



California Public Utilities Commission



October 4, 2016 Tuesday

CPUC/Frontier Fresno Small Business Expo

The Falls Event Center
4105 West Figarden Drive
Fresno, CA 93722

7:30 a.m. – 1:30 p.m.

2016 SMALL BUSINESS EXPO

- California and its utilities want your business.
- Meet with local/state agencies and utilities such as Frontier, AT&T, Comcast, PG&E, SoCalGas, SDG&E, Southern California Edison, California Water Association and more.
- Learn how to get contracts and sell goods and services!



Free event featuring matchmaking opportunities with Procurement Specialists (one-on-one scheduled meetings) and workshops.

7:30 – 8:30 a.m.	Complimentary Continental Breakfast and On-site Registration
8:30 – 8:45 a.m.	Opening Comments by Commissioner Catherine J.K. Sandoval, CPUC
8:45 – 9:30 a.m.	Panel Presentation on “Connecting Small and Diverse Businesses with Utility Contracts”
9:30 a.m. – 1:30 p.m.	Business Matchmaking (10 minute appointments with buyers, project managers, and prime contractors)
9:30 a.m. – 1:30 p.m.	Resource/Vendor Fair

WORKSHOPS:

10 – 11 a.m.	Introduction to State Government Contracting
11:10 a.m. – 12:10 p.m.	Energy and Your Business — How To Save
12:15 – 1:15 p.m.	Access to Capital: How Small Businesses Can Access Financing

We encourage you to register in advance.
Registration link: <https://ia.cpuc.ca.gov/smallbiz/>

For more information or questions, please contact smallbiz@cpuc.ca.gov or (800) 253-0500