

# Events

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<a href="#"><u>So You Want To Start A Business...Marin</u></a> [4]	San Rafael	Tue, 04/19/2011 - 5:30pm - Thu, 04/21/2011 - 8:30pm
<a href="#"><u>Marketing Basics</u></a> [5]	Eureka	Tue, 04/19/2011 - 6:00pm - 8:00pm
<a href="#"><u>WUYBW: Strategies, Plans &amp; Resources to Get Through a Changing Economy #61485</u></a> [6]	NAPA	Wed, 04/20/2011 - 7:30am - 9:30am
<a href="#"><u>Writing an Excellent Business Plan - CANCELLED</u></a> [7]	Watsonville	Wed, 04/20/2011 - 5:00pm - 7:30pm
<a href="#"><u>The Business Side of Art #61450</u></a> [8]	Saint Helena	Wed, 04/20/2011 - 5:30pm - 7:30pm
<a href="#"><u>Electronic Payment Processing</u></a> [9]	Eureka	Wed, 04/20/2011 - 6:00pm - 8:00pm
<a href="#"><u>Brown Bag: Basic Business Plan 101 #61234</u></a> [10]	NAPA	Thu, 04/21/2011 - 12:00pm - 2:00pm
<a href="#"><u>Mercadotecnia (Spanish)</u></a> [11]	Ukiah	Thu, 04/21/2011 - 6:00pm - 9:00pm
<a href="#"><u>Intro to Quickbooks #61477</u></a> [12]	Napa	Fri, 04/22/2011 - 9:00am - 12:00pm
<a href="#"><u>BB: Human Resources 2011 Update</u></a> [13]	Carmel	Tue, 04/26/2011 - 11:30am - 1:30pm
<a href="#"><u>Business Plan Basics</u></a> [14]	Crescent City	Tue, 04/26/2011 - 5:30pm - 7:30pm
<a href="#"><u>Books and Records</u></a> [15]	Eureka	Wed, 04/27/2011 - 6:00pm - 8:00pm
<a href="#"><u>Marketing Strategies &amp; Execution for Small Business Owners</u></a> [16]	Fremont	Thu, 04/28/2011 - 9:00am - 12:00pm
<a href="#"><u>Business Plan Basics</u></a> [17]	Eureka	Thu, 04/28/2011 - 6:00pm - 8:00pm
<a href="#"><u>The NxLevel Entrepreneur Course-Santa Rosa/Bozzo</u></a> [18]	Santa Rosa	Thu, 04/28/2011 - 6:00pm - Thu, 07/14/2011 - 9:00pm

<u>Financial Basics</u> [19]	Eureka	Tue, 05/03/2011 - 6:00pm - 8:00pm
<u>How to Start Your Small Business</u> [20]	Fairfield	Wed, 05/04/2011 - 9:00am - 11:30am
<u>Knowing Your Numbers</u> [21]	Watsonville	Wed, 05/04/2011 - 2:00pm - 4:30pm
<u>The NxLevelL Entrepreneur Course-San Rafael/Eastman</u> [22]	San Rafael	Wed, 05/04/2011 - 6:00pm - Wed, 07/20/2011 - 9:00pm
<u>Books and Records</u> [23]	Crescent City	Thu, 05/05/2011 - 5:30pm - 7:30pm
<u>So You Want To Start A Business...</u> [24]	Santa Rosa	Tue, 05/10/2011 - 5:30pm - Thu, 05/12/2011 - 8:30pm
<u>Marketing Basics</u> [25]	Crescent City	Tue, 05/10/2011 - 5:30pm - 7:30pm
<u>Marketing That Makes a Difference</u> [26]	Watsonville	Wed, 05/11/2011 - 2:00pm - 4:30pm
<u>Start Up Basics</u> [27]	Eureka	Wed, 05/11/2011 - 6:00pm - 8:00pm
<u>Brown Bag Series: Search Engine Optimization (SEO) - Are You Visible?</u> [28]	Santa Cruz	Thu, 05/12/2011 - 11:45am - 1:00pm
<u>Business Start-up Orientation #61456</u> [29]	Napa	Thu, 05/12/2011 - 2:00pm - 4:30pm
<u>¿Estás listo? Elementos Basicos de un Negocio (Spanish)</u> [30]	Ukiah	Thu, 05/12/2011 - 6:00pm - 9:00pm
<u>HI: TiPS Training #61468</u> [31]	Napa	Tue, 05/17/2011 - 9:00am - 12:00pm
<u>Social Networking for Small Businesses (Berkeley)</u> [32]	Berkeley	Tue, 05/17/2011 - 2:00pm - 5:00pm
<u>So You Want To Start A Business...Marin</u> [33]	San Rafael	Tue, 05/17/2011 - 5:30pm - Thu, 05/19/2011 - 8:30pm
<u>Marketing Basics</u> [34]	Eureka	Tue, 05/17/2011 - 6:00pm - 8:00pm
<u>WUYBW: Driving Sustainability to Organizations from Confusion to Infusion #61486</u> [35]	NAPA	Wed, 05/18/2011 - 7:30am - 9:30am
<u>Brown Bag: Recordkeeping 101 #61446</u> [36]	NAPA	Wed, 05/18/2011 - 12:00pm - 2:00pm
<u>Writing an Excellent Business Plan</u> [37]	Watsonville	Wed, 05/18/2011 - 2:00pm - 4:30pm

<u>Restaurants Strategies to Help You Survive and Grow</u> [38]	Fremont	Thu, 05/19/2011 - 9:00am - 12:00pm
<u>Brown Bag: Marketing 101 #61390</u> [39]	NAPA	Thu, 05/19/2011 - 12:00pm - 2:00pm
<u>Strategies for Marketing on the Web</u> [40]	Fairfield	Thu, 05/19/2011 - 6:00pm - 8:30pm
<u>BB: Social Media Networking (strategy and technology)</u> [41]	Carmel	Tue, 05/24/2011 - 11:30am - 1:30pm
<u>Financial Basics</u> [42]	Crescent City	Tue, 05/24/2011 - 5:30pm - 7:30pm
<u>Books and Records</u> [43]	Eureka	Wed, 05/25/2011 - 6:00pm - 8:00pm
<u>Brown Bag: Basic Business Plan 101 #61235</u> [44]	NAPA	Thu, 05/26/2011 - 12:00pm - 2:00pm
<u>Business Plan Basics</u> [45]	Eureka	Thu, 05/26/2011 - 6:00pm - 8:00pm
<u>Arts Seminar Series: Grant Writing Essentials Part I</u> [46]	Aptos	Fri, 05/27/2011 - 9:30am - 12:30pm
<u>Building a Better Business - Got What It Takes?</u> [47]	Ukiah	Fri, 05/27/2011 - 1:00pm - 4:00pm
<u>Arts Seminar Series: Grant Writing Essentials Part II</u> [48]	Aptos	Fri, 05/27/2011 - 1:30pm - 4:30pm
<u>Is Quickbooks 2011 Right For Your Business?</u> [49]	Watsonville	Wed, 06/01/2011 - 5:00pm - 7:30pm
<u>How to Start Your Small Business</u> [50]	Fairfield	Thu, 06/02/2011 - 6:00pm - 8:30pm
<u>QuickBooks Payroll Basics</u> [51]	Eureka	Fri, 06/03/2011 - 9:00am - 4:30pm
<u>Building a Better Business - Does Your Idea Make Cents?</u> [52]	Ukiah	Fri, 06/03/2011 - 1:30pm - 4:30pm
<u>Financial Basics</u> [53]	Eureka	Tue, 06/07/2011 - 6:00pm - 8:00pm
<u>Small Business Marketing Simplified</u> [54]	Watsonville	Wed, 06/08/2011 - 5:00pm - 7:30pm
<u>Start Up Basics</u> [55]	Eureka	Wed, 06/08/2011 - 6:00pm - 8:00pm

<u>Brown Bag Series: Social Media for Retailers and Restaurants - What's New?</u> <sup>[56]</sup>	Santa Cruz	Thu, 06/09/2011 - 11:45am - 1:00pm
<u>Building a Better Business - Marketing I - Know Your Customers</u> <sup>[57]</sup>	Ukiah	Fri, 06/10/2011 - 1:00pm - 4:00pm
<u>So You Want To Start A Business...Marin</u> <sup>[58]</sup>	San Rafael	Tue, 06/14/2011 - 5:30pm - Thu, 06/16/2011 - 8:30pm
<u>So You Want To Start A Business...</u> <sup>[59]</sup>	Santa Rosa	Tue, 06/14/2011 - 5:30pm - Thu, 06/16/2011 - 8:30pm
<u>Start Up Basics</u> <sup>[60]</sup>	Crescent City	Tue, 06/14/2011 - 5:30pm - 7:30pm
<u>Writing an Excellent Business Plan</u> <sup>[61]</sup>	Watsonville	Wed, 06/15/2011 - 5:00pm - 7:30pm
<u>YEP: Napa Valley College Business Boot Camp</u> <sup>[62]</sup>	NAPA	Mon, 06/20/2011 - 9:00am - Fri, 06/24/2011 - 3:00pm
<u>Marketing Basics</u> <sup>[63]</sup>	Eureka	Tue, 06/21/2011 - 6:00pm - 8:00pm
<u>Putting Your Business on the Map with Local Search</u> <sup>[64]</sup>	Santa Rosa	Wed, 06/22/2011 - 12:00pm - 1:30pm
<u>Business Plan Basics</u> <sup>[65]</sup>	Eureka	Thu, 06/23/2011 - 6:00pm - 8:00pm
<u>Building a Better Business - Marketing II - Communicating With Customers</u> <sup>[66]</sup>	Ukiah	Fri, 06/24/2011 - 1:00pm - 4:00pm
<u>BB: Small Business Loans</u> <sup>[67]</sup>	Carmel	Tue, 06/28/2011 - 11:30am - 1:30pm
<u>Business Plan Basics</u> <sup>[68]</sup>	Crescent City	Tue, 06/28/2011 - 5:30pm - 7:30pm
<u>Books and Records</u> <sup>[69]</sup>	Eureka	Wed, 06/29/2011 - 6:00pm - 8:00pm
<u>Building a Better Business - Financial Management I - Nuts &amp; Bolts of Business Finance</u> <sup>[70]</sup>	Ukiah	Fri, 07/01/2011 - 1:00pm - 4:00pm
<u>Financial Basics</u> <sup>[71]</sup>	Eureka	Tue, 07/05/2011 - 6:00pm - 8:00pm
<u>Content Really Is King! 7 Steps to a Great Web Site!</u> <sup>[72]</sup>	Santa Rosa	Wed, 07/06/2011 - 12:00pm - 1:30pm
<u>Knowing Your Numbers</u> <sup>[73]</sup>	Watsonville	Wed, 07/06/2011 - 5:00pm - 7:30pm
<u>Books and Records</u> <sup>[74]</sup>	Crescent City	Thu, 07/07/2011 - 5:30pm - 7:30pm

<u>Building a Better Business - Financial Management II - Follow Your Money</u> [75]	Ukiah	Fri, 07/08/2011 - 1:00pm - 4:00pm
<u>Marketing Strategies for Artists</u> [76]	Berkeley	Tue, 07/12/2011 - 2:00pm - 5:00pm
<u>So You Want To Start A Business...</u> [77]	Santa Rosa	Tue, 07/12/2011 - 5:30pm - Thu, 07/14/2011 - 8:30pm
<u>Marketing Basics</u> [78]	Crescent City	Tue, 07/12/2011 - 5:30pm - 7:30pm
<u>Small Business Marketing Simplified</u> [79]	Watsonville	Wed, 07/13/2011 - 2:00pm - 4:30pm
<u>Start Up Basics</u> [80]	Eureka	Wed, 07/13/2011 - 6:00pm - 8:00pm
<u>Brown Bag Series: Spruce Up Your Store - Retail Rejuvenation</u> [81]	Santa Cruz	Thu, 07/14/2011 - 11:45am - 1:00pm
<u>So You Want To Start A Business...Marin</u> [82]	San Rafael	Tue, 07/19/2011 - 5:30pm - Thu, 07/21/2011 - 8:30pm
<u>Marketing Basics</u> [83]	Eureka	Tue, 07/19/2011 - 6:00pm - 8:00pm
<u>Web Site Critiques —Take Your Web Site from Pitiful to Profitable</u> [84]	Santa Rosa	Wed, 07/20/2011 - 10:00am - Wed, 07/27/2011 - 12:00pm
<u>Writing an Excellent Business Plan</u> [85]	Watsonville	Wed, 07/20/2011 - 5:00pm - 7:30pm
<u>BB: Marketing and Advertising</u> [86]	Carmel	Tue, 07/26/2011 - 11:30am - 1:30pm
<u>Financial Basics</u> [87]	Crescent City	Tue, 07/26/2011 - 5:30pm - 7:30pm
<u>Books and Records</u> [88]	Eureka	Wed, 07/27/2011 - 6:00pm - 8:00pm
<u>Business Plan Basics</u> [89]	Eureka	Thu, 07/28/2011 - 6:00pm - 8:00pm
<u>Financial Basics</u> [90]	Eureka	Tue, 08/02/2011 - 6:00pm - 8:00pm
<u>Knowing Your Numbers</u> [91]	Watsonville	Wed, 08/03/2011 - 2:00pm - 4:30pm
<u>So You Want To Start A Business...</u> [92]	Santa Rosa	Tue, 08/09/2011 - 5:30pm - Thu, 08/11/2011 - 8:30pm

<u>Start Up Basics</u> [93]	Crescent City	Tue, 08/09/2011 - 5:30pm - 7:30pm
<u>Web Site Tools: Is Your Web Site the Picture of Dorian Gray?</u> [94]	Santa Rosa	Wed, 08/10/2011 - 12:00pm - 1:30pm
<u>Small Business Marketing Simplified</u> [95]	Watsonville	Wed, 08/10/2011 - 2:00pm - 4:30pm
<u>Start Up Basics</u> [96]	Eureka	Wed, 08/10/2011 - 6:00pm - 8:00pm
<u>Brown Bag Series: Email Marketing - Making it Work!</u> [97]	Santa Cruz	Thu, 08/11/2011 - 11:45am - 1:00pm
<u>So You Want To Start A Business...Marin</u> [98]	San Rafael	Tue, 08/16/2011 - 5:30pm - Thu, 08/18/2011 - 8:30pm
<u>Marketing Basics</u> [99]	Eureka	Tue, 08/16/2011 - 6:00pm - 8:00pm
<u>Marketing with Facebook: Creating a Strategy that Works for You and Your Customers.</u> [100]	Santa Rosa	Wed, 08/17/2011 - 12:00pm - 1:30pm
<u>Writing an Excellent Business Plan</u> [101]	Watsonville	Wed, 08/17/2011 - 2:00pm - 4:30pm
<u>BB: Selling on EBay, Part II: Back by Popular Demand!</u> [102]	Carmel	Tue, 08/23/2011 - 11:30am - 1:30pm
<u>BB: Selling on Ebay, Part II</u> [103]	Carmel	Tue, 08/23/2011 - 11:30am - 1:30pm
<u>Business Plan Basics</u> [104]	Crescent City	Tue, 08/23/2011 - 5:30pm - 7:30pm
<u>Putting Your Business on the Map with Local Search</u> [105]	Santa Rosa	Wed, 08/24/2011 - 12:00pm - 1:30pm
<u>Business Plan Basics</u> [106]	Eureka	Thu, 08/25/2011 - 6:00pm - 8:00pm
<u>Books and Records</u> [107]	Eureka	Wed, 08/31/2011 - 6:00pm - 8:00pm
<u>Books and Records</u> [108]	Crescent City	Thu, 09/01/2011 - 5:30pm - 7:30pm
<u>Financial Basics</u> [109]	Eureka	Tue, 09/06/2011 - 6:00pm - 8:00pm
<u>Is Quickbooks 2011 Right For Your Business?</u> [110]	Watsonville	Wed, 09/07/2011 - 5:00pm - 7:30pm
<u>Brown Bag Series: Trademarks, Copyrights, and Patents - The Basics</u> [111]	Santa Cruz	Thu, 09/08/2011 - 11:45am - 1:00pm

<u>So You Want To Start A Business...</u> [112]	Santa Rosa	Tue, 09/13/2011 - 5:30pm - Thu, 09/15/2011 - 8:30pm
<u>So You Want To Start A Business...Marin</u> [113]	San Rafael	Tue, 09/13/2011 - 5:30pm - Thu, 09/15/2011 - 8:30pm
<u>Marketing Basics</u> [114]	Crescent City	Tue, 09/13/2011 - 5:30pm - 7:30pm
<u>Small Business Marketing Simplified</u> [115]	Watsonville	Wed, 09/14/2011 - 2:00pm - 4:30pm
<u>Start Up Basics</u> [116]	Eureka	Wed, 09/14/2011 - 6:00pm - 8:00pm
<u>QuickBooks Bootcamp for Beginners Fall 2011</u> [117]	Eureka	Fri, 09/16/2011 - 9:00am - 4:30pm
<u>Marketing Basics</u> [118]	Eureka	Tue, 09/20/2011 - 6:00pm - 8:00pm
<u>Writing an Excellent Business Plan</u> [119]	Watsonville	Wed, 09/21/2011 - 5:00pm - 7:30pm
<u>Business Plan Basics</u> [120]	Eureka	Thu, 09/22/2011 - 6:00pm - 8:00pm
<u>BB: Sales</u> [121]	Carmel	Tue, 09/27/2011 - 11:30am - 1:30pm
<u>Financial Basics</u> [122]	Crescent City	Tue, 09/27/2011 - 5:30pm - 7:30pm
<u>Books and Records</u> [123]	Eureka	Wed, 09/28/2011 - 6:00pm - 8:00pm
<u>Financial Basics</u> [124]	Eureka	Tue, 10/04/2011 - 6:00pm - 8:00pm
<u>Knowing Your Numbers</u> [125]	Watsonville	Wed, 10/05/2011 - 5:00pm - 7:30pm
<u>Start Up Basics</u> [126]	Crescent City	Tue, 10/11/2011 - 5:30pm - 7:30pm
<u>So You Want To Start A Business...</u> [127]	Santa Rosa	Tue, 10/11/2011 - 5:30pm - Thu, 10/13/2011 - 8:30pm
<u>Small Business Marketing Simplified</u> [128]	Watsonville	Wed, 10/12/2011 - 5:00pm - 7:30pm
<u>Start Up Basics</u> [129]	Eureka	Wed, 10/12/2011 - 6:00pm - 8:00pm
<u>Brown Bag Series: Understanding the Numbers -</u> <u>The Basics</u>	Santa Cruz	Thu, 10/13/2011 - 11:45am - 1:00pm

<u>The Basics</u> [130]		1:00pm
<u>So You Want To Start A Business...Marin</u> [131]	San Rafael	Tue, 10/18/2011 - 5:30pm - Thu, 10/20/2011 - 8:30pm
<u>Marketing Basics</u> [132]	Eureka	Tue, 10/18/2011 - 6:00pm - 8:00pm
<u>Writing an Excellent Business Plan</u> [133]	Watsonville	Wed, 10/19/2011 - 5:00pm - 7:30pm
<u>BB: Selecting the Right Legal Entity</u> [134]	Carmel	Tue, 10/25/2011 - 11:30am - 1:30pm
<u>Business Plan Basics</u> [135]	Crescent City	Tue, 10/25/2011 - 5:30pm - 7:30pm
<u>Books and Records</u> [136]	Eureka	Wed, 10/26/2011 - 6:00pm - 8:00pm
<u>Business Plan Basics</u> [137]	Eureka	Thu, 10/27/2011 - 6:00pm - 8:00pm
<u>Financial Basics</u> [138]	Eureka	Tue, 11/01/2011 - 6:00pm - 8:00pm
<u>Is Quickbooks 2011 Right For Your Business?</u> [139]	Watsonville	Wed, 11/02/2011 - 5:00pm - 7:30pm
<u>Books and Records</u> [140]	Crescent City	Thu, 11/03/2011 - 5:30pm - 7:30pm
<u>Marketing Basics</u> [141]	Crescent City	Tue, 11/08/2011 - 5:30pm - 7:30pm
<u>So You Want To Start A Business...</u> [142]	Santa Rosa	Tue, 11/08/2011 - 5:30pm - Thu, 11/10/2011 - 8:30pm
<u>Web Site Critiques —Take Your Web Site from Pitiful to Profitable</u> [143]	Santa Rosa	Wed, 11/09/2011 - 10:00am - Wed, 11/16/2011 - 12:00pm
<u>Small Business Marketing Simplified</u> [144]	Watsonville	Wed, 11/09/2011 - 2:00pm - 4:30pm
<u>Start Up Basics</u> [145]	Eureka	Wed, 11/09/2011 - 6:00pm - 8:00pm
<u>Brown Bag Series: Ebay Demonstration - List &amp; Sell Your Product</u> [146]	Santa Cruz	Thu, 11/10/2011 - 11:45am - 1:00pm
<u>So You Want To Start A Business...Marin</u> [147]	San Rafael	Tue, 11/15/2011 - 5:30pm - Thu, 11/17/2011 - 8:30pm
<u>Financial Basics</u> [148]	Crescent City	Tue, 11/15/2011 - 5:30pm - 7:30pm

<u>Marketing Basics</u> [149]	Eureka	Tue, 11/15/2011 - 6:00pm - 8:00pm
<u>Writing an Excellent Business Plan</u> [150]	Watsonville	Wed, 11/16/2011 - 2:00pm - 4:30pm
<u>Business Plan Basics</u> [151]	Eureka	Thu, 11/17/2011 - 6:00pm - 8:00pm
<u>Books and Records</u> [152]	Eureka	Wed, 11/30/2011 - 6:00pm - 8:00pm
<u>So You Want To Start A Business...Marin</u> [153]	San Rafael	Tue, 12/06/2011 - 5:30pm - Thu, 12/08/2011 - 8:30pm
<u>Start Up Basics</u> [154]	Crescent City	Tue, 12/06/2011 - 5:30pm - 7:30pm
<u>So You Want To Start A Business...</u> [155]	Santa Rosa	Tue, 12/06/2011 - 5:30pm - Thu, 12/08/2011 - 8:30pm
<u>Content Really Is King! 7 Steps to a Great Web Site!</u> [156]	Santa Rosa	Wed, 12/07/2011 - 12:00pm - 1:30pm
<u>Knowing Your Numbers</u> [157]	Watsonville	Wed, 12/07/2011 - 2:00pm - 4:30pm
<u>Business Plan Basics</u> [158]	Crescent City	Tue, 12/13/2011 - 5:30pm - 7:30pm

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- [67] <http://centralcoastsbdc.org/node/6184>
- [68] <http://northcoastsbdc.org/node/5950>
- [69] <http://northcoastsbdc.org/node/5840>
- [70] <http://mendosbdc.org/node/6240>
- [71] <http://northcoastsbdc.org/node/5823>
- [72] <http://sbdcantarosa.org/node/5998>
- [73] <http://centralcoastsbdc.org/node/6054>
- [74] <http://northcoastsbdc.org/node/5957>
- [75] <http://mendosbdc.org/node/6241>
- [76] <http://acsbdc.org/artistseminar>
- [77] <http://sbdcantarosa.org/node/5672>
- [78] <http://northcoastsbdc.org/node/5970>
- [79] <http://centralcoastsbdc.org/node/6060>
- [80] <http://northcoastsbdc.org/node/5791>
- [81] <http://centralcoastsbdc.org/node/6175>

- [82] <http://sbdcsantarosa.org/node/5681>
- [83] <http://northcoastsbdc.org/node/5832>
- [84] <http://sbdcsantarosa.org/node/5996>
- [85] <http://centralcoastsbdc.org/node/6067>
- [86] <http://centralcoastsbdc.org/node/6185>
- [87] <http://northcoastsbdc.org/node/5945>
- [88] <http://northcoastsbdc.org/node/5841>
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- [94] <http://sbdcsantarosa.org/node/5994>
- [95] <http://centralcoastsbdc.org/node/6061>
- [96] <http://northcoastsbdc.org/node/5792>
- [97] <http://centralcoastsbdc.org/node/6176>
- [98] <http://sbdcsantarosa.org/node/5703>
- [99] <http://northcoastsbdc.org/node/5833>
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- [102] <http://centralcoastsbdc.org/node/5976>
- [103] <http://centralcoastsbdc.org/node/6186>
- [104] <http://northcoastsbdc.org/node/5951>
- [105] <http://sbdcsantarosa.org/node/5989>
- [106] <http://northcoastsbdc.org/node/5851>
- [107] <http://northcoastsbdc.org/node/5842>
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- [139] <http://centralcoastsbdc.org/node/6052>
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- [153] <http://sbdcantarosa.org/node/5707>
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- [156] <http://sbdcantarosa.org/node/5999>
- [157] <http://centralcoastsbdc.org/node/6056>
- [158] <http://northcoastsbdc.org/node/5953>