



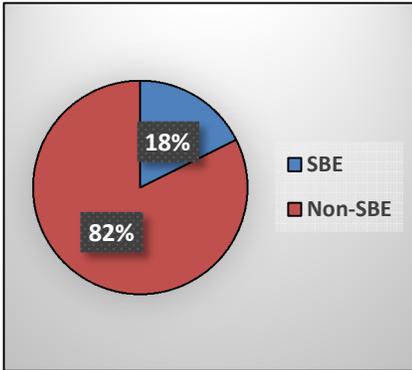
## District 4

# SMALL BUSINESS UPDATE

CONSTRUCTION

### Director's Orders

Total Force Account: \$43,993,000

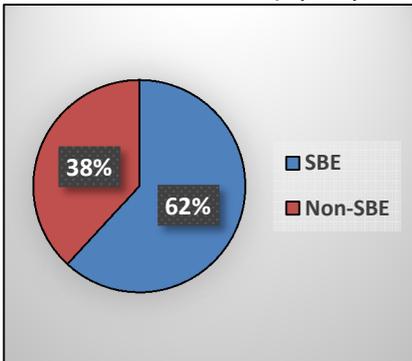


**CONSTRUCTION:** As of July 3, 2015, there are 136 ongoing District 4 construction contracts valued at \$3.9B. There are currently 5 construction contracts that are being advertised with a value of over \$80M, including a \$51M contract for painting the San Mateo-Hayward Bridge; 8 contracts with bids opened and awaiting award with an estimated value of \$6.8M; and 9 projects valued at \$9.3M awarded since last report. As of June 16, 2015, there are 14 contracts valued at \$47M ready to go to CTC for allocation prior to being advertised and 12 contracts valued at almost \$48M going through the District review process.

MAINTENANCE

### District Director's Orders

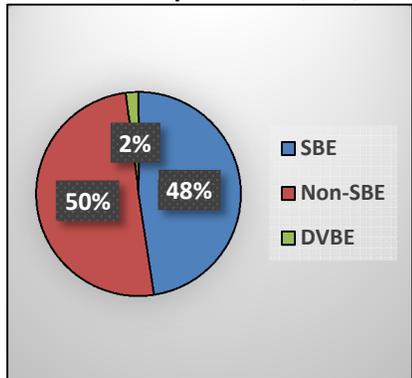
Total Force Account: \$3,210,000



**MAINTENANCE:** As of June 16, 2015, there are 27 Director's Orders valued at \$44M with 18% awarded to SBEs and 82% awarded non-SBEs. Because our Small Business Council expressed interest, we are tracking utilization in the Director's Order Emergency Contract System valued at \$7.3M for replacement of our Building Fire Life Safety System. This contract was not awarded to a small business. However, the prime contractor has fulfilled its utilization commitments to us: 48% of the \$6.7 expended has gone to small businesses and 2% to DVBEs. We also have 14 District Director's Orders valued at \$3.2M with 62% awarded to SBEs and 38% to non-SBEs. Since last report, 2 Director's Orders and 4 District Director's Orders were awarded, totaling \$3.84M. Two of the District Director's Orders were awarded to SBEs.

DESIGN

### District Office FLS/BMS Project Percent of Expended \$6,696,000



**DESIGN:** As of June 16, 2015, there are 5 Minor B projects valued at \$876K that are being delivered utilizing the simplified process. For the 14/15 FY we have identified 2 contracts totaling \$491K not funded from the Minor B Program to be advertised under the simplified process.

A&E

**A&E:** As of June 16, 2015, we have 7 A&E contracts executed recently, valued at \$23M, as well as 4 non-A&E contracts valued at \$5.2M. Our 4 upcoming new A&E contracts are valued at \$28.2M. And there are 2 upcoming new non-A&E contracts valued at \$5M, one of which is an on-call emergency services contract for hazardous waste, contamination and spills. We have 44 active, federally-funded A&E contracts valued at \$136M with the following achievement: 26.07% non-UDBE; 8.49% UDBE; and 34.45% DBE. There are 15 active, non-federally funded A&E contracts are valued at \$151M, with 11.64% DVBE and 40.04% SBE achieved to date.

**DBE Statistics for A&E Contracts as of June 16, 2015:**

Total proposed DBE Goal:	24.46%	Total DBE achieved to date:	35.03%	Statewide DBE goal:	12.5%
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**DVBE, SBE Statistics for A&E Contracts as of June 16, 2015:**

Average proposed DVBE Goal:	4.65%	Total DVBE achieved to date:	11.64%	Statewide DVBE aspirational goal:	5%
Average proposed SBE Goal:	32.30%	Total SBE achieved to date:	40.04%	Statewide SBE aspirational goal:	25%

A&E

**SMALL BUSINESS:** The Small Business Program is in the process of growing the program by cultivating new partnerships. We are working with the Construction Mentor Protégé Program and revamping the program structure for the third class of Protégés. We are also working with CPM Logistics to develop a system to better help Prime Contractors increase the pool of available and prepared DBEs. To this end, we have had meetings with Granite Construction and CC Meyers, primes that are interested in and supportive of the program objectives. CPM has met with Flat Iron and CCTA and they too are supportive and want to be a part of this endeavor. We are happy to announce that there will be a Small Business Outreach on Thursday, August 5, 2015, at the Elihu Harris State Building in the Auditorium, 1515 Clay Street in Oakland from 10am to 12 noon. This event will provide: a look ahead of upcoming construction contracting opportunities with Caltrans; information from CPM Logistics and Caltrans about the upcoming DBE and Prime Consortium Workshops and the potential of receiving direct feedback from primes and developing direct relationships; and a presentation by U.S. Merchant Systems about payment processing and merchant services. To register for this event, please visit our website at <http://www.dot.ca.gov/dis4/smallbusiness>.

SMALL BUSINESS

**2015 PROCUREMENT FAIR AND SMALL BUSINESS PURCHASES - FY 14/15:** At the April 2015 Procurement Fair, District 4 spent 793,907: Maintenance -\$694K; Facilities- \$21K; Environmental Planning - \$11K; and Construction - \$28K. FY 14/15 Small Business Purchases total \$6,252,530.68: Maintenance -\$4.7M; Program / Project Mgmt. - \$700K; Facilities - \$366K; and Construction \$233K.

PROCUREMENT FAIR & SMALL BUSINESS PURCHASES

