                                 | 1400               | 1 Linear Foot   | Environmental Sensitive Area Fence, per Exhibit A, Scope of Work.  | \$8.89                                 | \$12,445.00                             |
| 3                                 | 600                | 1 Linear Foot   | Cable Barrier Fence, per Attachment 11, Scope of Work.             | \$24.18                                | \$14,508.00                             |
| 4                                 | 2                  | Each            | Tubular Steel Gate, per Attachment 11, Scope of Work.              | \$3,785.38                             | \$7,570.76                              |
| 5                                 | 133                | 1 Linear Foot   | Reinforced Chain-Link Fence, per Exhibit A, Scope of Work.         | \$53.81                                | \$7,156.73                              |
| 6                                 | 2                  | Each            | Reinforced Chain-Link Gate, per Exhibit A, Scope of Work.          | \$1,250.00                             | \$2,500.00                              |
| 7                                 | 1                  | Lump Sum        | Signage, per Exhibit A, Scope of Work.                             | Lump Sum                               | \$2,636.70                              |
| 8                                 | 4.05               | 1 Acre          | Non-Native Plant Removal, per Exhibit A, Scope of Work.            | \$13,540.48                            | \$54,838.94                             |
| 9                                 | 4.90               | 1 Acre          | De-Thatch, per Exhibit A, Scope of Work.                           | \$2,990.07                             | \$14,651.34                             |
| 10                                | 10                 | 1 Cubic Yard    | Remove Debris, per Exhibit A, Scope of Work.                       | \$279.62                               | \$2,796.20                              |
| 11                                | 18,390             | 1 Linear Foot   | Fiber Roll, per Exhibit A, Scope of Work.                          | \$2.02                                 | \$37,147.80                             |
| 12                                | 80                 | 1 Linear Foot   | Temporary Straw Bale Barrier, per Exhibit A, Scope of Work.        | \$47.84                                | \$3,827.20                              |
| 13                                | 1                  | Lump Sum        | Temporary Watering System, per Exhibit A, Scope of Work.           | Lump Sum                               | \$12,219.96                             |
| 14                                | 0.38               | 1 Acre          | Cultivate Soil, per Exhibit A, Scope of Work.                      | \$1,502.21                             | \$570.84                                |
| 15                                | 1                  | Lump Sum        | Native Plant Material, per Exhibit A, Scope of Work.               | Lump Sum                               | \$108,164.03                            |
|                                   |                    |                 |  | TOTAL SHEET No. 1                      | \$ 289,683.51                           |

(1) THE ABOVE QUANTITIES ARE ESTIMATES ONLY AND ARE GIVEN AS A BASIS FOR COMPARISON OF BIDS. NO GUARANTEE IS MADE OR IMPLIED AS TO THE EXACT QUANTITY THAT WILL BE NEEDED.

(2) IN CASE OF DISCREPANCY BETWEEN THE UNIT PRICE AND THE TOTAL SET FORTH FOR A UNIT BASIS ITEM, THE UNIT PRICE SHALL PREVAIL.

STATE OF CALIFORNIA · DEPARTMENT OF TRANSPORTATION

**BID PROPOSAL**  
ADM-1412 (REV. 06/06)

**ATTACHMENT 1**

| CONTRACTOR'S NAME (Please Print):<br>Tierra Data Inc. |                    |                 |  | CONTRACT NO.<br>11A2338                   |  |
|---|--------------------|-----------------|--|---|--|
| ITEM NO.  | ESTIMATED QUANTITY | UNIT OF MEASURE | ITEM   | UNIT PRICE<br>(Price per Unit of Measure) | TOTAL<br>(Estimated Quantity x Unit Price) |
| 1   | 1                  | Lump Sum        | Water Pollution Control Plan (WPCP), per Exhibit A, Scope of Work. | Lump Sum                                  | \$8,650.00                                 |
| 2   | 1400               | 1 Linear Foot   | Environmental Sensitive Area Fence, per Exhibit A, Scope of Work.  | \$8.89                                    | \$12,445.00                                |
| 3   | 600                | 1 Linear Foot   | Cable Barrier Fence, per Attachment 11, Scope of Work.             | \$24.18                                   | \$14,508.00                                |
| 4   | 2                  | Each            | Tubular Steel Gate, per Attachment 11, Scope of Work.              | \$3,785.38                                | \$7,570.76                                 |
| 5   | 133                | 1 Linear Foot   | Reinforced Chain-Link Fence, per Exhibit A, Scope of Work.         | \$53.81                                   | \$7,156.73                                 |
| 6   | 2                  | Each            | Reinforced Chain-Link Gate, per Exhibit A, Scope of Work.          | \$1,250.00                                | \$2,500.00                                 |
| 7   | 1                  | Lump Sum        | Signage, per Exhibit A, Scope of Work.                             | Lump Sum                                  | \$2,636.70                                 |
| 8   | 4.05               | 1 Acre          | Non-Native Plant Removal, per Exhibit A, Scope of Work.            | \$13,540.48                               | \$54,838.94                                |
| 9   | 4.90               | 1 Acre          | De-Thatch, per Exhibit A, Scope of Work.                           | \$2,990.07                                | \$14,651.34                                |
| 10  | 10                 | 1 Cubic Yard    | Remove Debris, per Exhibit A, Scope of Work.                       | \$279.62                                  | \$2,796.20                                 |
| 11  | 18,390             | 1 Linear Foot   | Fiber Roll, per Exhibit A, Scope of Work.                          | \$2.02                                    | \$37,147.80                                |
| 12  | 80                 | 1 Linear Foot   | Temporary Straw Bale Barrier, per Exhibit A, Scope of Work.        | \$47.84                                   | \$3,827.20                                 |
| 13  | 1                  | Lump Sum        | Temporary Watering System, per Exhibit A, Scope of Work.           | Lump Sum                                  | \$12,219.96                                |
| 14  | 0.38               | 1 Acre          | Cultivate Soil, per Exhibit A, Scope of Work.                      | \$1,502.21                                | \$570.84                                   |
| 15  | 1                  | Lump Sum        | Native Plant Material, per Exhibit A, Scope of Work.               | Lump Sum                                  | \$108,164.03                               |
|   |                    |                 |  | TOTAL SHEET No. 1                         | \$ 289,683.51                              |

(1) THE ABOVE QUANTITIES ARE ESTIMATES ONLY AND ARE GIVEN AS A BASIS FOR COMPARISON OF BIDS. NO GUARANTEE IS MADE OR IMPLIED AS TO THE EXACT QUANTITY THAT WILL BE NEEDED.

(2) IN CASE OF DISCREPANCY BETWEEN THE UNIT PRICE AND THE TOTAL SET FORTH FOR A UNIT BASIS ITEM, THE UNIT PRICE SHALL PREVAIL.

**BIDDER DECLARATION**

**1. Prime bidder information (Review attached Bidder Declaration Instructions prior to completion of this form):**

- a. Identify current California certification(s) (MB, SB, NVSA, DVBE): MB, SB or None  (If "None," go to Item #2)
- b. Will subcontractors be used for this contract? Yes  No  (If yes, indicate the distinct element of work your firm will perform in this contract e.g., list the proposed products produced by your firm, state if your firm owns the transportation vehicles that will deliver the products to the State, identify which solicited services your firm will perform, etc.). Use additional sheets, as necessary.

The Prime Bidder (Tierra Data Inc.) will be performing all aspects of the contract except for those items listed for the Subcontractors below. Tierra Data Inc. will be performing approximately 93% of the overall contract. Tierra Data owns their transportation vehicles.

- c. If you are a California certified DVBE: (1) Are you a broker or agent? Yes  No   
 (2) If the contract includes equipment rental, does your company own at least 51% of the equipment provided in this contract (quantity and value)? Yes  No  N/A

**2. If no subcontractors will be used, skip to certification below. Otherwise, list all subcontractors for this contract. (Attach additional pages if necessary):**

| Subcontractor Name, Contact Person, Phone Number & Fax Number                                | Subcontractor Address & Email Address   | CA Certification (MB, SB, NVSA, DVBE or None) | Work performed or goods provided for this contract | Corresponding % of bid price | Good Standing?                      | 51% Rental?              |
|--|---|---|--|------------------------------|-------------------------------------|--------------------------|
| Corporate Guidance Solutions Inc.<br>Josh Brody<br>Phone: 760-651-2247<br>Fax: N/A           | 5835 Avenida Encinas, Suite 119<br>Carlsbad, CA 92008<br>josh@cgsenv.com                | DVBE, SB                                      | UXO Surveys and Reporting                          | 5%                           | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Montgomery & Associates, Inc.<br>Scott Berkebile<br>Phone: 619-344-2667<br>Fax: 619-344-2501 | 350 Tenth Avenue, 10th Floor<br>San Diego, CA 92101<br>scott@montgomery-assoc.com       | N/A   | Water Pollution Control Plan and Monitoring        | 0.93%                        | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| HydroPlant Hydroseeding, Inc.<br>Rob McGann<br>Phone: 760-744-7360<br>Fax: 760-744-6559      | 356 South Pacific Street<br>San Marcos, CA 92078-3829<br>robhydroplantinc@sbcglobal.net | SB  | Erosion Control Hydroseed                          | 1.74%                        | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

**CERTIFICATION: By signing the bid response, I certify under penalty of perjury that the information provided is true and correct.**

# DISABLED VETERAN BUSINESS ENTERPRISE DECLARATIONS

STD. 843 (Rev. 5/2006)

**Instructions:** The disabled veteran (DV) owner(s) and DV manager(s) of the Disabled Veteran Business Enterprise (DVBE) must complete this declaration when a DVBE contractor or subcontractor will provide materials, supplies, services or equipment [Military and Veterans Code Section 999.2]. Violations are misdemeanors and punishable by imprisonment or fine and violators are liable for civil penalties. All signatures are made under penalty of perjury.

### SECTION 1

Name of certified DVBE: CGS Incorporated **CORPORATE GUIDANCE SOLUTIONS INC.** DVBE Ref. Number: 47323

Description (materials/supplies/services/equipment proposed): UXO Survey, Safety, & Monitoring

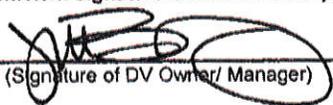
Solicitation/Contract Number: 11A2338 SCPRS Ref. Number: \_\_\_\_\_  
(FOR STATE USE ONLY)

### SECTION 2

**APPLIES TO ALL DVBEs. Check only one box in Section 2 and provide original signatures.**

- I (we) declare that the DVBE is not a broker or agent, as defined in Military and Veterans Code Section 999.2 (b), of materials, supplies, services or equipment listed above. Also, complete Section 3 below if renting equipment.
- Pursuant to Military and Veterans Code Section 999.2 (f), I (we) declare that the DVBE is a broker or agent for the principal(s) listed below or on an attached sheet(s). (Pursuant to Military and Veterans Code 999.2 (e), State funds expended for equipment rented from equipment brokers pursuant to contracts awarded under this section shall not be credited toward the 3-percent DVBE participation goal.)

All DV owners and managers of the DVBE (attach additional pages with sufficient signature blocks for each person to sign):

|   |  |                                 |
|---|--|---------------------------------|
| <u>Josh Brody</u><br>(Printed Name of DV Owner/Manager) | <br>(Signature of DV Owner/ Manager) | <u>9/22/15</u><br>(Date Signed) |
| _____<br>(Printed Name of DV Owner/Manager)             | _____<br>(Signature of DV Owner/Manager)   | _____<br>(Date Signed)          |

Firm/Principal for whom the DVBE is acting as a broker or agent: \_\_\_\_\_  
(If more than one firm, list on extra sheets.) (Print or Type Name)

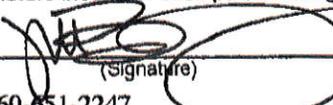
Firm/Principal Phone: \_\_\_\_\_ Address: \_\_\_\_\_

### SECTION 3

**APPLIES TO ALL DVBEs THAT RENT EQUIPMENT AND DECLARE THE DVBE IS NOT A BROKER.**

- Pursuant to Military and Veterans Code Section 999.2 (c), (d) and (g), I am (we are) the DV(s) with at least 51% ownership of the DVBE, or a DV manager(s) of the DVBE. The DVBE maintains certification requirements in accordance with Military and Veterans Code Section 999 et. seq.
- The undersigned owner(s) own(s) at least 51% of the quantity and value of each piece of equipment that will be rented for use in the contract identified above. I (we), the DV owners of the equipment, have submitted to the administering agency my (our) personal federal tax return(s) at time of certification and annually thereafter as defined in *Military and Veterans Code 999.2, subsections (c) and (g)*. Failure by the disabled veteran equipment owner(s) to submit their personal federal tax return(s) to the administering agency as defined in *Military and Veterans Code 999.2, subsections (c) and (g)*, will result in the DVBE being deemed an equipment broker.

Disabled Veteran Owner(s) of the DVBE (attach additional pages with signature blocks for each person to sign):

|   |   |   |
|---|---|---|
| <u>Josh Brody</u><br>(Printed Name)   | <br>(Signature) | <u>9/22/15</u><br>(Date Signed)               |
| <u>5835 Avenida Encinas, Ste. 119, Carlsbad, CA 92008</u><br>(Address of Owner) | <u>760-651-2247</u><br>(Telephone)  | _____<br>(Tax Identification Number of Owner) |

Disabled Veteran Manager(s) of the DVBE (attach additional pages with sufficient signature blocks for each person to sign):

|                                       |                                    |                        |
|---------------------------------------|------------------------------------|------------------------|
| _____<br>(Printed Name of DV Manager) | _____<br>(Signature of DV Manager) | _____<br>(Date Signed) |
|---------------------------------------|------------------------------------|------------------------|



*A Service-Disabled, Veteran-Owned Business*

**September 22, 2015**

Mr. James Lockman  
Tierra Data Inc  
10110 W. Lilac Road  
Escondido, CA 92026

**Quote Number: 15-1062**

**RE: QUOTE FOR CALTRANS JOHNSON CANYON MITIGATION SUPPORT**

Mr. Lockman,

The following costs for UXO support during the CALTRANS Johnson Canyon Mitigation project in San Diego, California are provided per your request. Costs are based on email correspondence with your office and the information contained in the following document you provided: Solicitation 11A2338 Johnson Canyon Mitigation in San Diego, CA dated September 8, 2015.

**UXO Escort/Visual Instrument-Aided Surface Survey**

- This survey will be performed during escort/support of the Contractor during removal of the non-native vegetation from the site.
- It is anticipated that areas with a slope grade greater than 30 degrees or prohibitive vegetation may not be safely accessible.
- Hourly rates are provided for the UXO Technician III (expert) for support of this task. It is assumed that one UXO Technician will be provided for each team performing vegetation removal or a minimum of two (2) Technicians if only one team is being deployed. Vehicle/equipment costs are included in the straight-time UXO Technician hourly rate below.

- UXO Technician Hourly Rate (straight time) = \$112.00

- UXO Technician Hourly Rate (overtime) = \$141.00

- Meals and Lodging (per person per day, if required) = \$213.00

**Subsurface Anomaly Survey (Mag & Flag)**

Following the escort/visual instrument-aided surface survey, removal of the non-native vegetation and layout of the site, CGS will perform the subsurface anomaly survey of 9.33 acre work area. It is anticipated that the survey will be performed by three UXO Technicians with an estimated production rate of approximately two (2) acres per day. Total duration for this survey is estimated to be five (5) days (approximately 120 hours). Hourly rates are provided for the UXO Technician (expert) for support of this task. It is anticipated that all areas of the site such as areas greater than 30 degrees or prohibitive vegetation may not be safely accessible or survey Vehicle/equipment

*5835 Avenida Encinas Suite 119, Carlsbad, CA 92008 / Phone: 760.207.1090 Fax: 760.231.1084 / www.cgsenv.com*



*A Service-Disabled, Veteran-Owned Business*

costs are included in the straight-time UXO Technician hourly rate below.

- UXO Technician Hourly Rate (straight time) = \$112.00 / hour
- UXO Technician Hourly Rate (overtime) = \$141.00 / hour
- Meals and Lodging (per person per day, if required) = \$213.00

#### **Abbreviated Work Plan and Safety Plan and Closeout Report**

• As the format and approval process for plans and the closeout report were not defined in the bid packet, an hourly rate for a Senior UXO Supervisor and GIS Specialist is included to draft, respond to comments and revise Abbreviated Work Plan and Safety Plan and Closeout Report documents.

- Senior UXO Supervisor (SUXOS) hourly rate = \$110.00
- GIS Specialist hourly rate = \$72.00

- It is anticipated that 80 SUXOS hours and 40 GIS Specialist hours will be required for the Abbreviated Work and Safety Plans and the Closeout Report.
- Mobilization / Demobilization Rate • this rate will only be required in the event no local UXO technician III's are available.

- Per UXO Technician per event = \$1085.00

#### **Assumptions:**

- UXO support activities will be performed in accordance with CGS's UXO Support Standard Operating Procedures (SOPs). It is assumed that any munitions that are found to be hazardous or having and unknown filler, discovered during support activities, will be reported to the proper authorities for disposition and CGS will not be responsible for demilitarization or disposal.

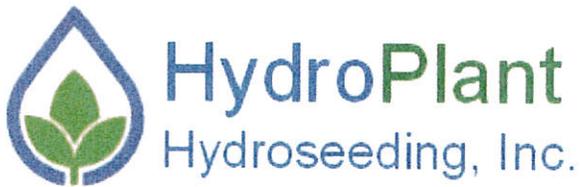
This quote includes a NOT TO EXCEED amount of \$50,000; payment terms Net 30.

Please do not hesitate to contact me with any questions or comments at (760) 651-2247.

Sincerely,

A handwritten signature in blue ink, appearing to read 'J Brody', written over a faint circular stamp.

**Josh Brody**  
President



Date: September 23, 2015

To: James Lockman  
Tierra Data

**RE: Johnson Canyon Mitigation, Cal-Trans # 11A2338  
Otay Mesa, CA.**

Please find listed our price quotation for the referenced project.

| Item No. | Description               | Unit Of Measure | Quantity | Unit Price | Total Price |
|----------|---------------------------|-----------------|----------|------------|-------------|
| 16       | Erosion Control Hydroseed | Acre            | 4.9      | \$3,295.00 | \$16,145.50 |

Our price quotation is based on the following conditions:

One consecutive move-in. \$600.00 move-in charge for each additional move-in.

State Prevailing Wage labor rates: Operating Engineers, Group 6

Please provide 2 ½ inch, or larger, water source on the project for our use.

Special order materials will be billed as ordered.

Exclusions: preparation, maintenance, guarantee, traffic control.

No warranty expressed, or implied, as to the performance of these materials.

Standard insurance included; added coverage at additional charge.

Insurance and wage reporting requirements must be stated at time of award.

Our price remains in effect for 60 days unless secured by a purchase order. Our proposal must be incorporated into the purchase order.

A signed purchase order is required prior to any work associated with this proposal.

Submitted: 

Rob McGann

President

356 South Pacific Street, San Marcos, CA 92078-3829 760.744.7360 fax 760.744.6559  
[hydroplantinc@sbcglobal.net](mailto:hydroplantinc@sbcglobal.net) License #931554 Certified SBE Certified Statewide ARB  
Member IECA Western Chapter SOC DIR Registration #1000000701