Small Business Update

District 10

January 22, 2016 – Statewide Small Business Council Meeting @ District 11

OUTREACH:

- On January 26th, Caltrans D10 will collaborate with the Department of General Services (DGS) to hold the ***Get Government Business*** small business workshop. Caltrans will provide presentations related to the benefits of DBE certification and how to navigate Caltrans small business web resources. DGS will also provide on-the-spot certification training for potential SB and DVBE's.

- On February 5th, Caltrans D10 will also collaborate with the Valley Builder's Exchange in Modesto to hold the ***I'm Certified, Now What*** small business workshop.

- Starting in February, Caltrans D10 will partner with the Stockton Builder's Exchange to provide a series of monthly training and mock-contracting workshops. When possible, we will provide on-the-spot certification workshops.

- Caltrans D10 in collaboration with the Stockton Regional Public Agency Consortium (SRPAC) will host a Public Works and Purchasing Showcase on **March 2, 2016** at the Robert J. Cabral Agricultural Center. Caltrans Division of Procurement and Contracts (DPAC) will join a panel of experts to provide information on State, and local public works requirements, opportunities and updates to small, diverse, and veteran-owned businesses for the upcoming calendar year.

- The State Agency Recognition Awards (SARA) recognized District 10 as SARA award finalist and advocate finalist in FY 2014-15 for excellence in Small Business (SB) and Disabled Veteran Business Enterprise (DVBE) advocacy and for contracting success. For FY 2013-14, District 10 was awarded the Silver SARA Award. This year, District 10 earned the award for Gold Advocate of the Year for FY 2014-15.

"District 10 - One Vision, One Team, One Voice"

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SB, DVBE, DBE Participation at a glance

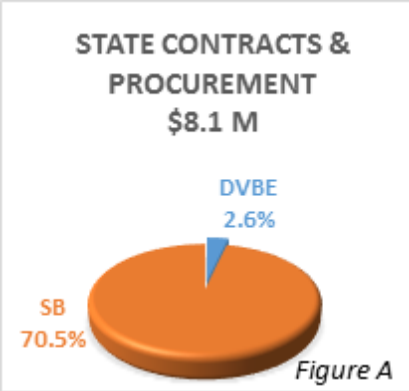

Figure A

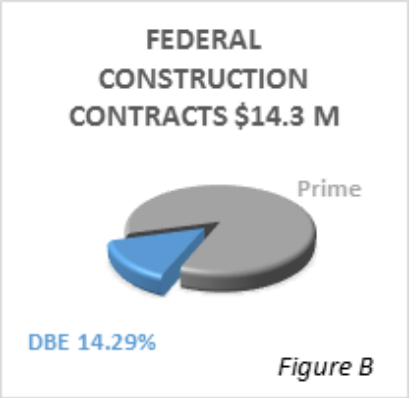

Figure B

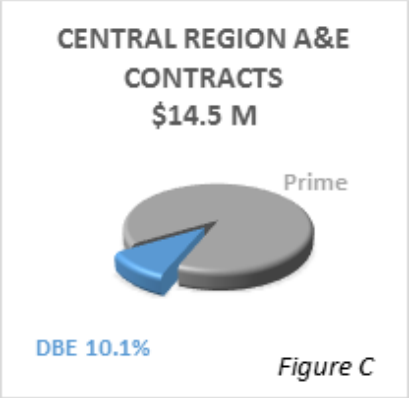

Figure C

CURRENT UPDATE:

There are currently 42 active construction projects within District 10, totaling $640.8 million.

Currently, there are 9 advertised construction projects with a total allocation of $27,970,000 million.

Three are federally funded; one at $17.5 million with 9% DBE goal, another at $2.1 million with 26% DBE goal, and another at $1.9 million with 14% DBE goal.

Six are state funded with DVBE goals:

$1,130,000 at 3% DVBE goal
$790,000 at 5% DVBE goal
$600,000 at 5% DVBE goal
$1,890,000 at 3% DVBE goal
$1,310,000 at 3% DVBE goal
$710,000 at 5% DVBE goal

CTC FUNDING:

In December, the California Transportation Commission (CTC) approved over $154 Million to 27 transportation projects. District 10 awarded the Stanislaus Council of Governments $246,000 for Planning, Programming and Monitoring.

MINOR B CONTRACTS:

Four Minor B Contracts awarded to SB Primes in FY 15/16 – Totaling $525,060 with %100 SB participation.

DIRECTOR'S ORDERS:

Five authorized in the state FY 15/16 for a total of $5,616,000 with 100% SB participation

STATE CONTRACTS:

District 10 state-funded procurement and contracts participation for FY 15/16 totaling just over $8.1 million *(Figure A)*:

- Small Business (SB) participation of 70.5%
- Disabled Veteran Business Enterprise (DVBE) participation of 2.6%

FEDERAL CONTRACTS:

As of November 30 2015, we were awarded 5 federal projects totaling $14.3 Million with a total Disadvantaged Business Enterprise (DBE) commitment of 14.29%. *(Figure B)*

A&E CONTRACTS FOR CENTRAL REGION (Districts 5, 6, 9, 10) COMBINED:

5 year contract—Total $12,000,000—DBE participation $1,260,000 (10.5%) 6 DBE subcontractors

5 year contract—Total $2,500,000—DBE participation $200,000 (8%) 3 DBE subcontractors

Combined Total $ 14,500,000 – DBE participation $1,460,000 (10.1%) 9 DBE subs (*Figure C*)