



# Mandatory Pre-Bid Outreach for Contractors

**Petaluma Highway Realignment  
& Bridge Construction Project  
04-264094**

**January 8, 2015**



# Agenda

- **Welcome and Introductions:**
  - **George Crosby, Caltrans Small Business Program Advocate**
  
- **Project Overview:**
  - **Chris Briana [ Mark Thomas & Company]**
  
- **Access to Capital, Opportunities, and Bonding:**
  - **Arthur Washington, Douglas Mackbee [ Nor-Cal FDC], and Michael Johnson [Direct Surety]**
  
- **Networking:**
  - **Primes and Subs**
  
- **Adjourn**



# Caltrans Small Business Program Goals

- **Increase Small Business Certification**
- **Increase Contracting Opportunities**
- **Create Relationships between Prime Contractors and Small Businesses**

**If you're not certified:**

- **Register your business at DGS Website:**
  - <http://www.dgs.ca.gov/pd/Programs/OSDS/GetCertified.aspx>



# Caltrans Small Business Program Goals

## CALTRANS EXECUTIVE ORDER S-11-0

*“California Department of Transportation will encourage, and whenever possible, increase small business participation, including Disadvantaged Business Enterprises (DBE), in federally-assisted highway and transit-related projects”*

- **25% Certified Small Business Enterprise (SBE) goal**
- **12.5% Disadvantaged Business Enterprise (DBE) goal**
- **3% Disabled Veteran Business Enterprise (DVBE) goal**



**PLEASE SUBMIT ALL BIDDER INQUIRIES FOR THIS PROJECT, IN WRITING, TO THE WEBSITE LINK BELOW:**

**[http://www.dot.ca.gov/hq/esc/oe/inquiry/bid\\_inquiries.php](http://www.dot.ca.gov/hq/esc/oe/inquiry/bid_inquiries.php)**



# NETWORKING